



# Q1 Results of FY 2018 - 19

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# Highlights

(c#n Crores)

<b>Particulars</b>	<b>% of Growth compare to corresponding quarter of P.Y.</b>	<b>Quarter Ended Jun 18</b>	<b>Quarter Ended Jun 17</b>	<b>F.Y. 2017-18</b>
<b>Turnover - Net</b>	<b>17.27%</b>	<b>571.79</b>	<b>487.59</b>	<b>2,071.16</b>
<b>EBIDT</b>	<b>19.15%</b>	<b>56.72</b>	<b>47.60</b>	<b>239.72</b>
<b>Interest</b>	<b>24.92%</b>	<b>3.24</b>	<b>2.59</b>	<b>12.49</b>
<b>Depreciation</b>	<b>2.71%</b>	<b>12.08</b>	<b>11.76</b>	<b>48.47</b>
<b>PBT</b>	<b>24.52%</b>	<b>41.40</b>	<b>33.25</b>	<b>178.76</b>
<b>PAT</b>	<b>37.25%</b>	<b>30.71</b>	<b>22.37</b>	<b>117.11</b>

# Performance Snapshot

(c#n Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2018	Quarter Ended 31/03/2018	Quarter Ended 30/06/2017	Year Ended 31/03/2018
		Unaudited	Audited (Refer note 5)	Unaudited	Audited
1	<b>Income</b>				
	(a) Revenue from Operations (Refer Note 3)	571.79	596.06	524.39	2,107.96
	(b) Other Income	1.84	1.94	4.53	7.74
	<b>Total Income</b>	<b>573.63</b>	<b>598.00</b>	<b>528.92</b>	<b>2,115.69</b>
2	<b>Expenses</b>				
	(a) Cost of materials consumed	247.06	209.08	173.42	728.59
	(b) Purchase of stock-in-trade	121.87	115.01	106.59	443.52
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(34.34)	17.86	0.59	(7.36)
	(d) Excise duty	-	-	36.79	36.79
	(e) Employee benefits expense	44.84	42.41	40.16	164.33
	(f) Finance Cost	3.24	3.42	2.59	12.49
	(g) Depreciation and amortisation expense	12.08	11.23	11.76	48.47
	(h) Other expenses	137.48	146.39	123.75	510.11
	<b>Total Expenses</b>	<b>532.23</b>	<b>545.40</b>	<b>495.67</b>	<b>1,936.94</b>
3	<b>Profit before exceptional items and Tax (1-2)</b>	<b>41.40</b>	<b>52.60</b>	<b>33.25</b>	<b>178.76</b>
4	<b>Exceptional Items</b>	-	-	-	-
5	<b>Profit before Tax (3-4)</b>	<b>41.40</b>	<b>52.60</b>	<b>33.25</b>	<b>178.76</b>
6	<b>Tax Expense</b>	<b>10.69</b>	<b>18.78</b>	<b>10.87</b>	<b>61.65</b>
7	<b>Net Profit after Tax (5-6)</b>	<b>30.71</b>	<b>33.82</b>	<b>22.37</b>	<b>117.11</b>

Contd...

## Performance Snapshot (Contd....)

(c#n Crores)

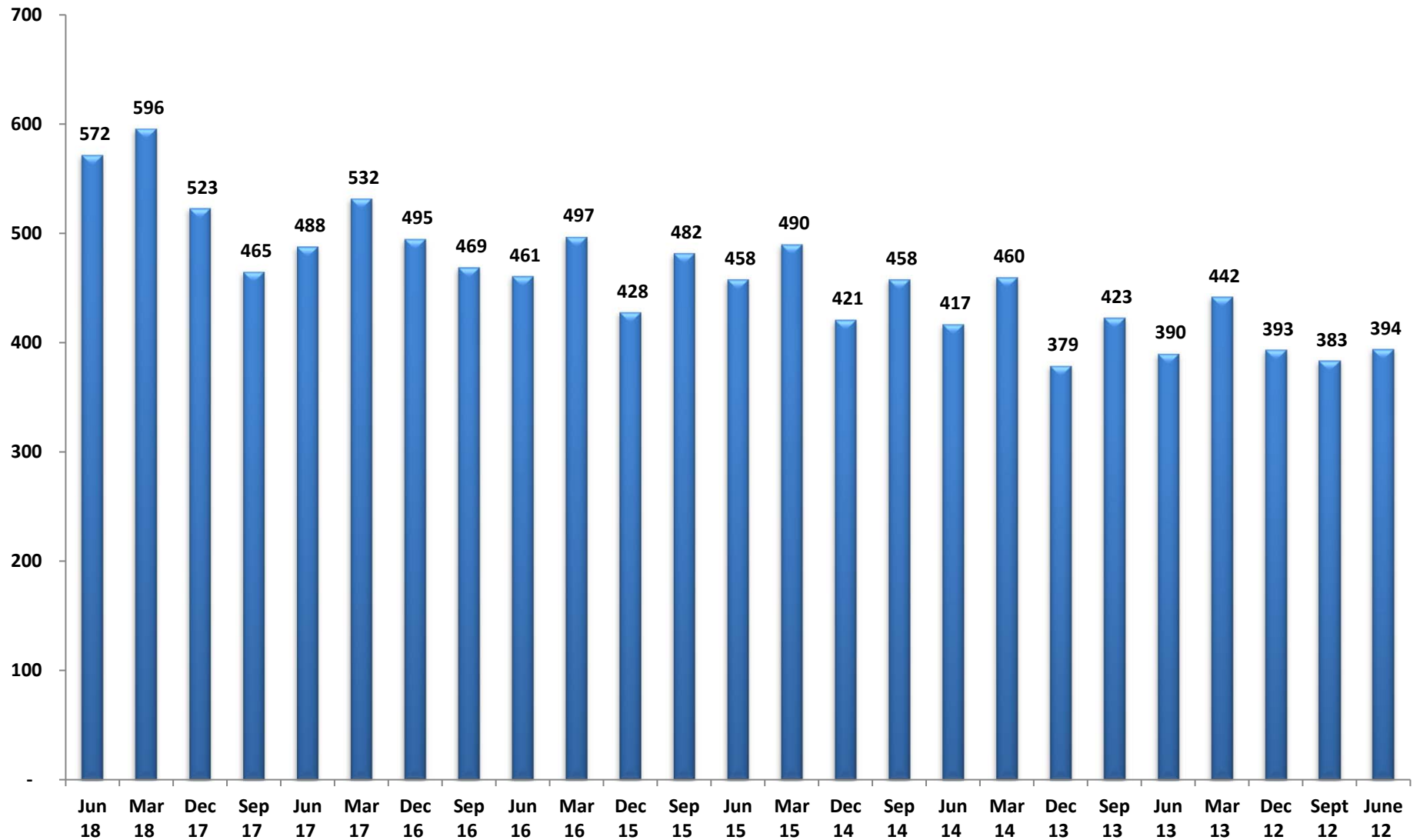
Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2018	Quarter Ended 31/03/2018	Quarter Ended 30/06/2017	Year Ended 31/03/2018
		Unaudited	Audited (Refer note 5)	Unaudited	Audited
8	<b>Other Comprehensive Income (net of tax)</b>				
	-Items that will not reclassified to Profit or loss (net of tax)	0.35	1.37	0.03	1.41
	-Income tax effect on above	(0.12)	(0.47)	(0.01)	(0.49)
	-Items that will be reclassified to Profit or loss (net of tax)	0.16	(0.05)	0.26	0.20
	-Income tax effect on above	(0.05)	(0.07)	-	(0.07)
9	<b>Total Comprehensive Income (net of tax) (7+8)</b>	<b>0.35</b>	<b>0.33</b>	<b>0.32</b>	<b>118.16</b>
10	<b>Paid-up Equity Share Capital</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>
	(Face Value of c 10/- per Share)				
11	<b>Other Equity</b>				<b>782.25</b>
12	<b>Earnings Per Share (EPS)</b>				
	(a) Basic and diluted EPS before exceptional Item for the period (c)	20.58	22.66	14.99	78.48
	(b) Basic and diluted EPS after exceptional Item for the period (c)	20.58	22.66	14.99	78.48

# Segment Wise Revenue, Results & Capital Employed

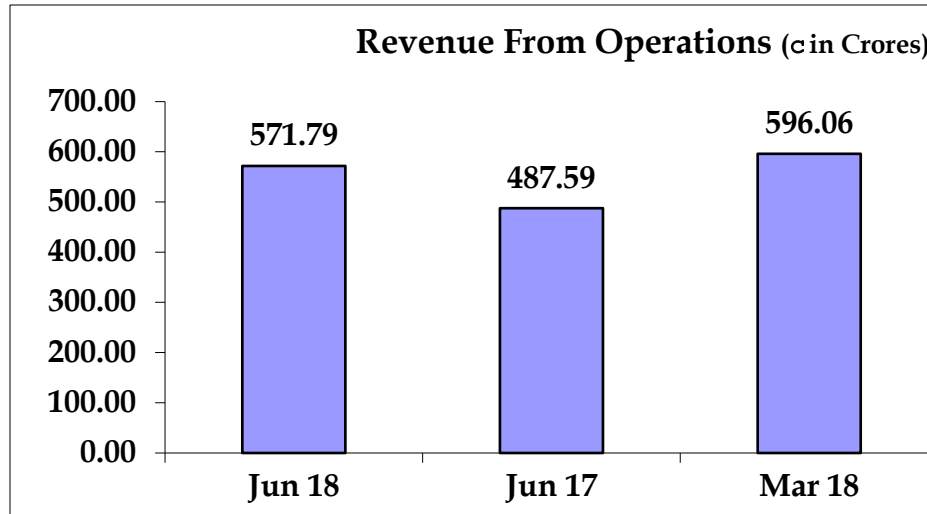
(c#n Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2018	Quarter Ended 31/03/2018	Quarter Ended 30/06/2017	Year Ended 31/03/2018
		Unaudited	Audited (Refer note 5)	Unaudited	Audited
1	<b>Segment Revenue</b>				
	(a) Plastics	524.00	548.40	473.04	1,910.64
	(b) Lifestyle Furniture, Furnishings & Accessories	49.21	49.69	56.03	214.78
	<b>Total</b>	<b>573.21</b>	<b>598.08</b>	<b>529.07</b>	<b>2,125.42</b>
	<b>Less: Inter Segment Revenue</b>	<b>1.43</b>	<b>2.02</b>	<b>4.68</b>	<b>17.46</b>
	<b>Revenue from operations</b>	<b>571.79</b>	<b>596.06</b>	<b>524.39</b>	<b>2,107.96</b>
2	<b>Segment Results</b>				
	(a) Plastics	45.76	60.16	32.56	191.95
	(b) Lifestyle Furniture, Furnishings & Accessories	0.04	(0.48)	0.92	4.40
	<b>Total</b>	<b>45.80</b>	<b>59.68</b>	<b>33.48</b>	<b>196.35</b>
	<b>Less:</b>				
	<b>Interest &amp; Finance Charges (Net)</b>	<b>3.24</b>	<b>3.42</b>	<b>2.59</b>	<b>12.49</b>
	<b>Other Un-allocable expenditure net of un-allocable income</b>	<b>1.16</b>	<b>3.66</b>	<b>(2.36)</b>	<b>5.10</b>
	<b>Total Profit before Tax</b>	<b>41.40</b>	<b>52.60</b>	<b>33.25</b>	<b>178.76</b>
3	<b>Segment Assets</b>				
	(a) Plastics	1,077.67	1,045.21	913.58	1,045.21
	(b) Lifestyle Furniture, Furnishings & Accessories	105.05	96.14	96.22	96.14
	(c) Unallocable	36.20	38.07	36.72	38.07
4	<b>Segment Liabilities</b>				
	(a) Plastics	217.24	234.93	203.89	234.93
	(b) Lifestyle Furniture, Furnishings & Accessories	44.05	37.92	44.76	37.92
	(c) Unallocable	145.42	109.39	78.10	109.39
5	<b>Capital Employed [Segment Assets -Segment Liabilities]</b>				
	(a) Plastics	860.43	810.29	709.69	810.29
	(b) Lifestyle Furniture, Furnishings & Accessories	60.99	58.21	51.46	58.21
	(c) Unallocable	(109.21)	(71.32)	(41.38)	(71.32)

# Quarterly Net Sales (Company)

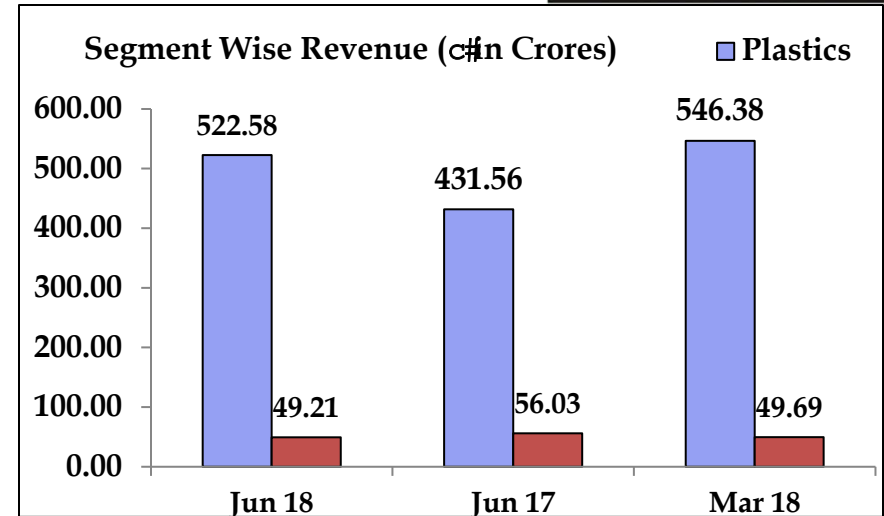


# Performance Snapshot (Quarterly)



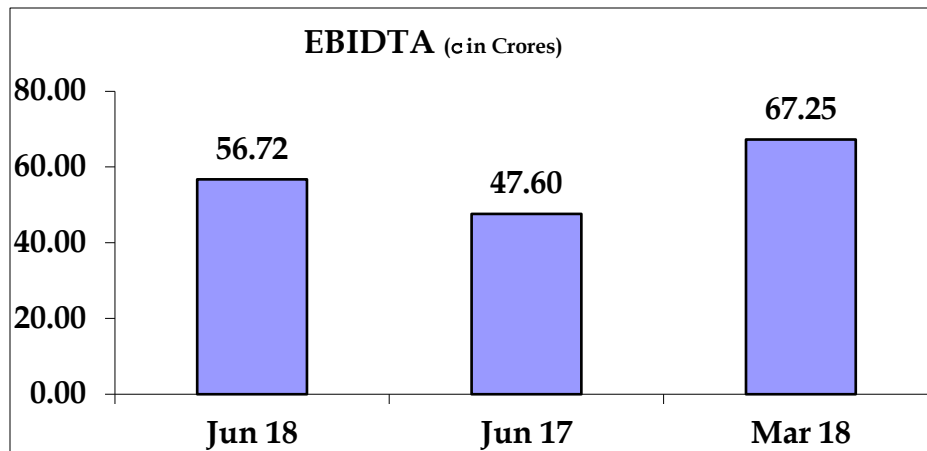
**YoY Growth : 17%**

**QoQ De-Growth : (4%)**



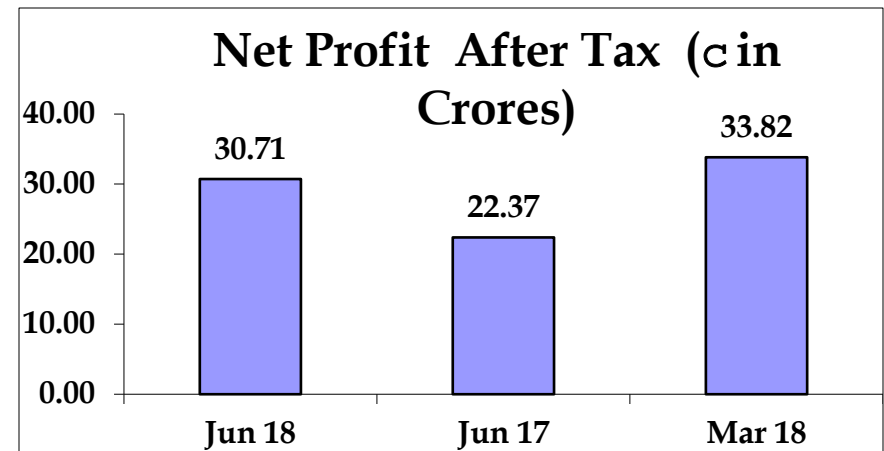
**Plastics: YoY Growth: 21%; QoQ De-Growth: (4%)**

**Retail: YoY De-Growth : (12%); QoQ De-Growth: (1%)**



**YoY Growth : 19%**

**QoQ De-Growth : (16%)**



**YoY Growth : 37%**

**QoQ De-Growth : (9%)**



# Income Statement Summary (Quarterly)

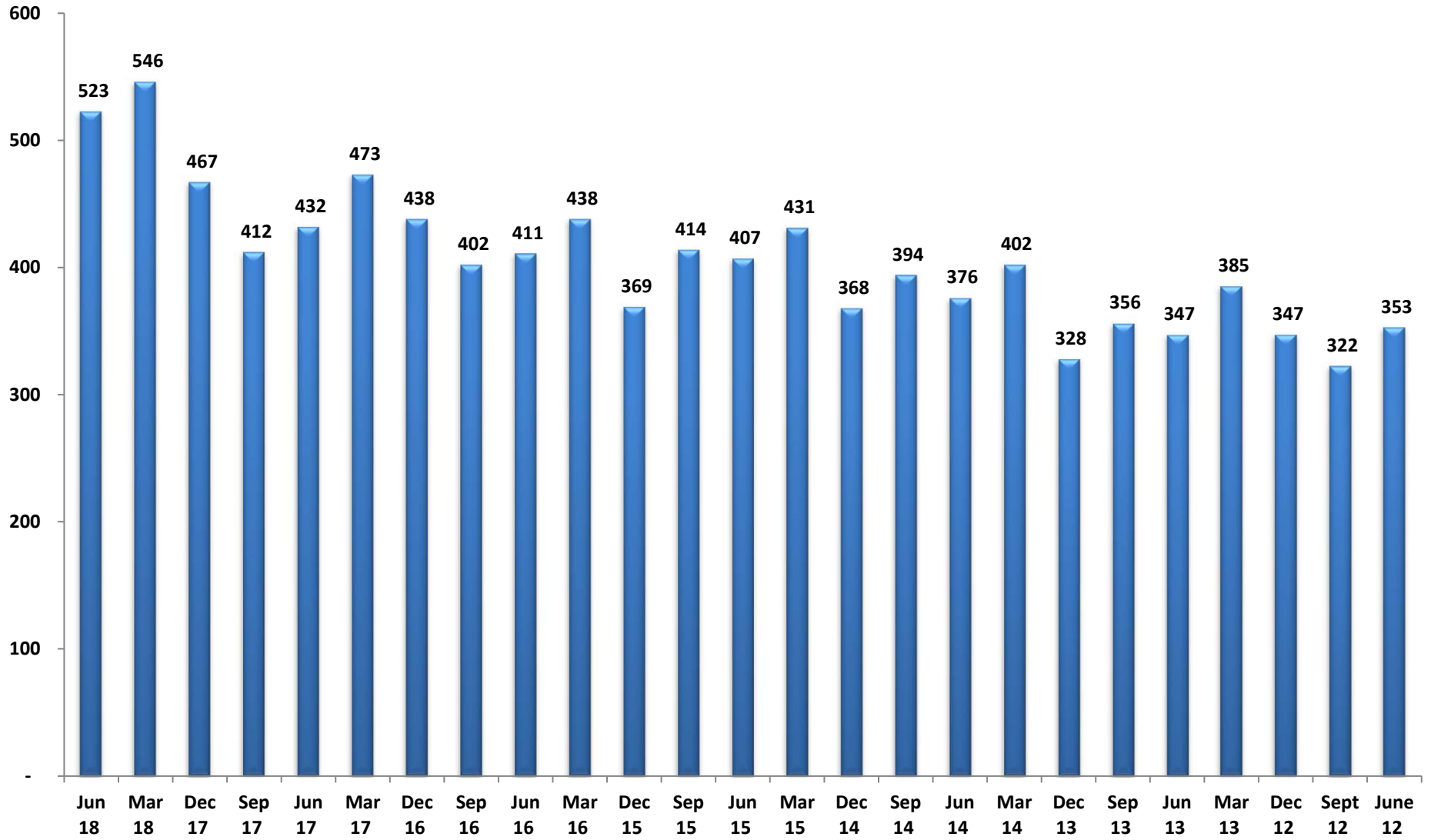
(c in Crores)

Particulars	Quarter ended Jun 18		Quarter ended Jun 17		Quarter ended Mar 18		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Jun 17	Mar 18
<b>Revenues</b>	<b>573.63</b>	<b>100%</b>	<b>492.12</b>	<b>100%</b>	<b>598.00</b>	<b>100%</b>	<b>17%</b>	<b>(4%)</b>
Material Consumed	334.58	58%	280.60	57%	341.95	57%	19%	(2%)
Employees Cost	44.84	8%	40.16	8%	42.41	7%	12%	6%
Operating expenditure	137.48	24%	123.75	25%	146.39	24%	11%	(6%)
<b>EBIDTA</b>	<b>56.72</b>	<b>10%</b>	<b>47.60</b>	<b>10%</b>	<b>67.25</b>	<b>11%</b>	<b>19%</b>	<b>(16%)</b>
Depreciation	12.08	2%	11.76	2%	11.23	2%	3%	8%
Interest and Finance Charges	3.24	1%	2.59	1%	3.42	1%	25%	(5%)
Profit before Tax	41.40	7%	33.25	7%	52.60	9%	25%	(21%)
Tax Expense	10.69	2%	10.87	2%	18.78	3%	(2%)	(43%)
<b>Net Profit after Tax</b>	<b>30.71</b>	<b>5%</b>	<b>22.37</b>	<b>5%</b>	<b>33.82</b>	<b>6%</b>	<b>37%</b>	<b>(9%)</b>

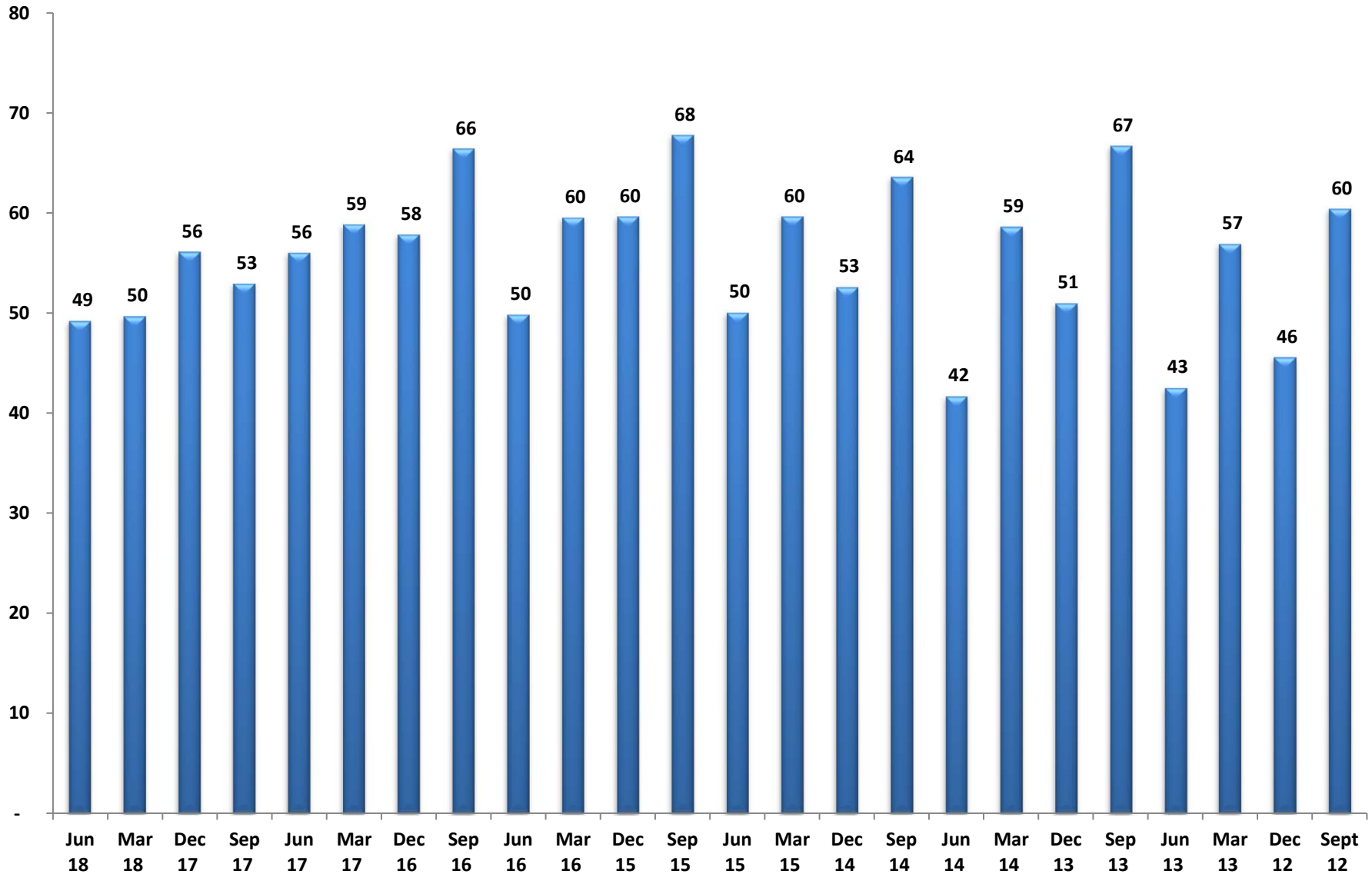


# Business Review

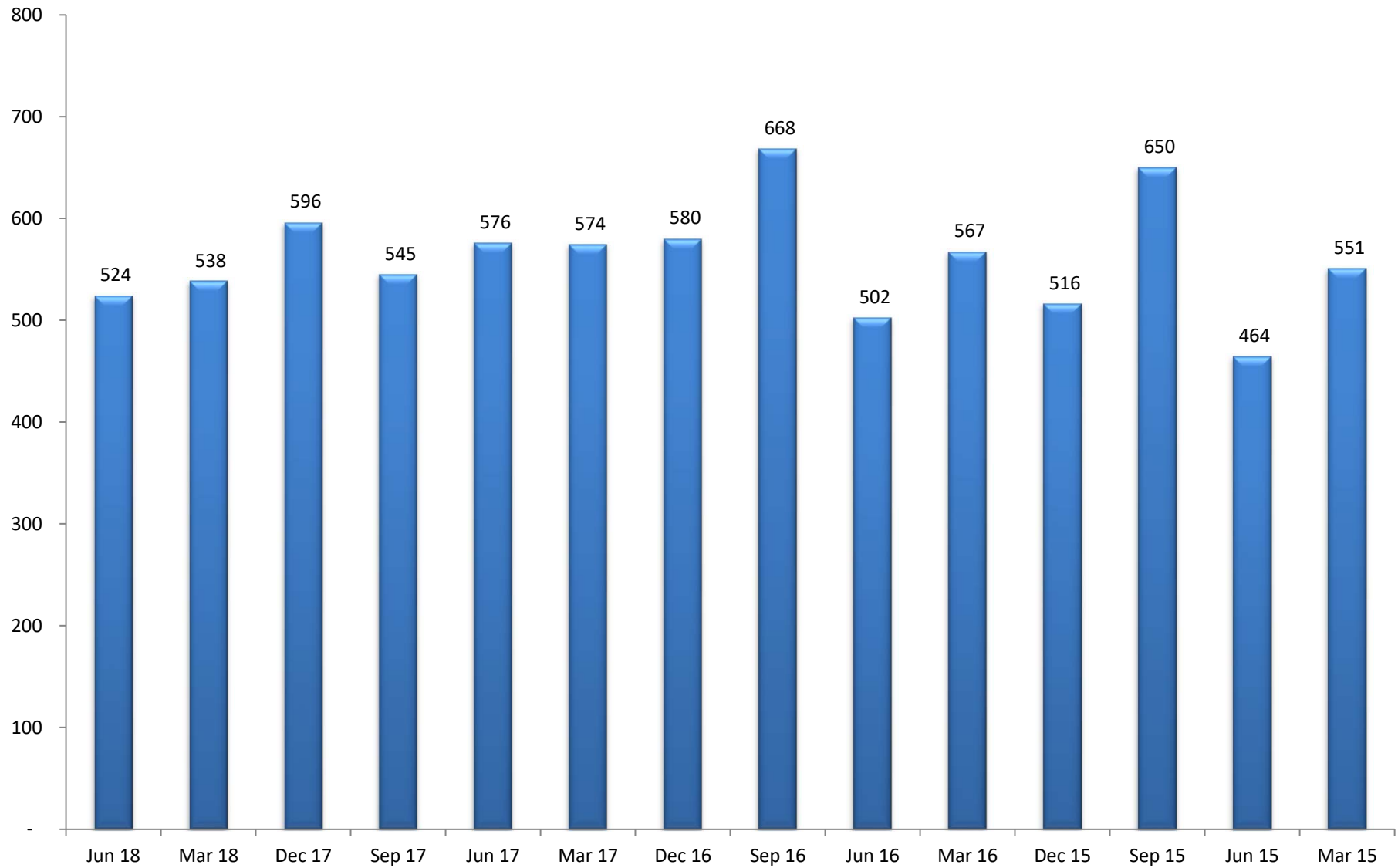
# Plastics - Quarter Wise Sales



# Retail Quarter Wise Sales



# Sales Per Sq. ft. per Quarter





**Thank you**