



Q2 Results of FY 2017 – 18

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Highlights

(` in Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Sep 17	Quarter Ended Sep 16	% of Growth compare to corresponding period of P.Y.	Half Year Ended Sep 17	Half Year Ended Sep 16	F. Y. 2016 -17
Turnover - Net	(0.83%)	464.69	468.59	2.48%	952.29	929.26	1,956.65
EBIDT	8.46%	58.28	53.74	(8.73%)	105.89	116.01	229.32
Interest	(6.71%)	2.76	2.95	(13.83%)	5.35	6.21	11.59
Depreciation	3.02%	13.00	12.62	(1.10%)	24.77	25.04	48.82
PBT	11.43%	42.53	38.17	(10.61%)	75.77	84.76	168.92
PAT	5.69%	27.83	26.33	(13.45%)	50.20	58.00	118.45

Performance Snapshot

(` in Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2017	Quarter Ended 30/06/2017	Quarter Ended 30/09/2016	Half Year Ended 30/09/2017	Half Year Ended 30/09/2016	Previous Year ended 31/03/2017
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income						
	(a) Revenue from Operations (Refer Note 4)	464.69	524.39	501.44	989.08	997.21	2,094.85
	(b) Other Income	0.99	4.26	2.56	5.26	6.34	12.01
	Total Income	465.68	528.65	503.99	994.34	1,003.55	2,106.86
2	Expenses						
	(a) Cost of materials consumed	144.32	172.20	155.79	316.52	336.59	685.01
	(b) Purchase of stock-in-trade	121.18	106.59	123.62	227.77	228.57	471.09
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(11.06)	0.59	(10.59)	(10.47)	(35.94)	(29.50)
	(d) Excise duty	-	36.79	32.85	36.79	67.96	138.20
	(e) Employee benefits expense	40.45	40.16	36.15	80.62	73.18	145.65
	(f) Finance Cost	2.76	2.59	2.95	5.35	6.21	11.59
	(g) Depreciation and amortisation expense	13.00	11.76	12.62	24.77	25.04	48.82
	(h) Other expenses	112.50	124.70	112.43	237.21	217.18	467.08
	Total Expensees	423.16	495.41	465.83	918.56	918.79	1,937.94
3	Profit before exceptional items and Tax (1-2)	42.53	33.25	38.17	75.77	84.76	168.92
4	Exceptional Items	-	-	-	-	-	-
5	Profit before Tax (3-4)	42.53	33.25	38.17	75.77	84.76	168.92
6	Tax Expense	14.70	10.87	11.84	25.57	26.76	50.46
7	Net Profit after Tax (5-6)	27.83	22.37	26.33	50.20	58.00	118.45

Contd...

Performance Snapshot (Contd....)

(` in Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2017	Quarter Ended 30/06/2017	Quarter Ended 30/09/2016	Half Year Ended 30/09/2017	Half Year Ended 30/09/2016	Previous Year ended 31/03/2017
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
8	Other Comprehensive Income (net of tax)						
	-Items that will not reclassified to Profit or loss (net of tax)	0.00	0.02	(0.05)	0.02	(0.10)	0.02
	-Items that will be reclassified to Profit or loss (net of tax)	(0.06)	0.26	(0.07)	0.20	(0.09)	(0.07)
9	Total Comprehensive Income (net of tax) (7+8)	27.77	22.65	26.20	50.43	57.81	118.40
10	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92	14.92	14.92
	(Face Value of ` 10/- per Share)						
11	Other Equity						682.21
12	Earnings Per Share (EPS)						
	(a) Basic and diluted EPS before exceptional Item for the period (`)	18.65	14.99	17.64	33.64	38.87	79.38
	(b) Basic and diluted EPS after exceptional Item for the period (`)	18.65	14.99	17.64	33.64	38.87	79.38

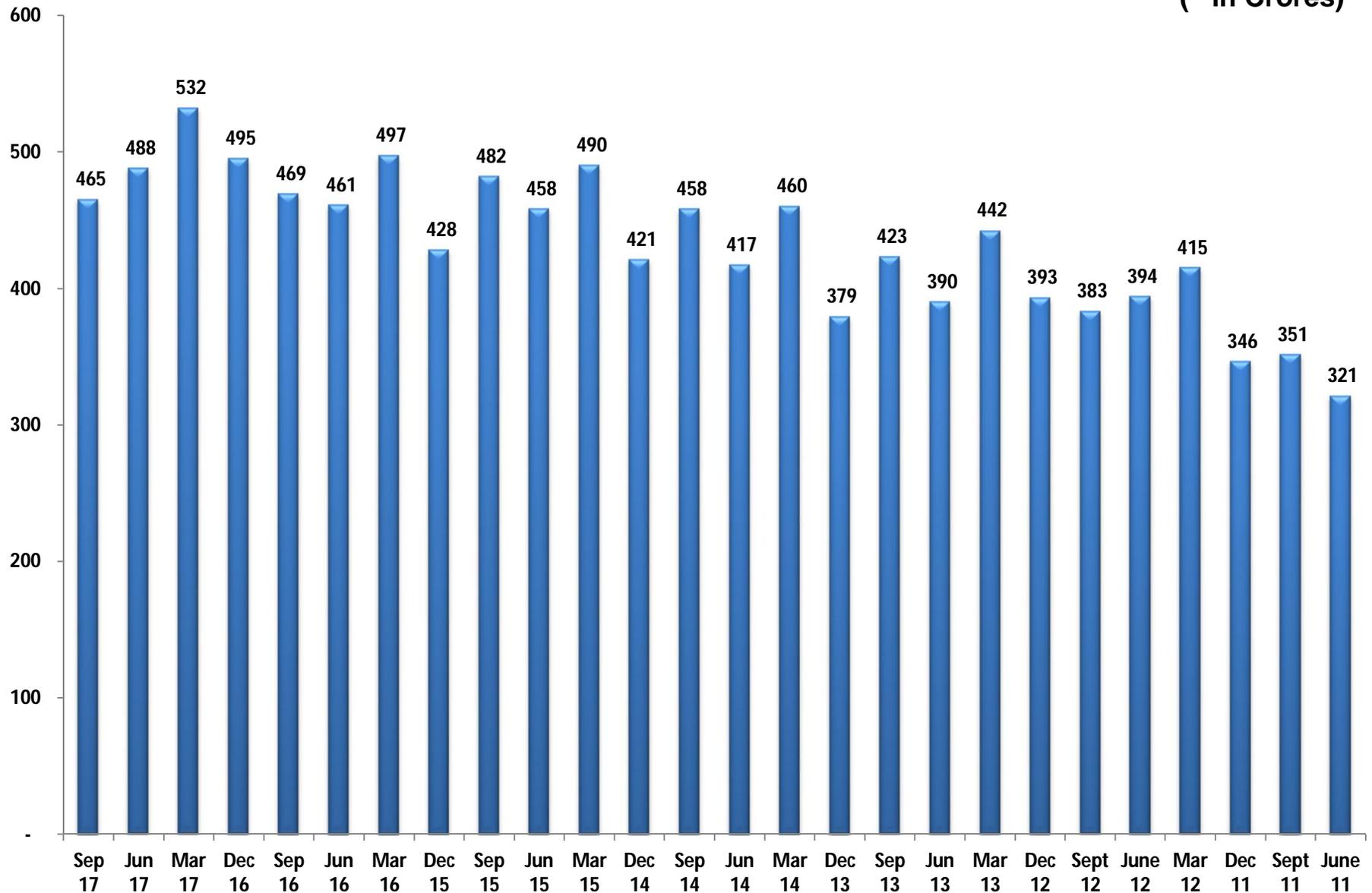
Segment Wise Revenue, Results & Capital Employed

(` in Crores)

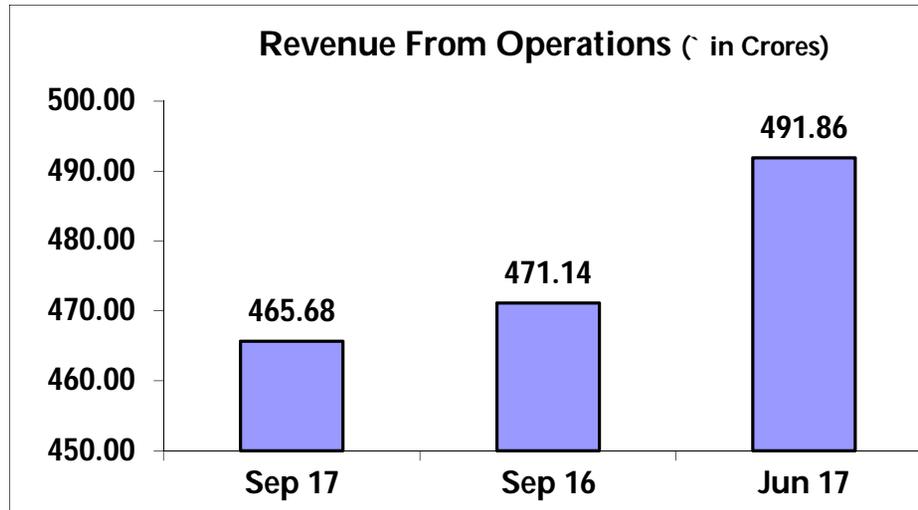
Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2017	Quarter Ended 30/06/2017	Quarter Ended 30/09/2016	Half Year Ended 30/09/2017	Half Year Ended 30/09/2016	Previous Year ended 31/03/2017
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	(a) Plastics	419.08	473.04	442.87	892.12	893.27	1,884.51
	(b) Lifestyle Furniture, Furnishings & Accessories	52.96	56.03	66.40	108.99	116.27	232.94
	Total	472.03	529.07	509.27	1,001.10	1,009.53	2,117.45
	Less: Inter Segment Revenue	7.34	4.68	7.84	12.02	12.32	22.61
	Revenue from operations	464.69	524.39	501.44	989.08	997.21	2,094.85
2	Segment Results						
	(a) Plastics	46.33	32.56	38.05	78.89	88.03	176.64
	(b) Lifestyle Furniture, Furnishings & Accessories	0.94	0.92	3.22	1.86	1.84	3.19
	Total	47.27	33.48	41.26	80.75	89.87	179.83
	Less:						
	Interest & Finance Charges (Net)	2.76	2.59	2.95	5.35	6.21	11.59
	Other Un-allocable expenditure net of un-allocable income	1.99	(2.36)	0.14	(0.37)	(1.10)	(0.68)
	Total Profit before Tax	42.53	33.25	38.17	75.77	84.76	168.92
3	Segment Assets						
	(a) Plastics	972.45	913.58	836.21	972.45	836.21	900.78
	(b) Lifestyle Furniture, Furnishings & Accessories	114.76	96.22	111.12	114.76	111.12	95.04
	(c) Unallocable	35.87	36.72	41.29	35.87	41.29	37.04
4	Segment Liabilities						
	(a) Plastics	195.80	203.89	199.48	195.80	199.48	204.01
	(b) Lifestyle Furniture, Furnishings & Accessories	46.43	44.76	43.65	46.43	43.65	38.50
	(c) Unallocable	144.93	78.10	102.48	144.93	102.48	93.22
5	Capital Employed [Segment Assets -Segment Liabilities]						
	(a) Plastics	776.65	709.69	636.73	776.65	636.73	696.77
	(b) Lifestyle Furniture, Furnishings & Accessories	68.32	51.46	67.47	68.32	67.47	56.54
	(c) Unallocable	(109.06)	(41.38)	(61.19)	(109.06)	(61.19)	(56.18)

Quarterly Net Sales (Company)

(` in Crores)

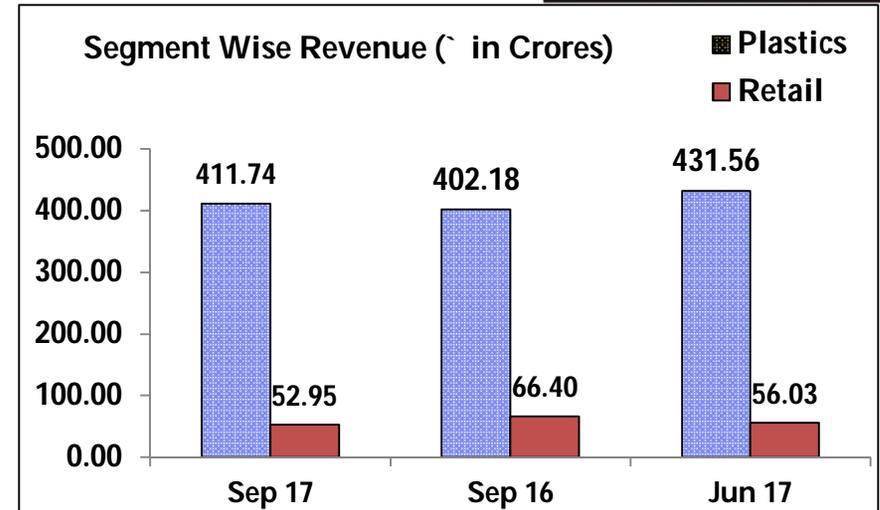


Performance Snapshot (Quarterly)



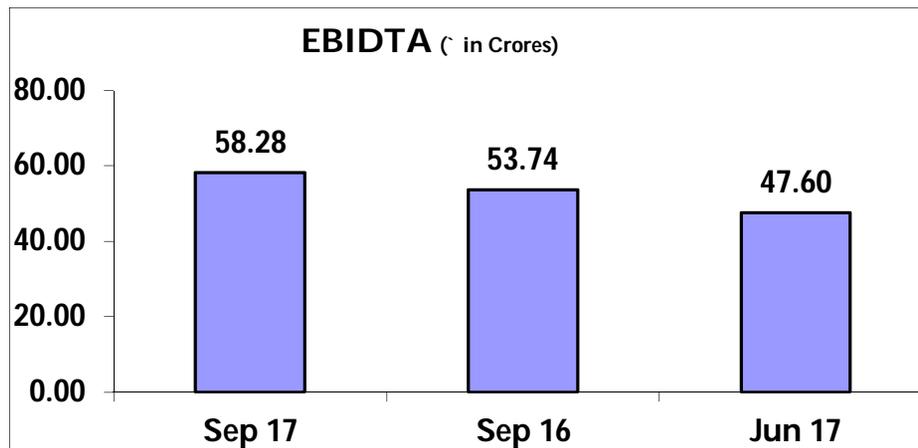
YoY De-Growth : (1%)

QoQ De-Growth : (5%)



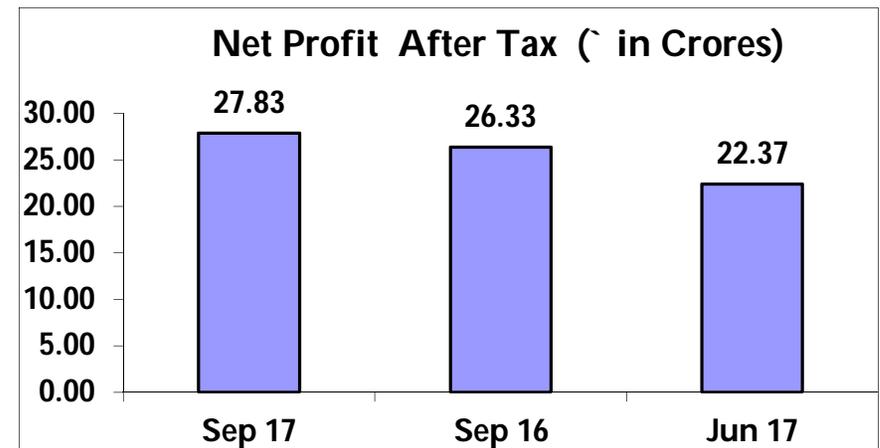
Plastics: YoY Growth: 2%; QoQ De-Growth: (5%)

Retail: YoY De-Growth : (20%); QoQ De-Growth: (5%)



YoY Growth : 8%

QoQ Growth : 22%



YoY Growth : 6%

QoQ Growth : 24%

Income Statement Summary (Quarterly)

(` in Crores)

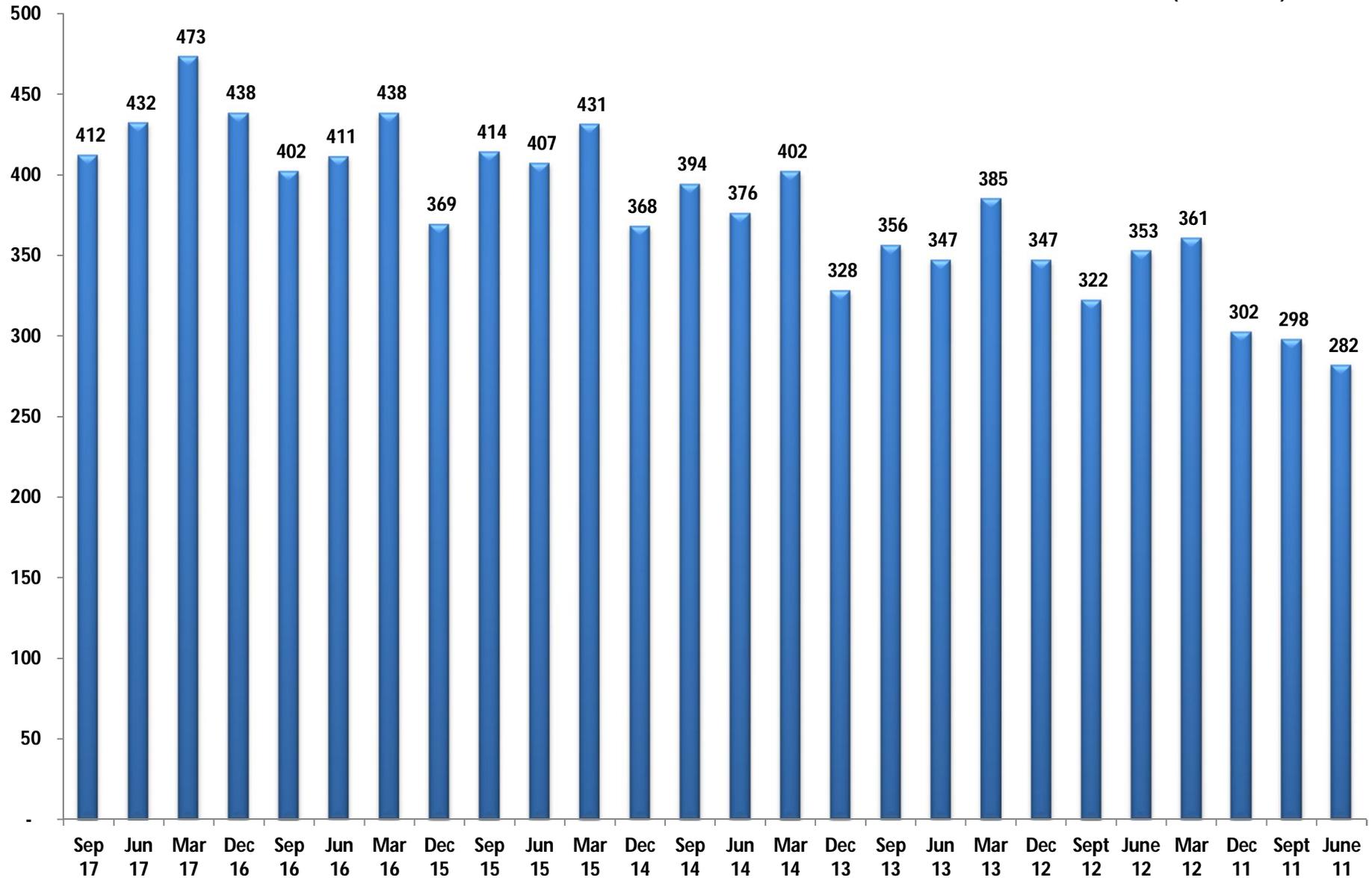
Particulars	Quarter ended Sep 17		Quarter ended Sep 16		Quarter ended Jun 17		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Sep 16	Jun 17
Revenues	465.68	100%	471.14	100%	491.86	100%	(1%)	(5%)
Material Consumed	254.44	55%	268.81	57%	279.39	57%	(5%)	(9%)
Employees Cost	40.45	9%	36.15	8%	40.16	8%	12%	1%
Operating expenditure	112.50	24%	112.43	24%	124.70	25%	0%	(10%)
EBIDTA	58.28	13%	53.74	11%	47.60	10%	8%	22%
Depreciation	13.00	3%	2.95	1%	2.59	1%	340%	401%
Interest and Finance Charges	2.76	1%	12.62	3%	11.76	2%	(78%)	(77%)
Profit before Tax	42.53	9%	38.17	8%	33.25	7%	11%	28%
Tax Expense	14.70	3%	11.84	3%	10.87	2%	24%	35%
Net Profit after Tax	27.83	6%	26.33	6%	22.37	5%	6%	24%



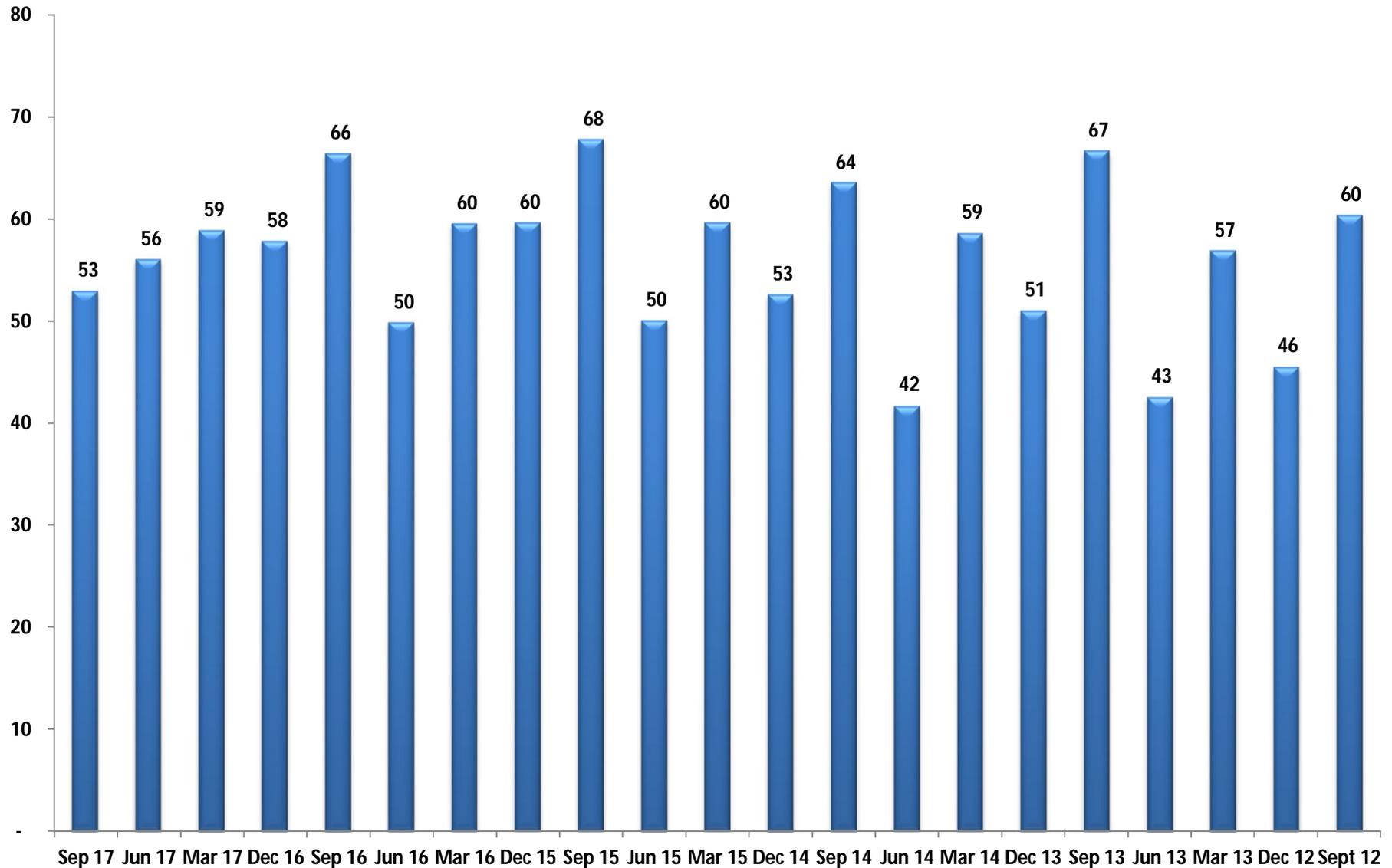
Business Review

Plastics – Quarter Wise Sales

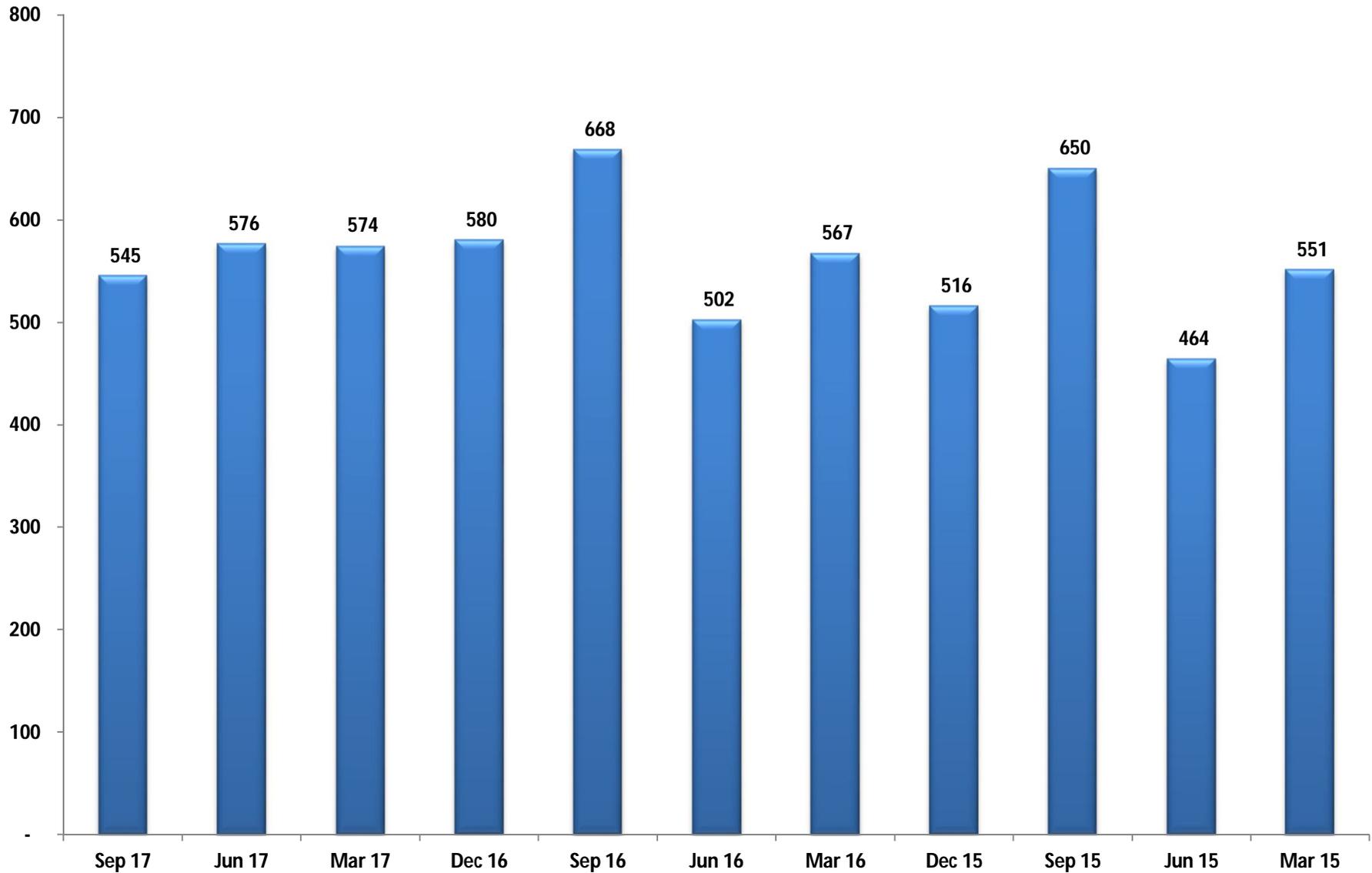
([₹] in Crores)



Retail Quarter Wise Sales



Sales Per Sq. ft. per Quarter





Thank you