

FINANCIAL PERFORMANCE 2014 - 15

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Highlights

(₹ in Crores)

Particulars	% of Growth compare to corresponding period of P.Y.	Quarter Ended Mar 15	Quarter Ended Mar 14	% of Growth compare to corresponding period of P.Y.	Year Ended Mar 15	Year Ended Mar 14
Turnover - Gross	6.85%	522.94	489.43	8.99%	1,905.04	1,747.93
Turnover - Net	6.50%	490.27	460.34	8.34%	1,786.66	1,649.07
EBIDT	19.50%	50.61	42.35	(1.50%)	146.25	148.47
Interest	(29.09%)	6.95	9.80	(22.81%)	31.98	41.42
Depreciation	1.23%	12.16	12.02	9.88%	53.76	48.92
PBT	53.37%	31.50	20.54	4.10%	60.51	58.13
PAT	53.52%	21.69	14.13	6.07%	42.46	40.03

Performance Snapshot

(₹ in Crores)

Sr. No	Particulars	Standalone		Consolidated	
		Current Year ended Mar 15	Previous Year ended Mar 14	Current Year ended Mar 15	Previous Year ended Mar 14
		Audited	Audited	Audited	Audited
1	Income From Operations				
	(a) Net Sales / Incomes from Operations (Net of Duties and Levies)	1,778.00	1,640.26	1,887.81	1,734.56
	(b) Other Operating Income	8.66	8.82	6.77	7.21
	Total Income from operations (net)	1,786.66	1,649.07	1,894.59	1,741.77
2	Expenses				
	(a) Cost of materials consumed	687.62	597.33	733.04	636.95
	(b) Purchase of stock-in-trade	430.28	426.83	444.40	442.35
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	14.99	19.16	15.21	19.33
	(d) Employees benefit expense	112.94	105.40	123.37	115.27
	(e) Depreciation and amortisation expense	53.76	48.92	57.42	52.23
	(f) Other expenses	400.84	355.41	422.37	370.79
	Total Expensees	1,700.42	1,553.05	1,795.81	1,636.92
3	Profit from Operations before Other income, Finance Cost and Exceptional Items (1-2)	86.24	96.02	98.78	104.85
4	Other Income	6.25	3.53	4.56	3.56
5	Profit from ordinary activities before finance costs and Exceptional Items (3+4)	92.49	99.55	103.34	108.41
6	Finance Cost	31.98	41.42	32.51	42.51
7	Profit from ordinary activities after finance costs and but before Exceptional Items (5-6)	60.51	58.13	70.82	65.90
8	Exceptional Items	-	-	-	-

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(₹ in Crores)

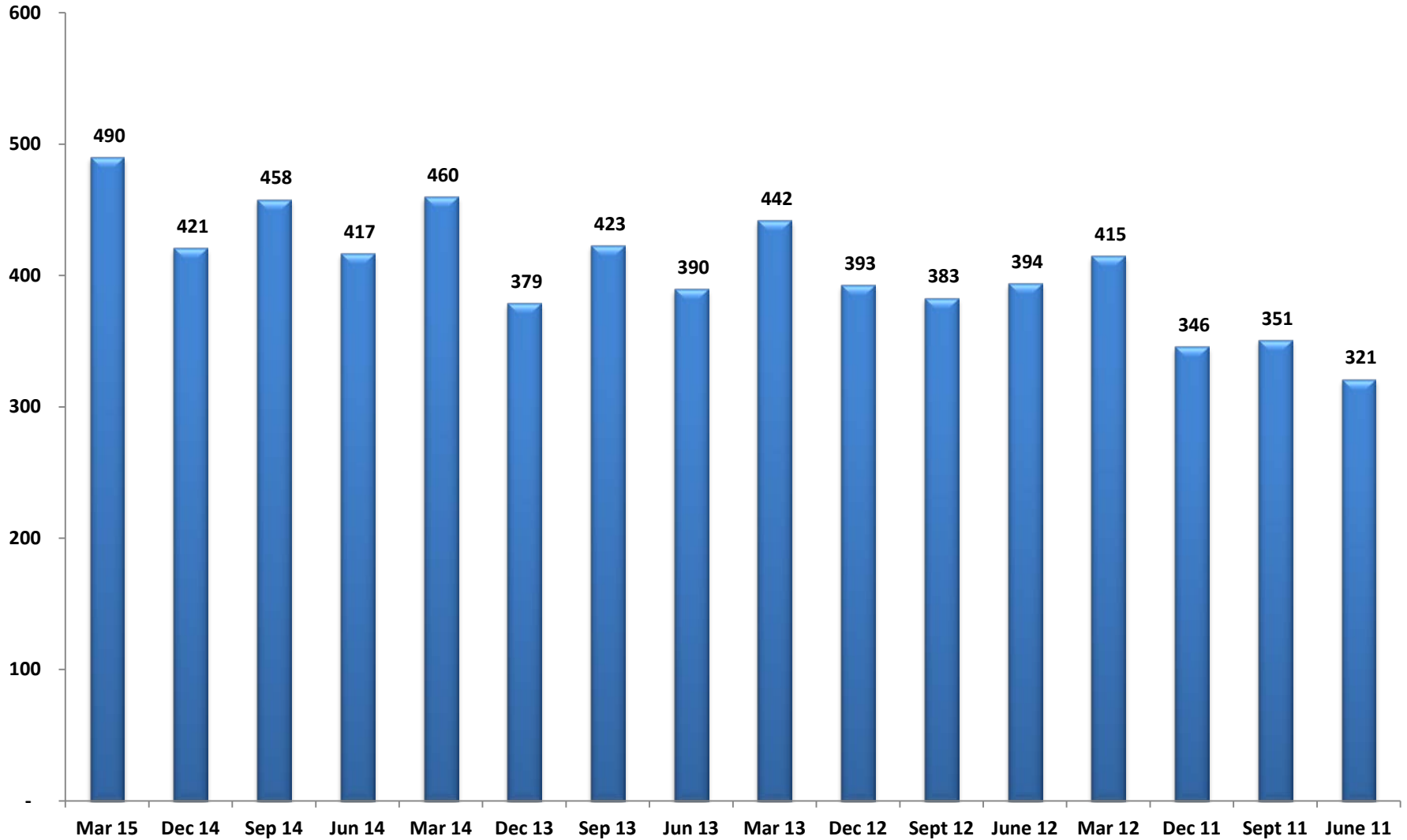
Sr. No	Particulars	Standalone		Consolidated	
		Current Year ended Mar 15	Previous Year ended Mar 14	Current Year ended Mar 15	Previous Year ended Mar 14
		Audited	Audited	Audited	Audited
9	Profit from Ordinary Activities before Tax (7-8)	60.51	58.13	70.83	65.90
10	Tax Expense	18.05	18.10	19.57	18.33
11	Net Profit from Ordinary Activities after Tax (9-10)	42.46	40.03	51.26	47.57
12	Extra Ordinary Items (Net of Tax Expenses)	-	-	-	-
13	Net Profit for the Year (11-12)	42.46	40.03	51.26	47.57
14	Adjustment for Minority Interest	-	-	0.78	0.53
15	Paid-up Equity Share Capital (Face Value of ₹ 10/- per Share)	14.92	14.92	14.92	14.92
16	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year	477.51	447.82	510.05	471.84
17	Earnings Per Share (EPS)				
	(a) Basic and diluted EPS before exceptional Item for the period (₹)	28.45	26.83	33.83	31.53
	(b) Basic and diluted EPS after exceptional Item for the period (₹)	28.45	26.83	33.83	31.53
A	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding:				
	a) Number of shares	5,352,518	5,485,543	5,352,518	5,485,543
	b) Percentage of Shareholding	35.87%	36.76%	35.87%	36.76%
2	Promoters and Promoter Group Shareholding				
	(a) Pledged/ Encumbered				
	- Number of Shares	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil
	(b) Non -encumbered				
	- Number of Shares	9,570,007	9,436,982	9,570,007	9,436,982
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	64.13%	63.24%	64.13%	63.24%

Segment Wise Revenue, Results & Capital Employed

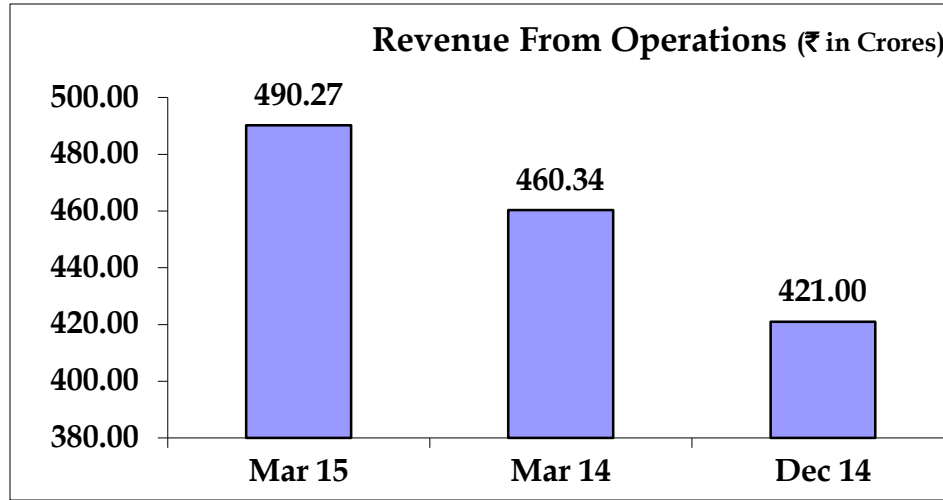
(₹ in Crores)

Sr. No.	Particulars	Standalone		Consolidated	
		Current Year ended Mar 15	Previous Year ended Mar 14	Current Year ended Mar 15	Previous Year ended Mar 14
		Audited	Audited	Audited	Audited
1	Segment Revenue				
	(a) Plastics	1,545.49	1,375.81	1,614.68	1,433.05
	(b) Lifestyle Furniture, Furnishings & Accessories	217.50	218.81	217.50	218.81
	(d) Others	35.15	64.83	78.54	104.03
	Total	1,798.14	1,659.45	1,910.71	1,755.89
	Less: Inter Segment Revenue	11.48	10.38	16.12	14.12
	Net Income from Operations	1,786.66	1,649.07	1,894.59	1,741.77
2	Segment Results				
	(a) Plastics	111.01	113.84	118.89	118.55
	(b) Lifestyle Furniture, Furnishings & Accessories	(9.46)	1.92	(9.46)	1.92
	(d) Others	0.19	(2.61)	3.92	1.15
	Total	101.75	113.15	113.35	121.62
	Less:				
	Interest & Finance Charges (Net)	31.98	41.42	32.51	42.51
	Other Un-allocable expenditure net of un-allocable income	9.26	13.60	10.79	13.74
	Total Profit before Tax	60.51	58.13	70.05	65.37
3	Capital Employed [Segment Assets -Segment Liabilities]				
	(a) Plastics	578.96	640.25	606.72	668.73
	(b) Lifestyle Furniture, Furnishings & Accessories	81.03	93.02	81.03	93.02
	(c) Others	20.29	28.24	40.24	44.23
	(d) Unallocable	(187.85)	(298.77)	(203.02)	(319.21)

Quarterly Net Sales (Company)

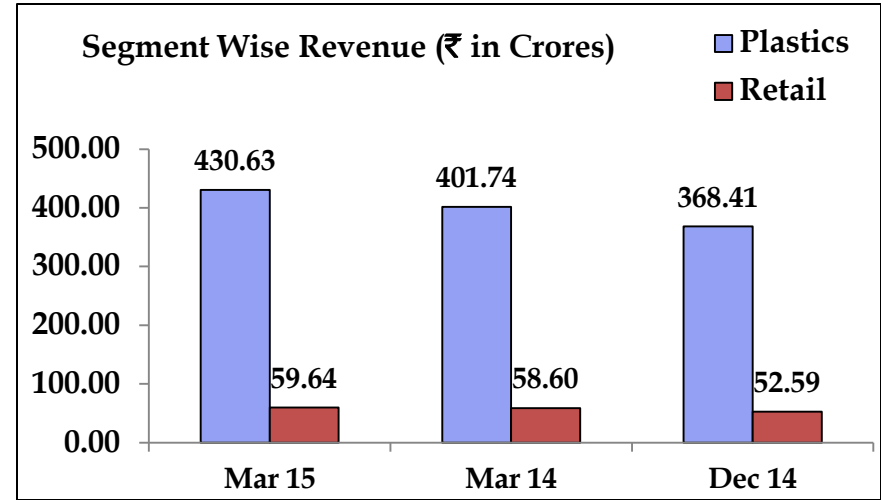


Performance Snapshot (Quarterly)



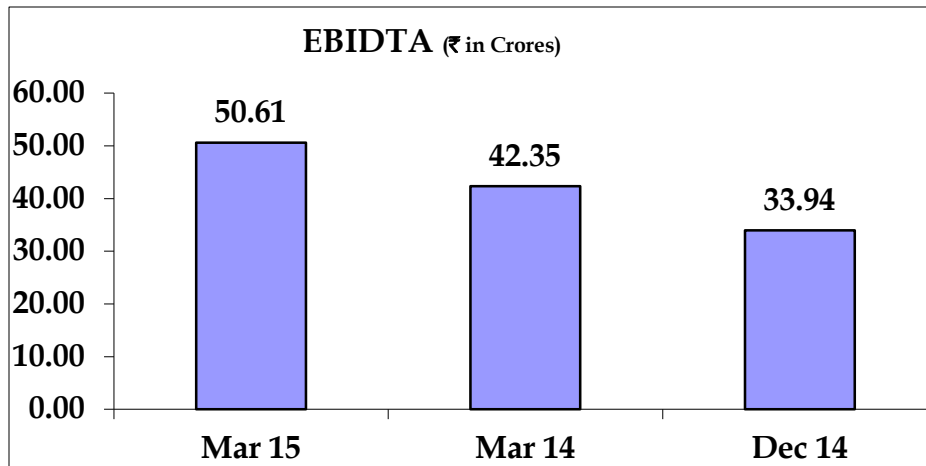
YoY Growth : 7%

QoQ Growth : 16%



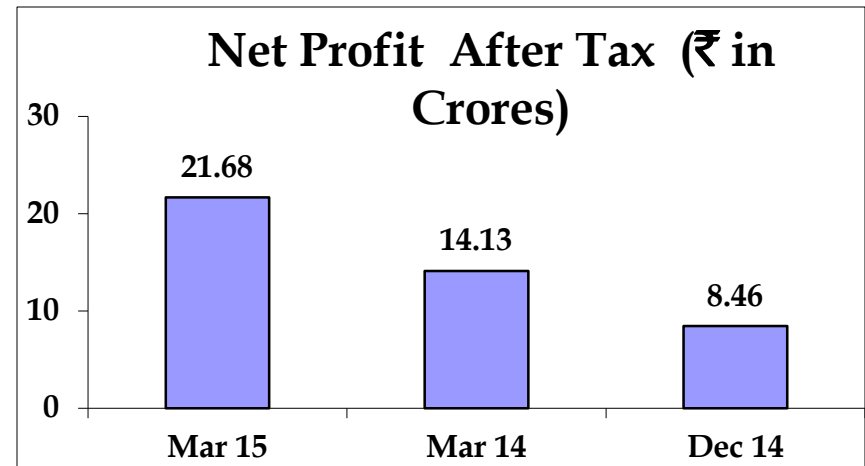
Plastics: YoY Growth: 7%; QoQ Growth: 17%

Retail: YoY Growth : 2%; QoQ Growth: 13%



YoY Growth : 20%

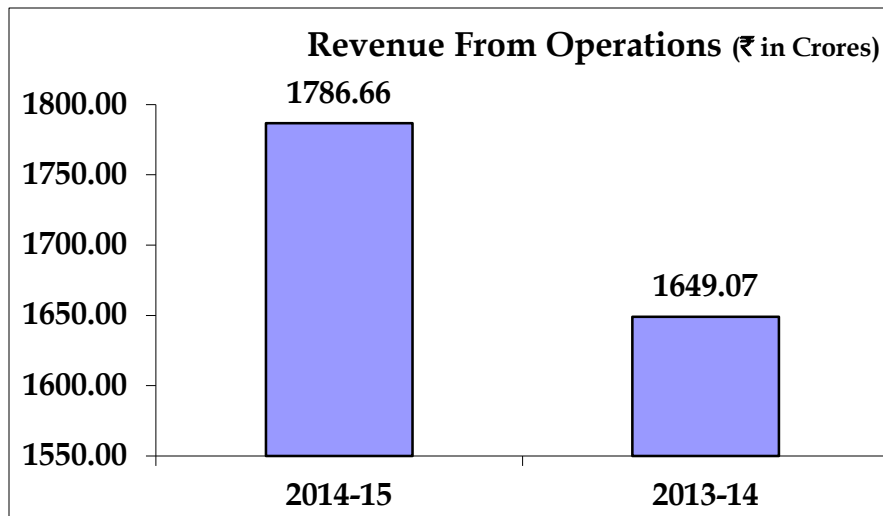
QoQ Growth : 49%



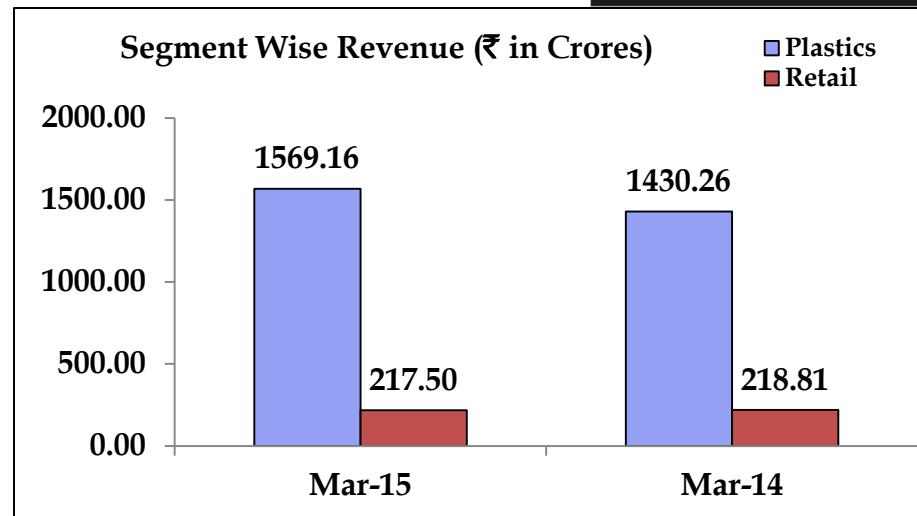
YoY Growth : 53%

QoQ Growth : 156%

Performance Snapshot (Yearly)

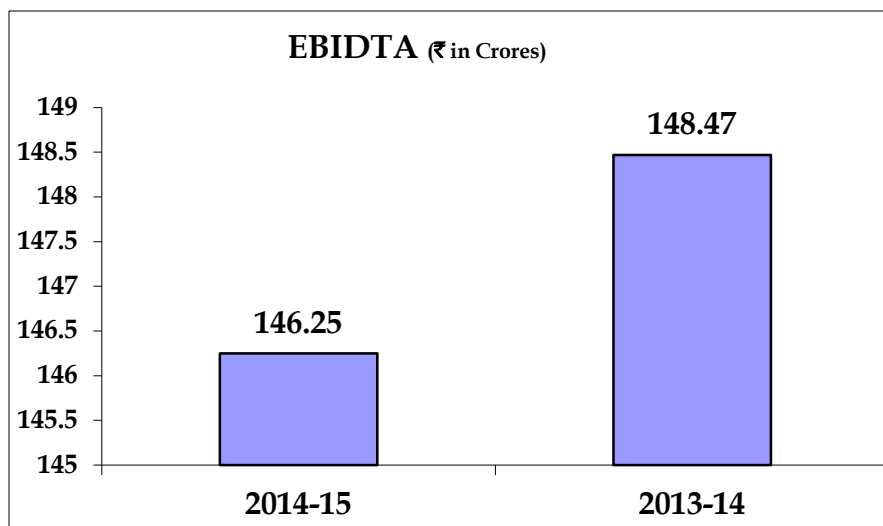


YoY Growth : 8%

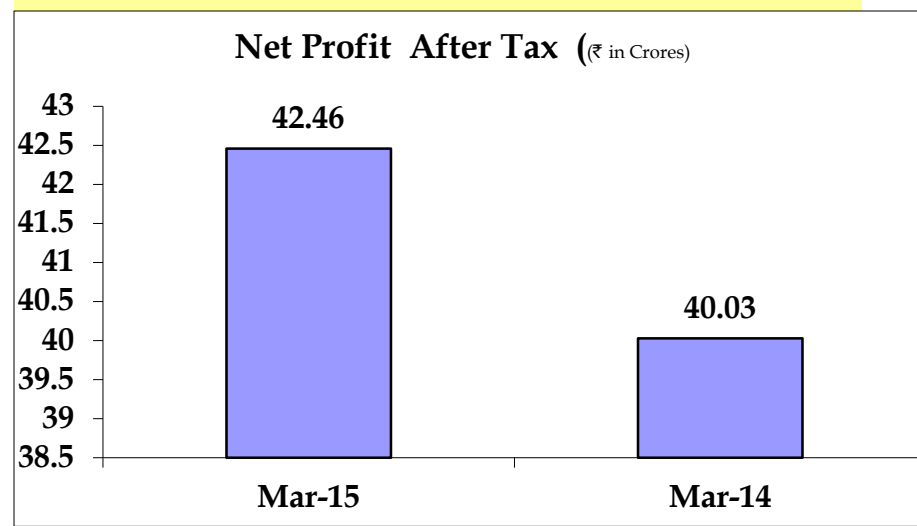


Plastics YoY Growth : 10%

Retail YoY (DeGrowth) : (1%)



YoY (DeGrowth) : (1%)



YoY Growth : 6%

Income Statement Summary (Quarterly)

(₹ in Crores)

Particulars	Quarter ended Mar 15		Quarter ended Mar 14		Quarter ended Dec 14		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Mar 14	Dec 14
Revenues	492.27	100%	460.44	100%	423.81	100%	7%	16%
Material Consumed	305.24	62%	295.73	64%	261.91	62%	3%	17%
Employees Cost	28.48	6%	24.59	5%	28.63	7%	16%	(1%)
Operating expenditure	107.93	22%	97.76	21%	99.33	23%	10%	9%
EBIDTA	50.62	10%	42.36	9%	33.94	8%	19%	49%
Depreciation	12.16	2%	12.02	3%	13.76	3%	1%	(12%)
Interest and Finance Charges	6.95	1%	9.80	2%	8.58	2%	(29%)	(19%)
Profit before Tax	31.51	6%	20.54	4%	11.60	3%	53%	172%
Tax Expense	9.82	2%	6.41	1%	3.14	1%	53%	213%
Net Profit after Tax	21.69	4%	14.13	3%	8.46	2%	53%	156%

Income Statement Summary (Yearly)

(₹ in Crores)

Particulars	Year ended Mar 15		Year ended Mar 14	
	%	Amt	%	Amt
Revenues	100%	1792.91	100%	1652.60
Material Consumed	63%	1132.88	63%	1043.32
Employees Cost	6%	112.94	6%	105.40
Operating expenditure	22%	400.84	22%	355.41
EBIDTA	8%	146.25	9%	148.47
Depreciation	3%	53.76	3%	48.92
Interest and Finance Charges	2%	31.98	3%	41.42
Profit before Tax	3%	60.51	4%	58.13
Tax Expense	1%	18.05	1%	18.10
Net Profit after Tax	2%	42.46	2%	40.03

Statements of Assets & Liabilities

(₹ in Crores)

Sr. No	Particulars	Standalone		Consolidated	
		As at 31st Mar 15	As at 31st Mar 14	As at 31st Mar 15	As at 31st Mar 14
		Audited	Audited	Audited	Audited
A	EQUITY AND LIABILITIES				
1	Shareholders' Funds				
	(a) Share Capital	14.92	14.92	14.92	14.92
	(b) Reserves & Surplus	477.51	447.82	510.05	471.84
	Sub- total Shareholders' fund	492.43	462.75	524.97	486.76
2	Minority Interest	-	-	6.22	5.38
3	Non-current liabilities				
	(a) Long term borrowings	43.94	92.82	43.94	93.33
	(b) Deferred tax liabilities (net)	15.78	24.30	16.87	24.98
	(c) Other Long Term Liabilities	37.07	33.27	37.07	33.27
	(d) Long term provisions	6.96	6.80	8.39	7.90
	Sub- total Non-current liabilities	103.75	157.19	106.28	159.47
4	Current Liabilities				
	(a) Short term borrowings	125.24	175.99	127.21	177.59
	(b) Trade Payables	95.32	94.16	99.12	101.58
	(c) Other current liabilities	80.82	84.05	84.32	88.13
	(d) Short term provisions	22.91	22.13	23.75	22.34
	Sub- total current liabilities	324.29	376.33	334.40	389.64
	TOTAL-EQUITY AND LIABILITIES	920.48	996.27	971.87	1,041.26

Contd...

(₹ in Crores)

Sr. No	Particulars	Standalone		Consolidated	
		As at 31st Mar 15	As at 31st Mar 14	As at 31st Mar 15	As at 31st Mar 14
		Audited	Audited	Audited	Audited
B	ASSETS				
1	Non-current Assets				
	(a) Fixed Assets	285.04	334.73	307.21	359.47
	(b) Non-current investments	25.56	25.56	0.27	0.27
	(c) Long-term loans and advances	52.17	56.45	52.82	57.68
	(d) Non-Current Assets	1.07	0.44	1.08	0.44
	Sub- total Non-current assets	363.84	417.18	361.37	417.86
2	Current assets				
	(a) Current Investments	-	-	4.62	1.58
	(b) Inventories	276.67	300.63	292.36	315.83
	(c) Trade Receivables	231.55	217.55	249.84	235.66
	(d) Cash and Bank Balance	8.20	18.05	21.24	25.55
	(e) Short-term loans and advances	35.98	36.97	38.27	39.78
	(f) Other current assets	4.24	5.88	4.17	4.99
	Sub- total current assets	556.64	579.08	610.50	623.39
	TOTAL-ASSETS	920.48	996.27	971.87	1,041.26

Contd...

Cash Flow Statement For The Year Ended 31st March 2015

(₹ in Crores)

Particulars		Year ended Mar 15	Year ended Mar 14
A.	CASH FLOW FROM OPERATING ACTIVITIES		
	Net Profit before tax	60.51	58.13
	Adjustments for :		
	Depreciation and Amortisation	53.76	48.92
	(Profit) / Loss on Fixed Assets sold / discarded (Net)	2.39	0.02
	Finance Costs	31.98	41.42
	Provision/(Written back) for doubtful debts and advances	0.67	1.11
	Bad Debts Written off/(Written back)	1.51	0.72
	Provision for Wealth Tax	0.06	0.09
	Interest Income	(2.03)	(2.55)
	Provision for Rent Equalisation	1.78	
	Dividend Income	(1.81)	(0.14)
	Unrealised foreign currency Loss	0.15	0.60
		88.44	90.20
	Operating Profit before Working Capital changes	148.95	148.33
	Adjustments for :		
	(Increase) / Decrease in Trade and Other Receivables	(13.15)	11.60
	(Increase) / Decrease in Inventories	24.10	4.10
	Increase / (Decrease) in Trade Payables and Other Liabilities	15.91	5.69
		26.85	21.38
	Direct Taxes Paid (Net of Refund)	(23.79)	(14.91)
		(23.79)	(14.91)
	Net Cash Inflow / (Outflow) from Operating Activities.....A	152.02	154.79

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Cash Flow Statement For The Year Ended 31st March 2015 (Contd....)

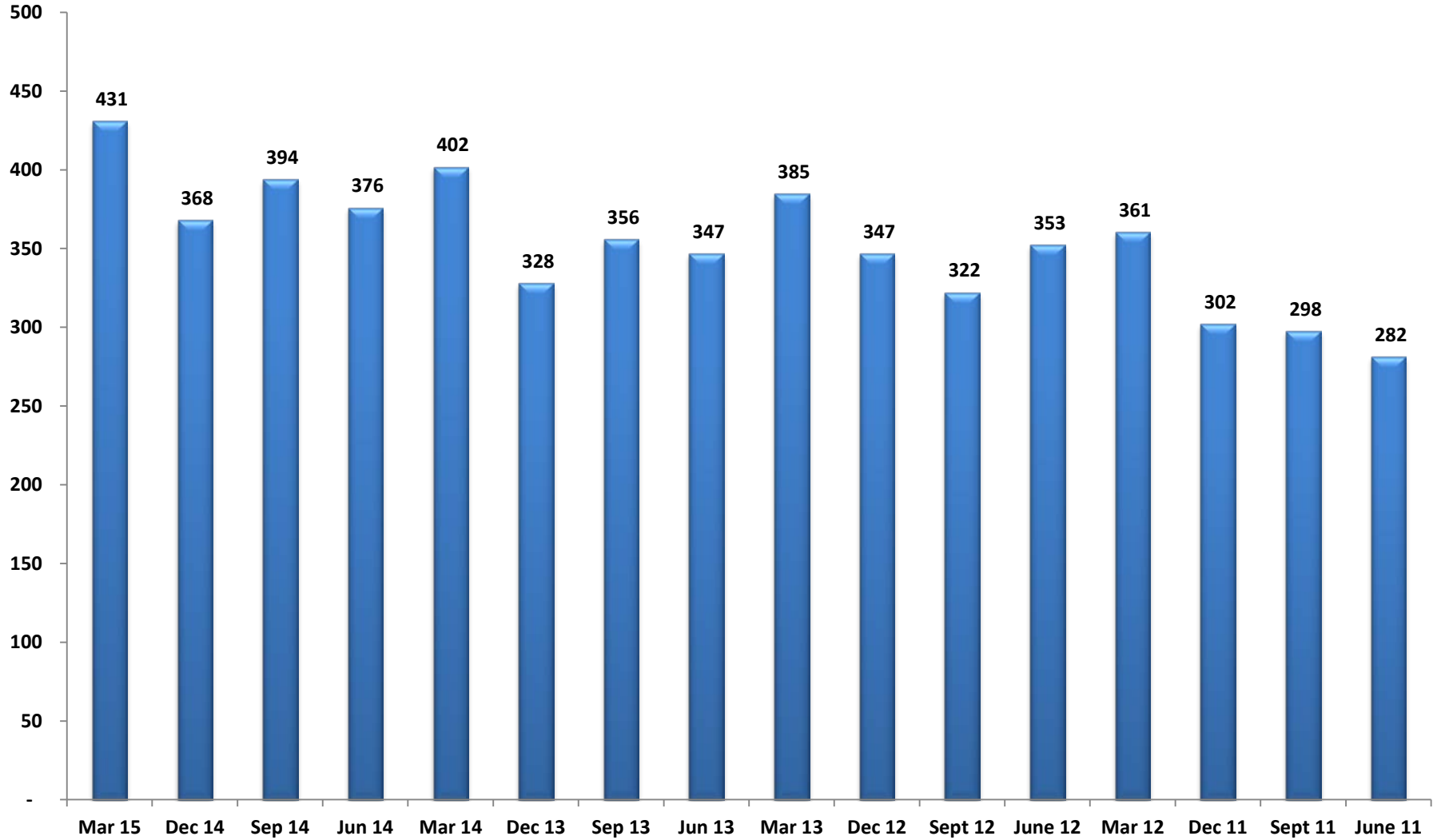
(₹ in Crores)

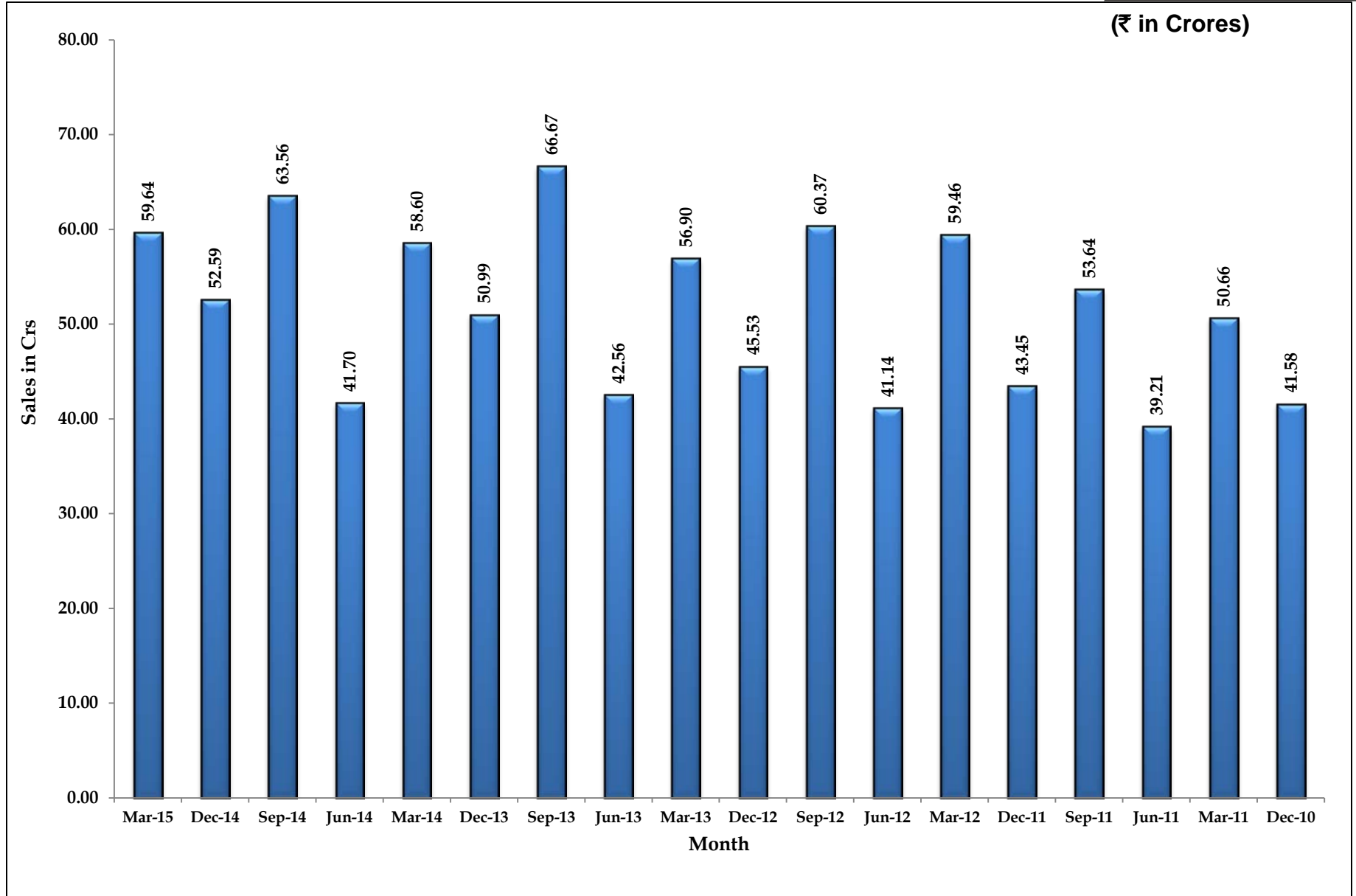
Particulars		Year ended Mar 15	Year ended Mar 14
B.	CASH FLOW FROM INVESTING ACTIVITIES		
	Addition to Fixed Assets, Capital Work in Progress and Capital Advances	(15.85)	(37.46)
	Sale of Fixed Assets	1.67	3.88
	Dividend received from Subsidiary	1.90	0.61
	Interest Received	2.23	2.05
	Investments made during the period and Fixed Deposit Maturity between 3-12 months.	1.81	(2.13)
	Net Cash Inflow/(Outflow) from Investing Activities.....B	(8.23)	(33.06)
C.	CASH FLOW FROM FINANCING ACTIVITIES		
	Proceeds from Long Term Borrowings	-	25.42
	Repayment of Long Term Borrowings	(61.90)	(41.07)
	Proceeds/(Repayment) of Short Term Borrowings [Net]	(50.75)	(66.55)
	Changes in External Commercial Borrowing pending utilisation [Net]	3.60	11.40
	Finance Cost	(32.30)	(42.32)
	Interest Received on pending ECB utilisation	0.03	0.50
	Dividend paid (including tax on dividend)	(6.89)	(6.97)
	Net Cash Inflow/(Outflow) from Financing Activities.....C	(148.22)	(119.59)
	Net Increase / (Decrease) in Cash and Cash Equivalents (A+B+C)	(4.43)	2.15
	Cash and Cash Equivalents as at the beginning of the period	12.36	10.21
	Cash and Cash Equivalents as at the end of the period	7.93	12.36
	Net Increase / (Decrease) in Cash and Cash Equivalents	(4.43)	2.15
	Previous year's figures have been regrouped / recast wherever necessary.		

Business Review

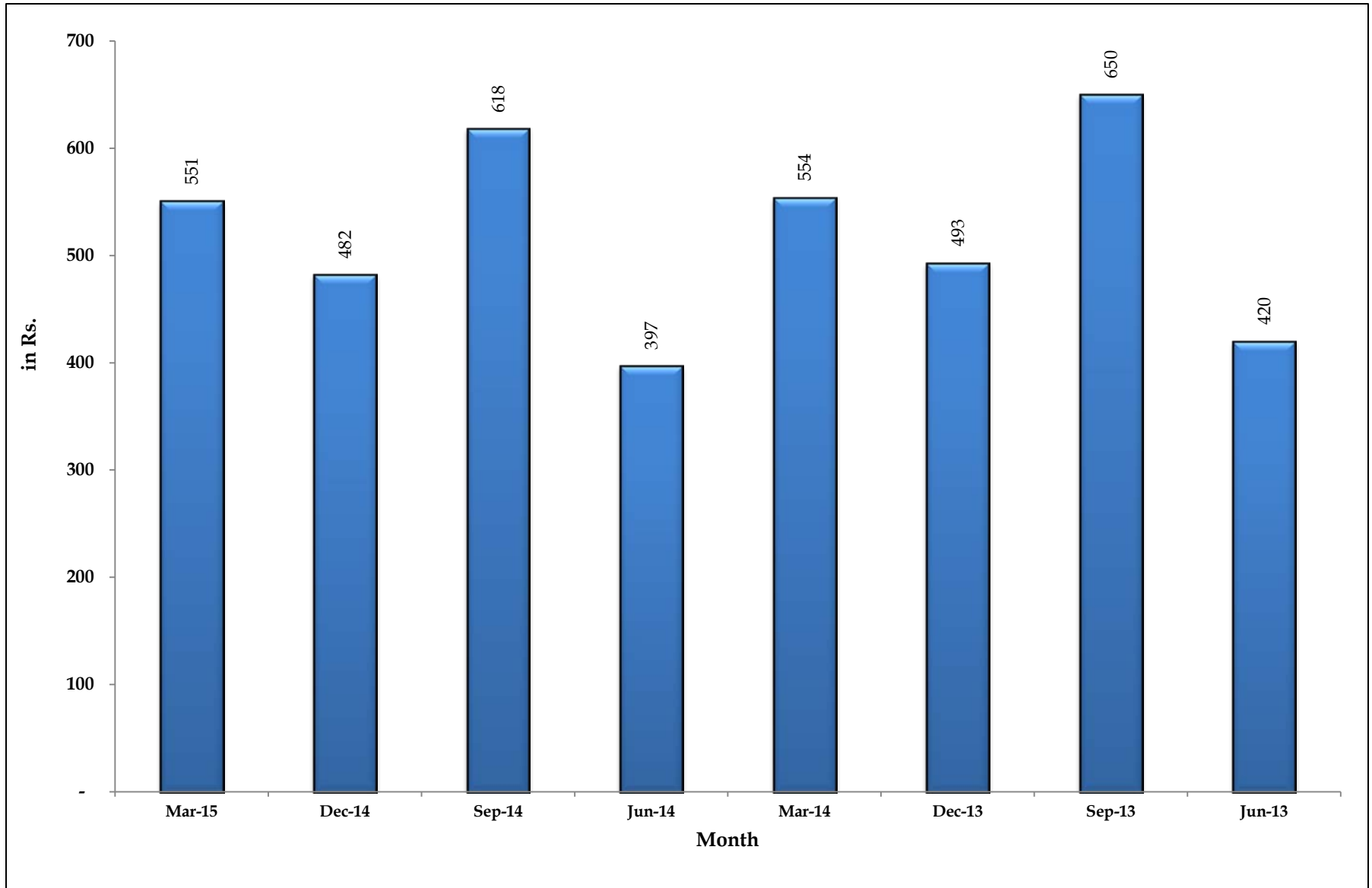
Plastics - Quarter Wise Sales

(₹ in Crores)





Sales Per Sq. ft. per Month



Thank you