



# Q2 Results of FY 2018 - 19

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# Highlights

(c#n Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Sep 18	Quarter Ended Sep 17	% of Growth compare to corresponding period of P.Y.	Half Year Ended Sep 18	Half Year Ended Sep 17	F.Y. 2017-18
Turnover - Net	32.06%	613.67	464.69	24.49%	1,185.45	952.29	2,071.16
EBIDT	(7.98%)	53.63	58.28	4.22%	110.36	105.89	239.72
Interest	63.48%	4.51	2.76	44.79%	7.74	5.35	12.49
Depreciation	(6.58%)	12.15	13.00	(2.17%)	24.23	24.77	48.47
PBT	(13.04%)	36.98	42.53	3.44%	78.38	75.77	178.76
PAT	(10.56%)	24.89	27.83	10.75%	55.60	50.20	117.11

# Performance Snapshot

(c#n Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2018	Quarter Ended 30/06/2018	Quarter Ended 30/09/2017	Half Year Ended 30/09/2018	Half Year Ended 30/09/2017	Year Ended 31/03/2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	<b>Income</b>						
	(a) Revenue from Operations (Refer Note 3)	613.67	571.79	464.69	1,185.45	989.08	2,107.96
	(b) Other Income	4.63	1.53	0.99	6.16	5.52	7.74
	<b>Total Income</b>	<b>618.29</b>	<b>573.32</b>	<b>465.69</b>	<b>1,191.61</b>	<b>994.60</b>	<b>2,115.69</b>
2	<b>Expenses</b>						
	(a) Cost of materials consumed	251.62	247.12	145.72	498.74	319.14	728.59
	(b) Purchase of stock-in-trade	141.56	121.87	121.18	263.42	227.77	443.52
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(24.93)	(34.34)	(11.06)	(59.28)	(10.47)	(7.36)
	(d) Excise duty	-	-	-	-	36.79	36.79
	(e) Employee benefits expense	45.09	44.90	40.45	89.99	80.62	164.33
	(f) Finance Cost	4.51	3.24	2.76	7.74	5.35	12.49
	(g) Depreciation and amortisation expense	12.15	12.08	13.00	24.23	24.77	48.47
	(h) Other expenses	151.32	137.05	111.11	288.37	234.86	510.11
	<b>Total Expensees</b>	<b>581.31</b>	<b>531.92</b>	<b>423.16</b>	<b>1,113.23</b>	<b>918.83</b>	<b>1,936.94</b>
3	<b>Profit before exceptional items and Tax (1-2)</b>	<b>36.98</b>	<b>41.40</b>	<b>42.53</b>	<b>78.38</b>	<b>75.77</b>	<b>178.76</b>
4	<b>Exceptional Items</b>	-	-	-	-	-	-
5	<b>Profit before Tax (3-4)</b>	<b>36.98</b>	<b>41.40</b>	<b>42.53</b>	<b>78.38</b>	<b>75.77</b>	<b>178.76</b>
6	<b>Tax Expense</b>	<b>12.09</b>	<b>10.69</b>	<b>14.70</b>	<b>22.79</b>	<b>25.57</b>	<b>61.65</b>
7	<b>Net Profit after Tax (5-6)</b>	<b>24.89</b>	<b>30.71</b>	<b>27.83</b>	<b>55.60</b>	<b>50.20</b>	<b>117.11</b>

Contd...

## Performance Snapshot (Contd....)

(c#n Crores)

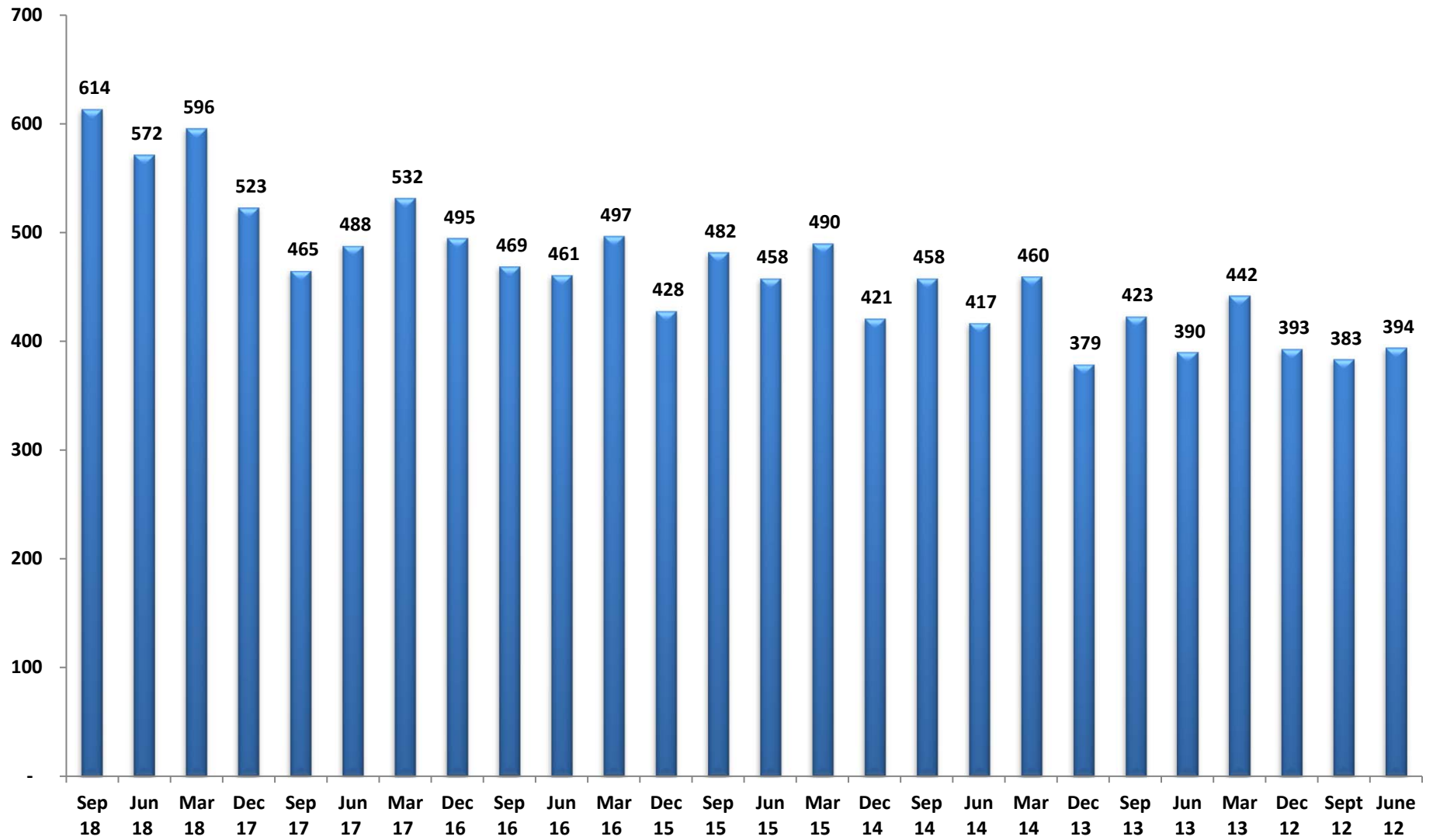
Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2018	Quarter Ended 30/06/2018	Quarter Ended 30/09/2017	Half Year Ended 30/09/2018	Half Year Ended 30/09/2017	Year Ended 31/03/2018
		Unaudited	Audited (Refer note 5)	Unaudited	Audited	Audited	Audited
8	Other Comprehensive Income (net of tax)						
	-Items that will not reclassified to Profit or loss (net of tax)	0.35	0.35	0.01	0.71	0.04	1.41
	-Income tax effect on above	(0.12)	(0.12)	(0.00)	(0.24)	(0.01)	(0.49)
	-Items that will be reclassified to Profit or loss (net of tax)	(0.14)	0.16	(0.06)	0.01	0.20	0.20
	-Income tax effect on above	0.05	(0.05)	-	(0.00)	-	(0.07)
	<b>Total Other Comprehensive Income (net of tax)</b>	<b>0.14</b>	<b>0.33</b>	<b>(0.05)</b>	<b>0.47</b>	<b>0.23</b>	<b>1.05</b>
9	<b>Total Comprehensive Income (net of tax) (7+8)</b>	<b>25.02</b>	<b>31.04</b>	<b>27.77</b>	<b>56.06</b>	<b>50.43</b>	<b>118.16</b>
10	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92	14.92	14.92
	(Face Value of c 10/- per Share)						
11	Other Equity				-	-	782.25
12	Earnings Per Share (EPS)						
	(a) Basic and diluted EPS before exceptional Item for the period (c)	16.68	20.58	18.65	37.26	33.64	78.48
	(b) Basic and diluted EPS after exceptional Item for the period (c)	16.68	20.58	18.65	37.26	33.64	78.48

# Segment Wise Revenue, Results & Capital Employed

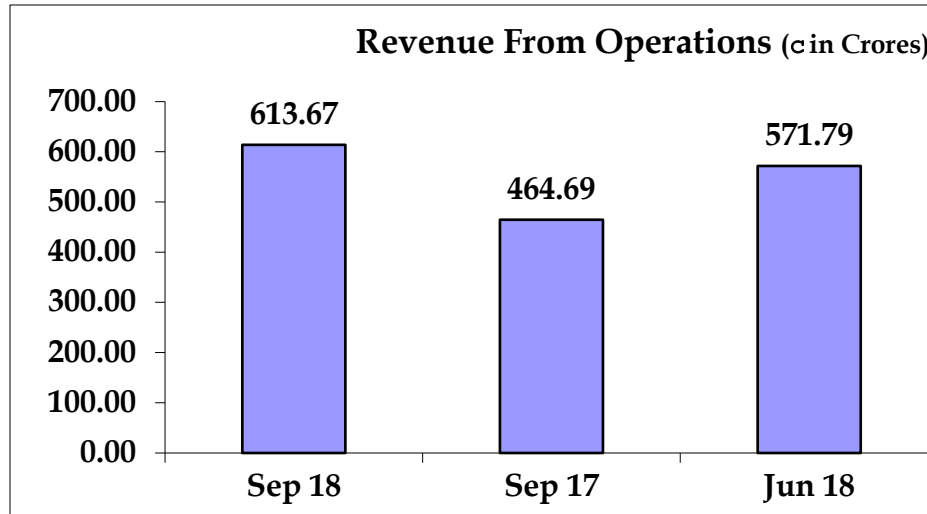
(c#n Crores)

Sr. No	Particulars	Standalone					Year Ended 31/03/2018 Audited
		Quarter Ended 30/09/2018	Quarter Ended 30/06/2018	Quarter Ended 30/09/2017	Half Year Ended 30/09/2018	Half Year Ended 30/09/2017	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	
<b>1</b>	<b>Segment Revenue</b>						
	(a) Plastics	559.17	524.00	419.08	1,083.17	892.12	1,910.64
	(b) Lifestyle Furniture, Furnishings & Accessories	55.51	49.21	52.96	104.72	108.99	214.78
	<b>Total</b>	<b>614.67</b>	<b>573.21</b>	<b>472.03</b>	<b>1,187.89</b>	<b>1,001.10</b>	<b>2,125.42</b>
	Less: Inter Segment Revenue	1.01	1.43	7.34	2.43	12.02	17.46
	<b>Revenue from operations</b>	<b>613.67</b>	<b>571.79</b>	<b>464.69</b>	<b>1,185.45</b>	<b>989.08</b>	<b>2,107.96</b>
<b>2</b>	<b>Segment Results</b>						
	(a) Plastics	39.03	45.76	46.33	84.79	78.89	191.95
	(b) Lifestyle Furniture, Furnishings & Accessories	1.02	0.04	0.94	1.07	1.86	4.40
	<b>Total</b>	<b>40.05</b>	<b>45.80</b>	<b>47.27</b>	<b>85.85</b>	<b>80.75</b>	<b>196.35</b>
	Less:						
	Interest & Finance Charges (Net)	4.51	3.24	2.76	7.74	5.35	12.49
	Other Un-allocable expenditure net of un-allocable income	(1.44)	1.16	1.99	(0.27)	(0.37)	5.10
	<b>Total Profit before Tax</b>	<b>36.98</b>	<b>41.40</b>	<b>42.53</b>	<b>78.38</b>	<b>75.77</b>	<b>178.76</b>
<b>3</b>	<b>Segment Assets</b>						
	(a) Plastics	1,147.75	1,077.67	972.45	1,147.75	972.45	1,045.21
	(b) Lifestyle Furniture, Furnishings & Accessories	112.84	105.05	114.76	112.84	114.76	96.14
	(c) Unallocable	36.76	36.20	35.87	36.76	35.87	38.07
<b>4</b>	<b>Segment Liabilities</b>						
	(a) Plastics	220.55	217.24	195.80	220.55	195.80	234.93
	(b) Lifestyle Furniture, Furnishings & Accessories	45.18	44.05	46.43	45.18	46.43	37.92
	(c) Unallocable	194.38	145.42	144.93	194.38	144.93	109.39
<b>5</b>	<b>Capital Employed [Segment Assets -Segment Liabilities]</b>						
	(a) Plastics	927.19	860.43	776.65	927.19	776.65	810.29
	(b) Lifestyle Furniture, Furnishings & Accessories	67.67	60.99	68.32	67.67	68.32	58.21
	(c) Unallocable	(157.62)	(109.21)	(109.06)	(157.62)	(109.06)	(71.32)

# Quarterly Net Sales (Company)

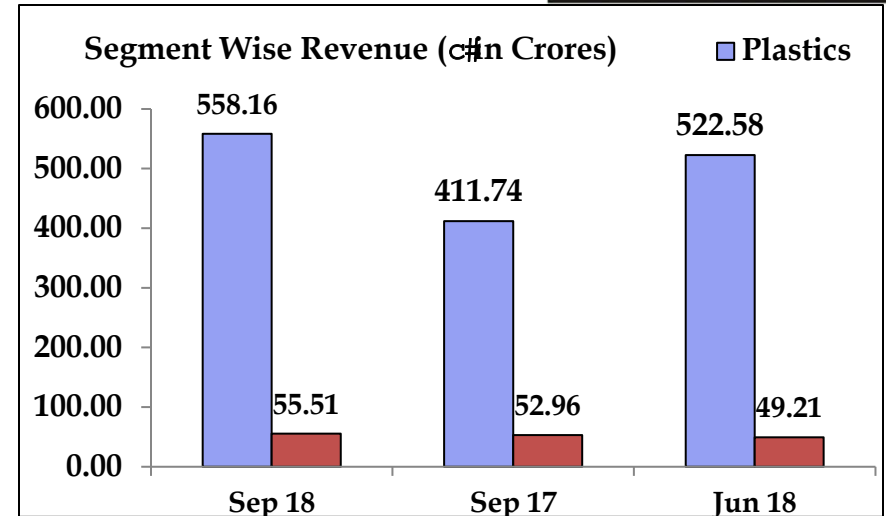


# Performance Snapshot (Quarterly)



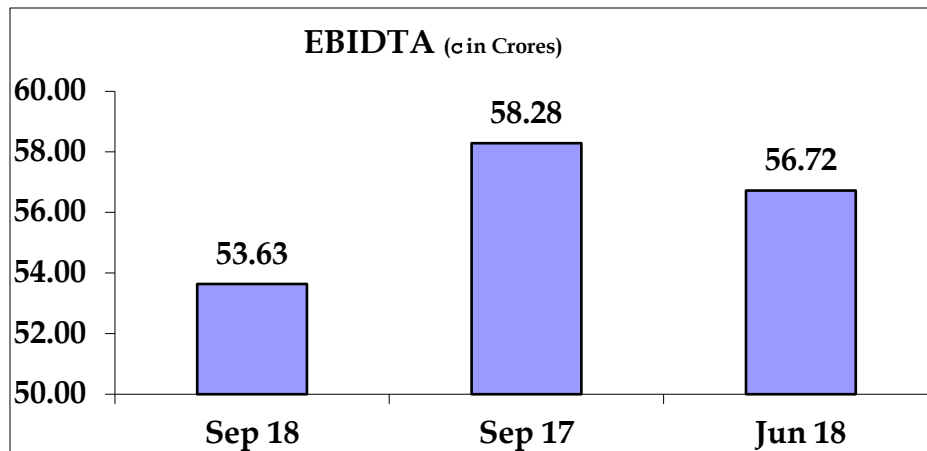
**YoY Growth : 32%**

**QoQ Growth : 7%**



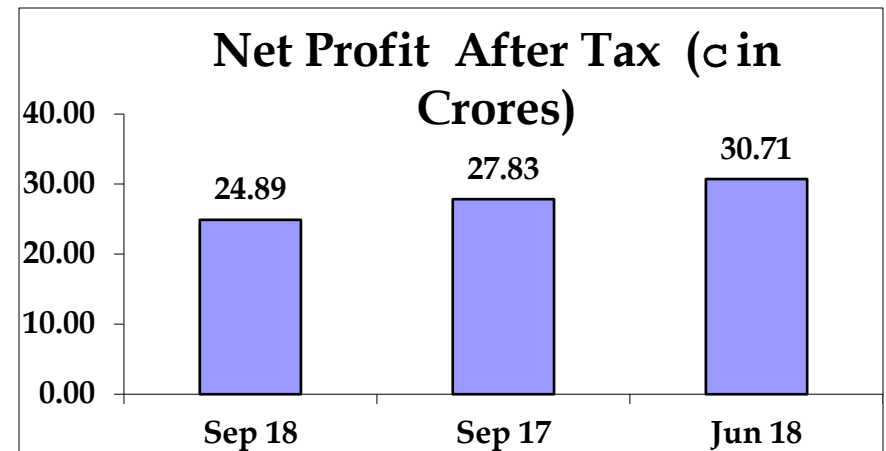
**Plastics: YoY Growth: 36%; QoQ Growth: 5%**

**Retail: YoY Growth : 7%; QoQ Growth: 13%**



**YoY De-Growth : (8%)**

**QoQ De-Growth : (5%)**



**YoY De-Growth : (11%)**

**QoQ De-Growth : (19%)**



# Income Statement Summary (Quarterly)

(c in Crores)

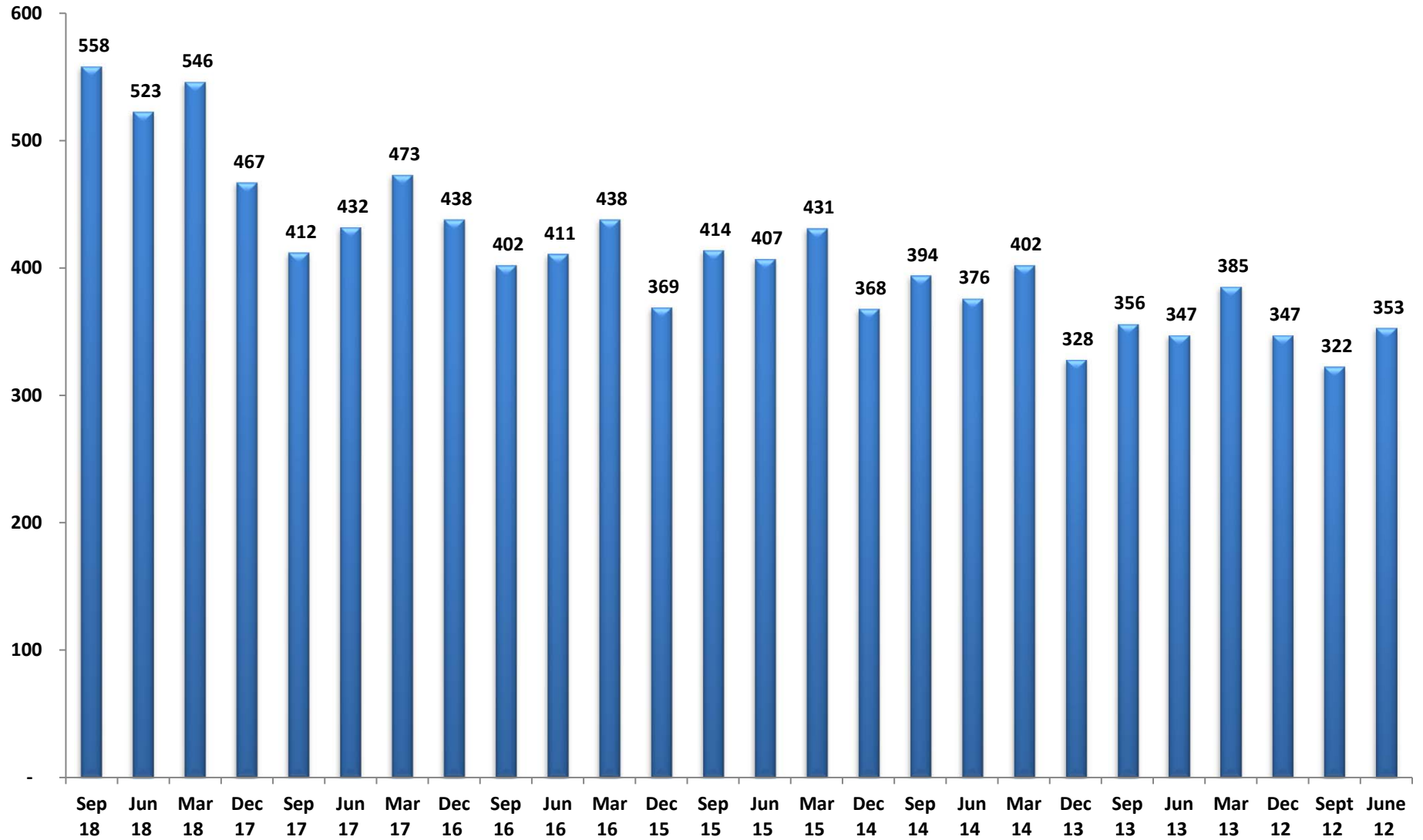
Particulars	Quarter ended Sep 18		Quarter ended Sep 17		Quarter ended Jun 18		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Sep 17	Jun 18
<b>Revenues</b>	<b>618.29</b>	<b>100%</b>	<b>465.69</b>	<b>100%</b>	<b>573.32</b>	<b>100%</b>	<b>33%</b>	<b>8%</b>
Material Consumed	368.25	60%	255.84	55%	334.64	58%	44%	10%
Employees Cost	45.09	7%	40.45	9%	44.90	8%	11%	0%
Operating expenditure	151.32	24%	111.11	24%	137.05	24%	36%	10%
<b>EBIDTA</b>	<b>53.63</b>	<b>9%</b>	<b>58.28</b>	<b>13%</b>	<b>56.72</b>	<b>10%</b>	<b>(8%)</b>	<b>(5%)</b>
Depreciation	12.15	2%	13.00	3%	12.08	2%	(7%)	1%
Interest and Finance Charges	4.51	1%	2.76	1%	3.24	1%	63%	39%
Profit before Tax	36.98	6%	42.53	9%	41.40	7%	(13%)	(11%)
Tax Expense	12.09	2%	14.70	3%	10.69	2%	(18%)	13%
<b>Net Profit after Tax</b>	<b>24.89</b>	<b>4%</b>	<b>27.83</b>	<b>6%</b>	<b>30.71</b>	<b>5%</b>	<b>(11%)</b>	<b>(19%)</b>



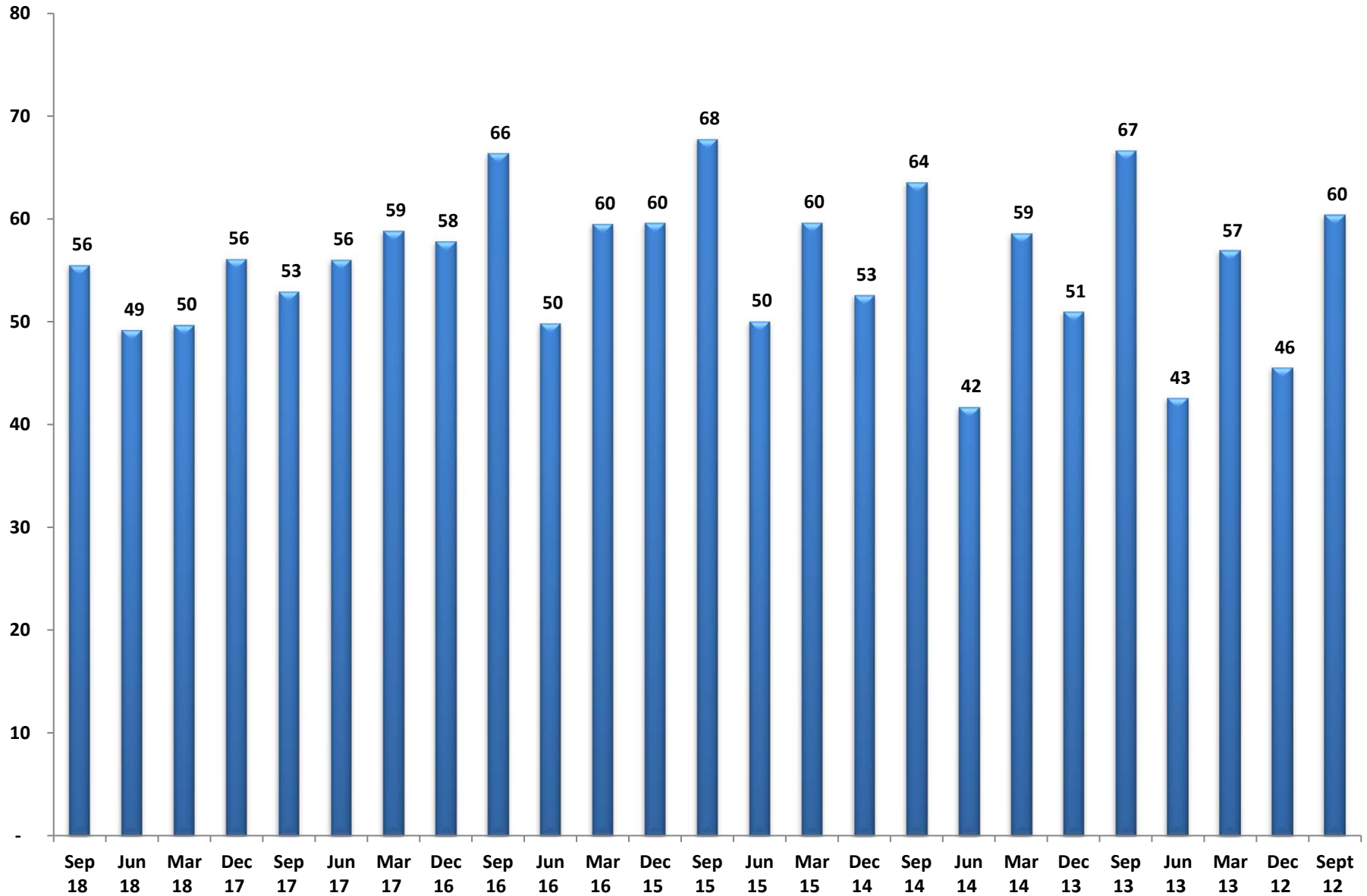
# Business Review

# Plastics - Quarter Wise Sales

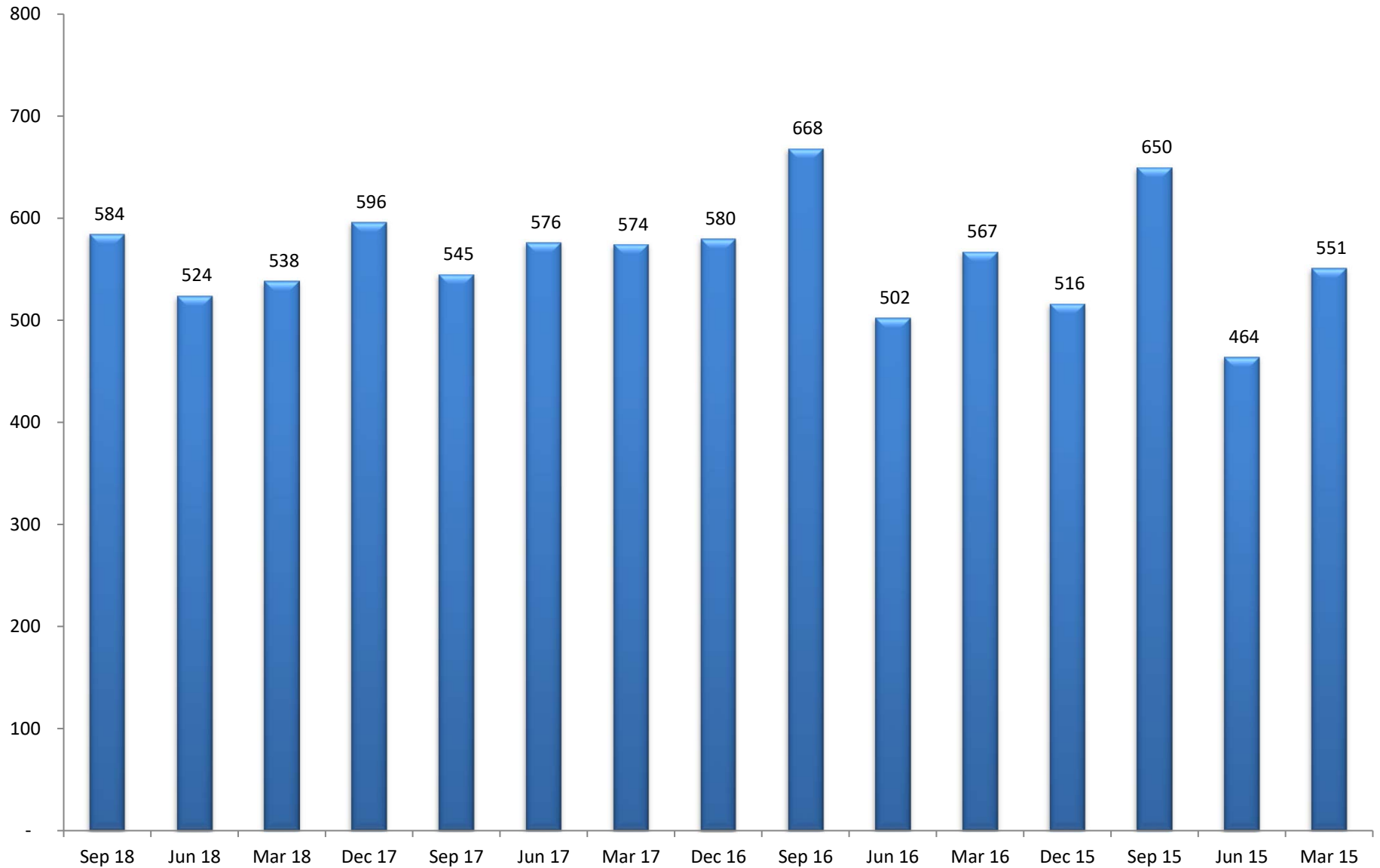
(c in Crores)



# Retail Quarter Wise Sales



# Sales Per Sq. ft. per Quarter





**Thank you**