

Q3 Results of FY 2014-2015

Disclaimer

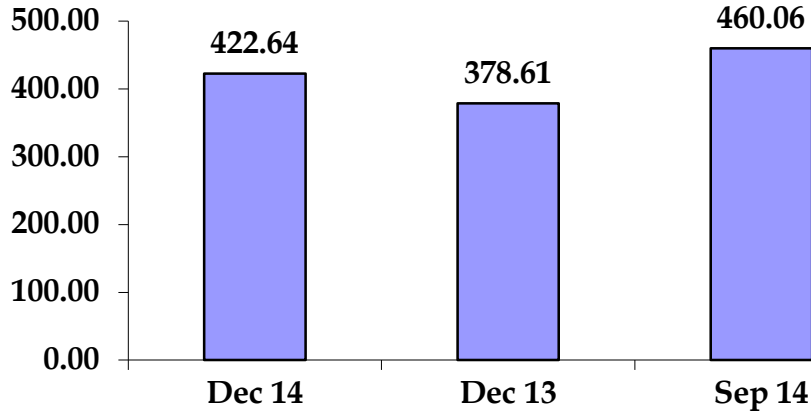
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(₹ in Crores)

Particulars	% of Growth compare to corresponding period of P.Y.	Quarter Ended Dec 14	Quarter Ended Dec 13	% of Growth compare to corresponding period of P.Y.	Nine Months Ended Dec 14	Nine Months Ended Dec 13	F. Y. 2013 -14
Turnover - Gross	11.69%	481.96	431.51	9.82%	1,486.22	1,353.31	1,880.43
Turnover - Net	11.63%	422.64	378.61	9.27%	1,301.86	1,191.47	1,654.77
EBIDT	6.06%	33.94	32.00	(9.89%)	95.63	106.12	148.47
Interest	(17.58%)	8.58	10.41	(20.87%)	25.03	31.63	41.42
Depreciation	20.81%	13.76	11.39	12.68%	41.59	36.91	48.92
PBT	13.73%	11.60	10.20	(22.83%)	29.01	37.59	58.13
PAT	18.99%	8.46	7.11	(19.77%)	20.78	25.90	40.03

Performance Snapshot (Quarterly)

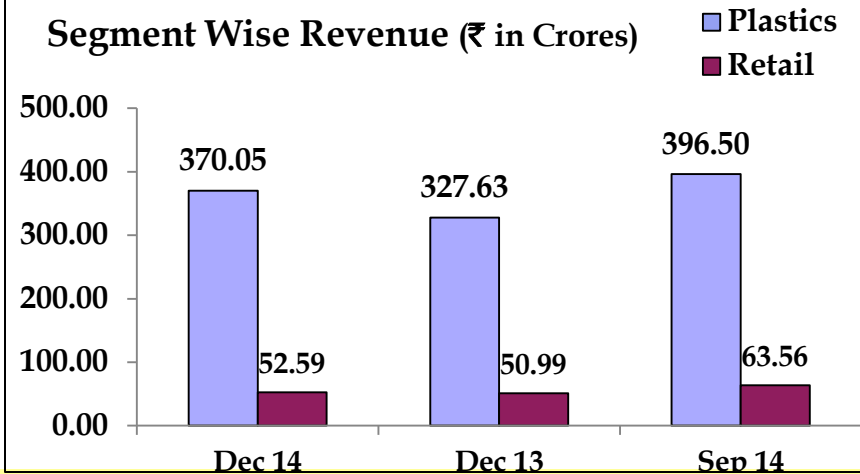
Revenue From Operations (₹ in Crores)



YoY Growth : 12%

QoQ (De-Growth) : (8%)

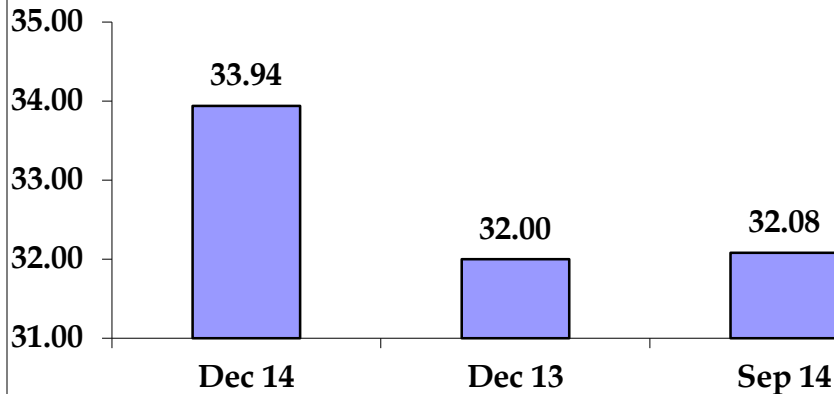
Segment Wise Revenue (₹ in Crores)



Plastics: YoY Growth: 13%; QoQ (De-Growth): (7%)

Retail: YoY Growth : 3%; QoQ (De-Growth): (17%)

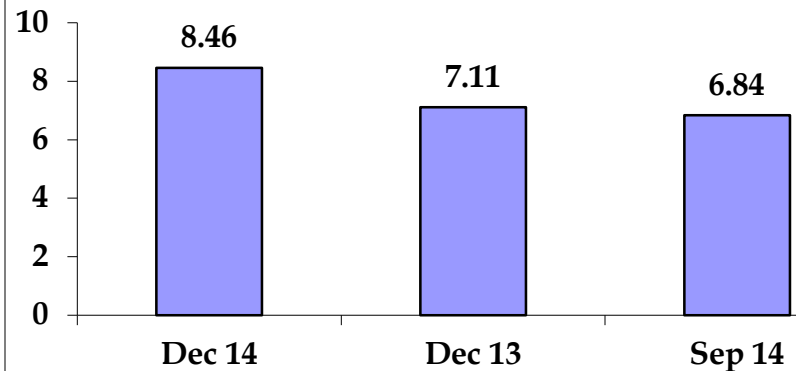
EBIDTA (₹ in Crores)



YoY Growth : 6%

QoQ Growth : 6%

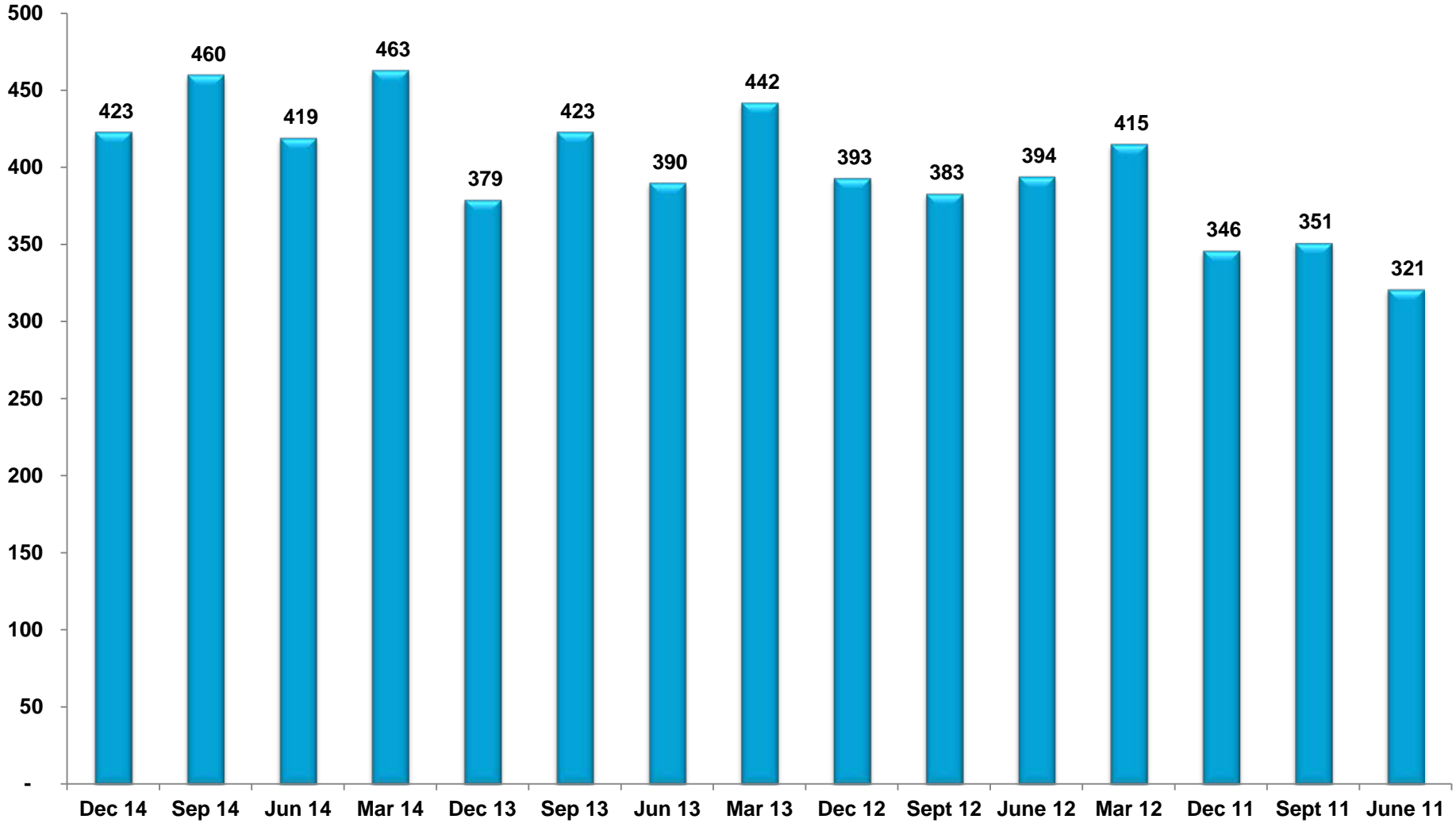
Net Profit After Tax (₹ in Crores)



YoY Growth : 19%

QoQ Growth : 24%

Quarterly Net Sales (Company)



Income Statement Summary (Quarterly)

(₹ in Crores)

Particulars	Quarter ended Dec 14		Quarter ended Dec 13		Quarter ended Sep 14		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Dec 13	Sep 14
Revenues	425.45	100%	379.57	100%	460.70	100%	12%	(8%)
Material Consumed	261.91	62%	237.96	63%	295.53	64%	10%	(11%)
Employees Cost	28.63	7%	26.76	7%	28.30	6%	7%	1%
Operating expenditure	100.97	24%	82.85	22%	104.79	23%	22%	(4%)
EBIDTA	33.94	8%	32.00	8%	32.08	7%	6%	6%
Depreciation	13.76	3%	11.39	3%	13.78	3%	21%	0%
Interest and Finance Charges	8.58	2%	10.41	3%	8.47	2%	(18%)	1%
Profit before Tax	11.60	3%	10.20	3%	9.83	2%	14%	18%
Tax Expense	3.14	1%	3.09	1%	2.99	1%	2%	5%
Net Profit after Tax	8.46	2%	7.11	2%	6.84	1%	19%	24%

Income Statement Summary (Nine Month)

(₹ in Crores)

Particulars	Nine Months ended Dec 14		Nine Months ended Dec 13		Year ended Mar 14	
	%	Amt	%	Amt	%	Amt
Revenues	100%	1306.11	100%	1194.90	100%	1658.30
Material Consumed	63%	827.64	63%	747.58	63%	1043.32
Employees Cost	6%	84.45	7%	80.80	6%	105.40
Operating expenditure	23%	298.38	22%	260.39	22%	361.11
EBIDTA	7%	95.63	9%	106.12	9%	148.47
Depreciation	2%	25.03	3%	31.63	3%	48.92
Interest and Finance Charges	3%	41.59	3%	36.91	2%	41.42
Profit before Tax	2%	29.01	3%	37.59	4%	58.13
Tax Expense	1%	8.24	1%	11.68	1%	18.10
Net Profit after Tax	2%	20.78	2%	25.90	2%	40.03

Balance Sheet Summary

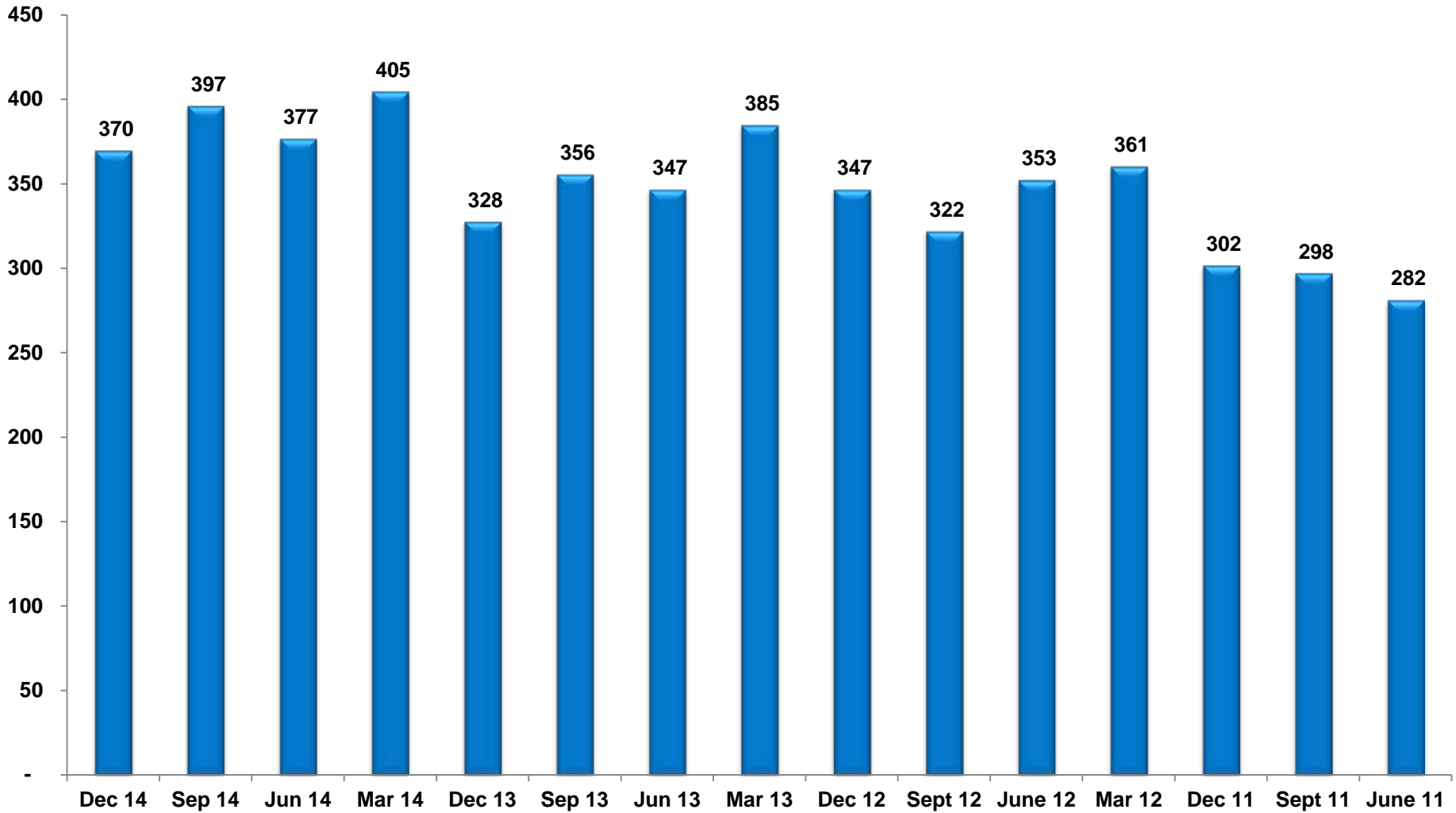
(₹ in Crores)

Particulars	As at 31st Dec 2014	As at 31st Mar 2014	Particulars	As at 31st Dec 2014	As at 31st Mar 2014
EQUITY AND LIABILITIES			ASSETS		
Shareholders' Funds			Non-current Assets		
(a) Share Capital	14.92	14.92	(a) Fixed Assets		
(b) Reserves and Surplus	463.15	447.82	(i) Tangible assets	292.62	328.56
Non-current liabilities			(ii) Intangible assets	2.25	4.02
(a) Long term borrowings	55.48	92.82	(iii) Capital work-in-progress	1.54	2.15
(b) Deferred tax liability (net)	16.20	24.30	(b) Non-current investments	25.56	25.56
(c) Other Long term Liabilities	37.00	33.27	(c) Long-term loans and advances	56.02	56.45
(c) Long term provisions	6.85	6.80	(d) Other Non Current Assets	1.05	0.44
Current Liabilities			Current assets		
(a) Short term borrowings	167.15	175.99	(a) Inventories	331.24	300.63
(b) Trade Payables	103.81	94.16	(b) Trade Receivables	212.64	217.55
(c) Other current liabilities	89.81	84.05	(c) Cash and Bank Balance	7.01	18.05
(d) Short term provisions	17.67	22.13	(d) Short-term loans and advances	37.22	36.96
			(e) Other current assets	4.88	5.88
TOTAL	972.04	996.27	TOTAL	972.04	996.27

Business Review

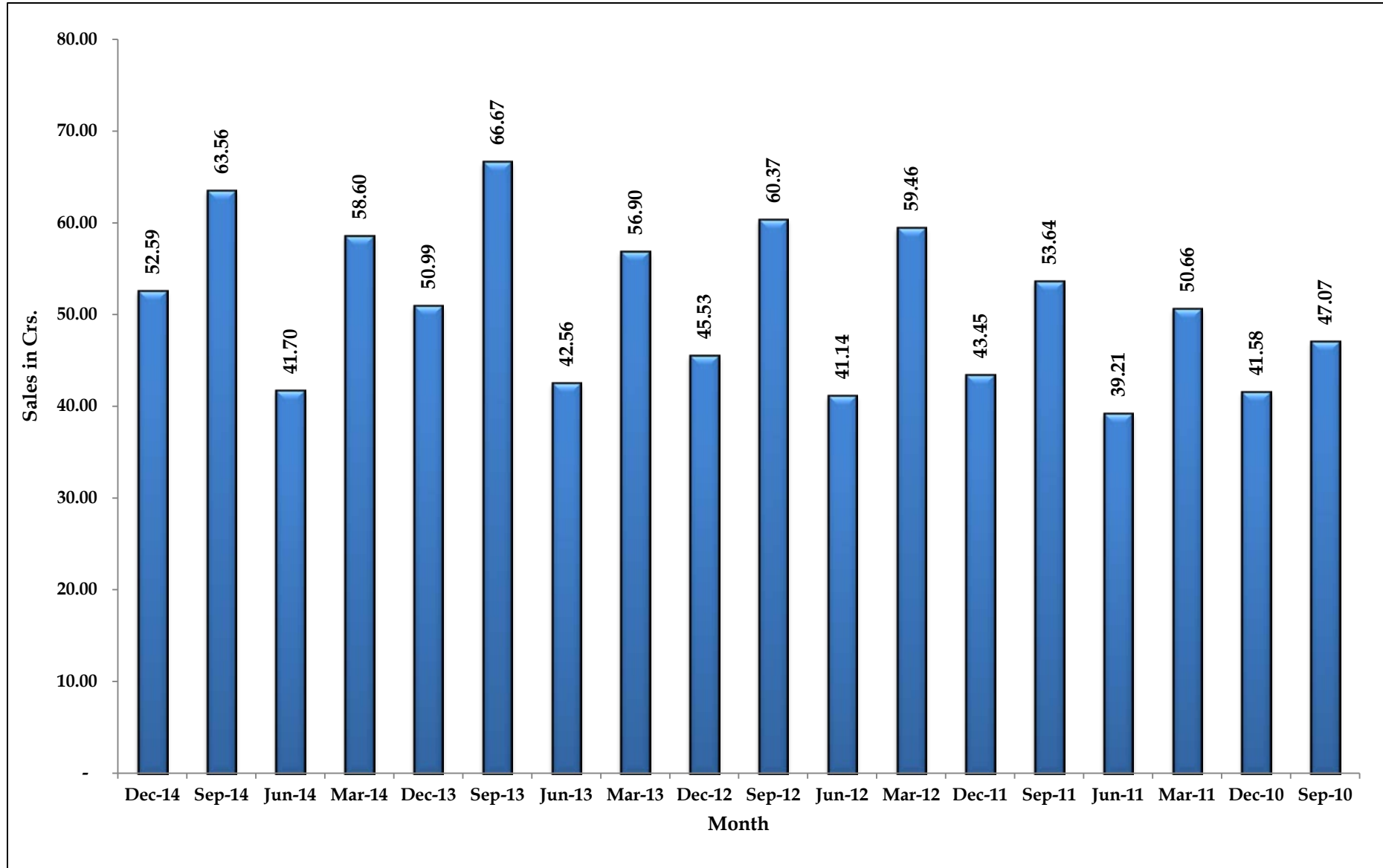
Plastics - Quarter Wise Sales

(₹ in Crores)

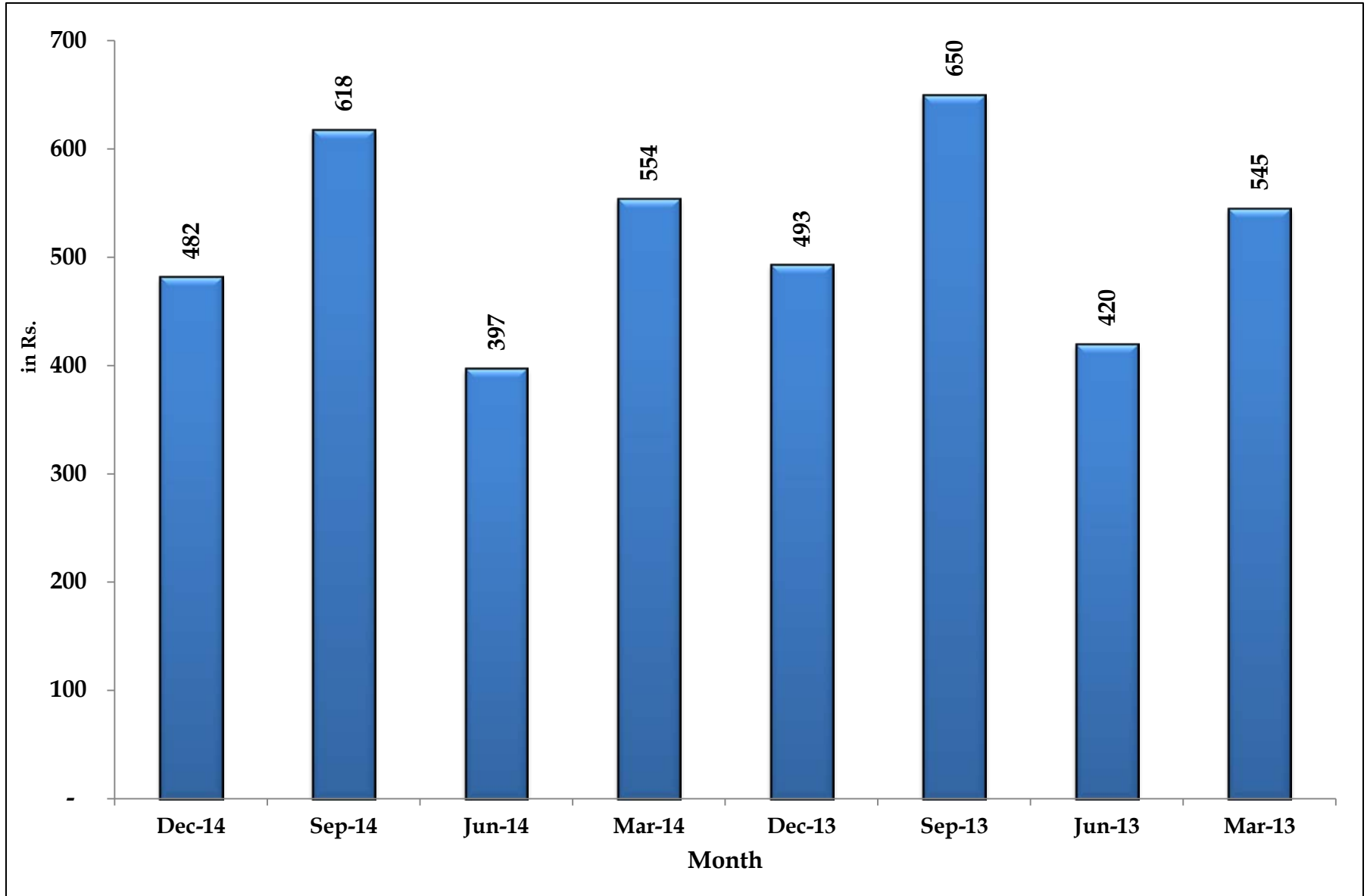


Retail Quarter Wise Sales

(₹ in Crores)



Sales Per Sq. ft. per Quarter



Thank you