



Q3 Results of FY 2018 - 19

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Highlights

(c#n Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Dec 18	Quarter Ended Dec 17	% of Growth compare to corresponding period of P.Y.	Nine Months Ended Dec 18	Nine Months Ended Dec 17	F.Y. 2017-18
Turnover - Net	7.87%	563.94	522.81	18.60%	1,749.40	1,475.10	2,071.16
EBIDT	(21.64%)	52.17	66.58	(5.76%)	162.52	172.46	239.72
Interest	9.27%	4.07	3.72	30.21%	11.81	9.07	12.49
Depreciation	(0.39%)	12.42	12.47	(1.57%)	36.65	37.24	48.47
PBT	(29.19%)	35.68	50.38	(9.59%)	114.06	126.16	178.76
PAT	(16.89%)	27.50	33.08	(0.23%)	83.09	83.28	117.11

Performance Snapshot

(c#n Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 31/12/2018	Quarter Ended 30/09/2018	Quarter Ended 31/12/2017	Nine Months Ended 31/12/2018	Nine Months Ended 31/12/2017	Year Ended 31/03/2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income						
	(a) Revenue from Operations (Refer Note 3)	563.94	613.67	522.81	1,749.40	1,511.89	2,107.96
	(b) Other Income	1.99	4.63	0.28	8.14	5.80	7.74
	Total Income	565.93	618.29	523.09	1,757.54	1,517.69	2,115.69
2	Expenses						
	(a) Cost of materials consumed	204.38	251.62	200.23	703.12	519.37	728.59
	(b) Purchase of stock-in-trade	138.59	141.56	100.73	402.01	328.51	443.52
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(11.22)	(24.93)	(14.62)	(70.50)	(25.09)	(7.36)
	(d) Excise duty	-	-	-	-	36.79	36.79
	(e) Employee benefits expense	43.98	45.09	41.31	133.98	121.92	164.33
	(f) Finance Cost	4.07	4.51	3.72	11.81	9.07	12.49
	(g) Depreciation and amortisation expense	12.42	12.15	12.47	36.65	37.24	48.47
	(h) Other expenses	138.04	151.32	128.86	426.41	363.72	510.11
	Total Expensees	530.25	581.31	472.71	1,643.48	1,391.54	1,936.94
3	Profit before exceptional items and Tax (1-2)	35.68	36.98	50.38	114.06	126.16	178.76
4	Exceptional Items	-	-	-	-	-	-
5	Profit before Tax (3-4)	35.68	36.98	50.38	114.06	126.16	178.76
6	Tax Expense	8.18	12.09	17.30	30.97	42.87	61.65
7	Net Profit after Tax (5-6)	27.50	24.89	33.08	83.09	83.28	117.11

Contd...

Performance Snapshot (Contd....)

(c#n Crores)

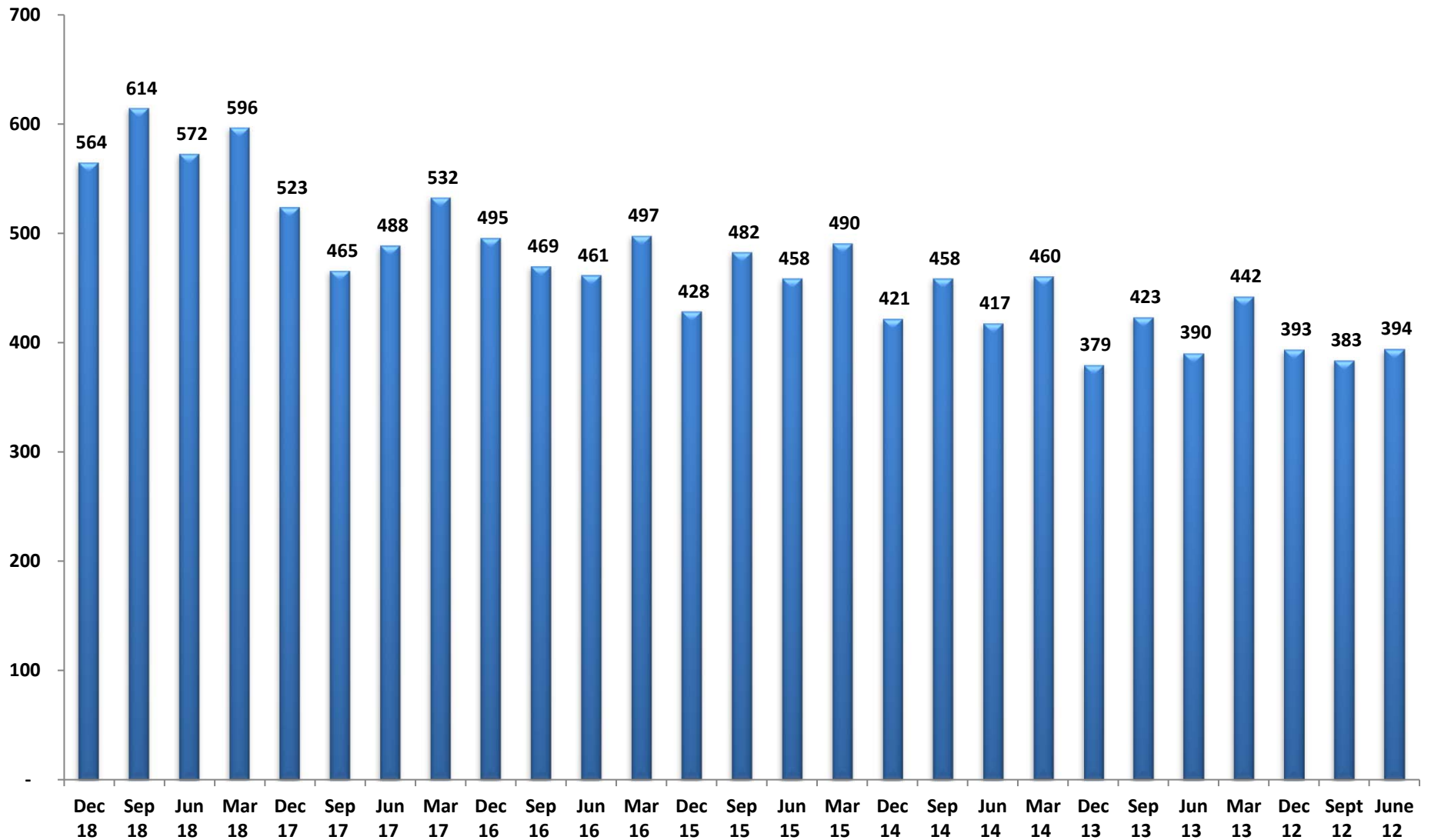
Sr. No	Particulars	Standalone					
		Quarter Ended 31/12/2018	Quarter Ended 30/09/2018	Quarter Ended 31/12/2017	Nine Months Ended 31/12/2018	Nine Months Ended 31/12/2017	Year Ended 31/03/2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
8	Other Comprehensive Income (net of tax)						
	-Items that will not reclassified to Profit or loss (net of tax)	-	0.35	0.01	0.71	0.04	1.41
	-Income tax effect on above	-	(0.12)	(0.00)	(0.24)	(0.02)	(0.49)
	-Items that will be reclassified to Profit or loss (net of tax)	(0.56)	(0.14)	0.05	(0.55)	0.25	0.20
	-Income tax effect on above	0.27	0.05	-	0.26	-	(0.07)
	Total Other Comprehensive Income (net of tax)	(0.30)	0.14	0.05	0.17	0.28	1.05
9	Total Comprehensive Income (net of tax) (7+8)	27.20	25.02	33.14	83.27	83.56	118.16
10	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92	14.92	14.92
	(Face Value of c 10/- per Share)						
11	Other Equity				-	-	782.25
12	Earnings Per Share (EPS)						
	(a) Basic and diluted EPS before exceptional Item for the period (c)	18.43	16.68	22.17	55.68	55.81	78.48
	(b) Basic and diluted EPS after exceptional Item for the period (c)	18.43	16.68	22.17	55.68	55.81	78.48

Segment Wise Revenue, Results & Capital Employed

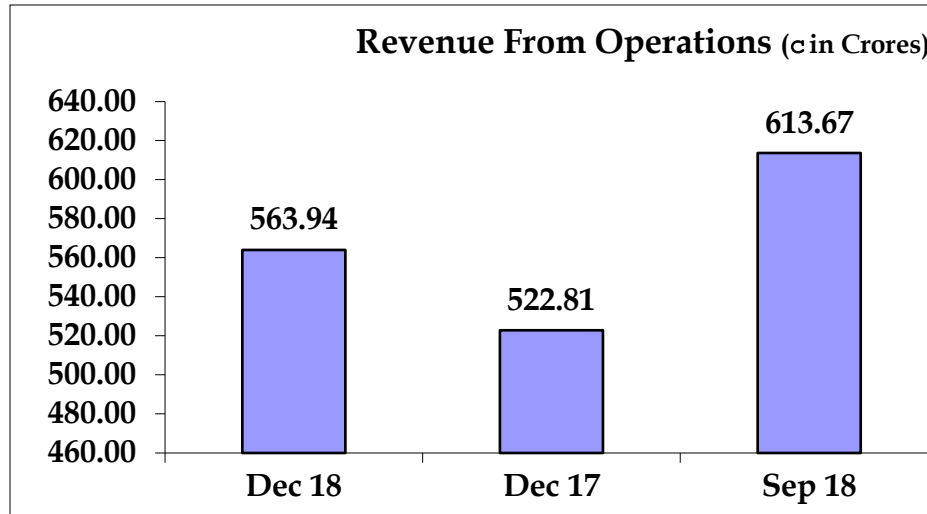
(c#n Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 31/12/2018	Quarter Ended 30/09/2018	Quarter Ended 31/12/2017	Nine Months Ended 31/12/2018	Nine Months Ended 31/12/2017	Year Ended 31/03/2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	(a) Plastics	506.83	559.17	470.13	1,590.00	1,362.24	1,910.64
	(b) Lifestyle Furniture, Furnishings & Accessories	57.95	55.51	56.11	162.66	165.09	214.78
	Total	564.78	614.67	526.23	1,752.66	1,527.34	2,125.42
	Less: Inter Segment Revenue	0.83	1.01	3.42	3.27	15.44	17.46
	Revenue from operations	563.94	613.67	522.81	1,749.40	1,511.89	2,107.96
2	Segment Results						
	(a) Plastics	38.84	39.03	52.90	123.62	131.79	191.95
	(b) Lifestyle Furniture, Furnishings & Accessories	1.70	1.02	3.02	2.77	4.88	4.40
	Total	40.54	40.05	55.92	126.40	136.67	196.35
	Less:						
	Interest & Finance Charges (Net)	4.07	4.51	3.72	11.81	9.07	12.49
	Other Un-allocable expenditure net of un-allocable income	0.80	(1.44)	1.81	0.53	1.44	5.10
	Total Profit before Tax	35.68	36.98	50.38	114.06	126.16	178.76
3	Segment Assets						
	(a) Plastics	1,121.64	1,147.75	999.69	1,121.64	999.69	1,045.21
	(b) Lifestyle Furniture, Furnishings & Accessories	114.17	112.84	106.18	114.17	106.18	96.14
	(c) Unallocable	35.89	36.76	34.28	35.89	34.28	38.07
4	Segment Liabilities						
	(a) Plastics	20,234.63	22,055.24	19,179.54	20,234.63	19,179.54	234.93
	(b) Lifestyle Furniture, Furnishings & Accessories	4,308.57	4,517.70	4,112.38	4,308.57	4,112.38	37.92
	(c) Unallocable	16,861.28	19,437.85	14,464.39	16,861.28	14,464.39	109.39
5	Capital Employed [Segment Assets -Segment Liabilities]						
	(a) Plastics	919.29	927.19	807.90	919.29	807.90	810.29
	(b) Lifestyle Furniture, Furnishings & Accessories	71.08	67.67	65.05	71.08	65.05	58.21
	(c) Unallocable	(132.72)	(157.62)	(110.37)	(132.72)	(110.37)	(71.32)

Quarterly Net Sales (Company)

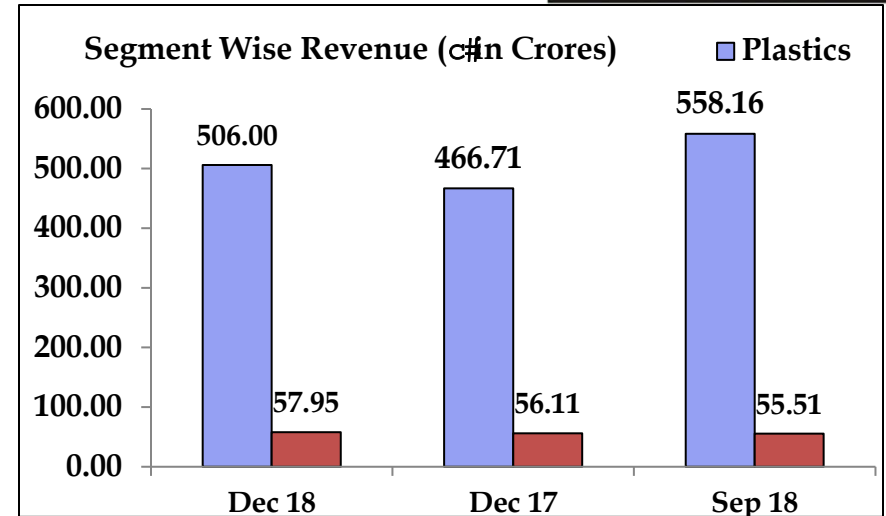


Performance Snapshot (Quarterly)



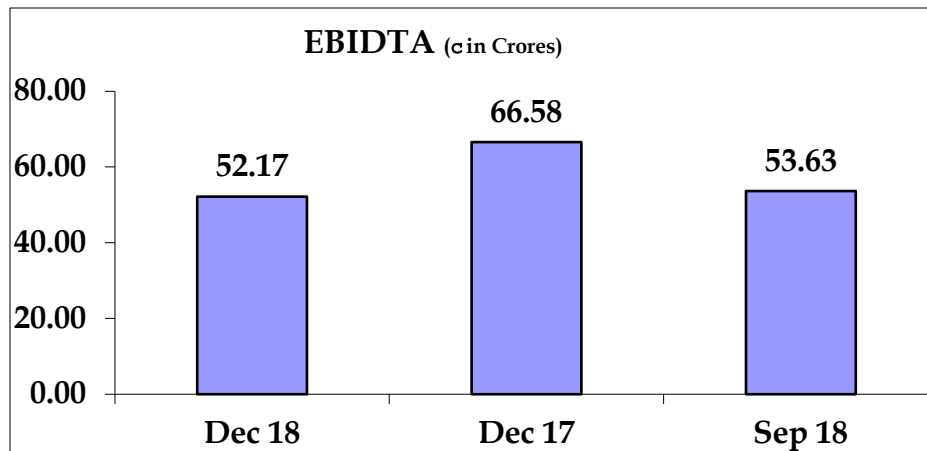
YoY Growth : 8%

QoQ De-Growth : (8%)



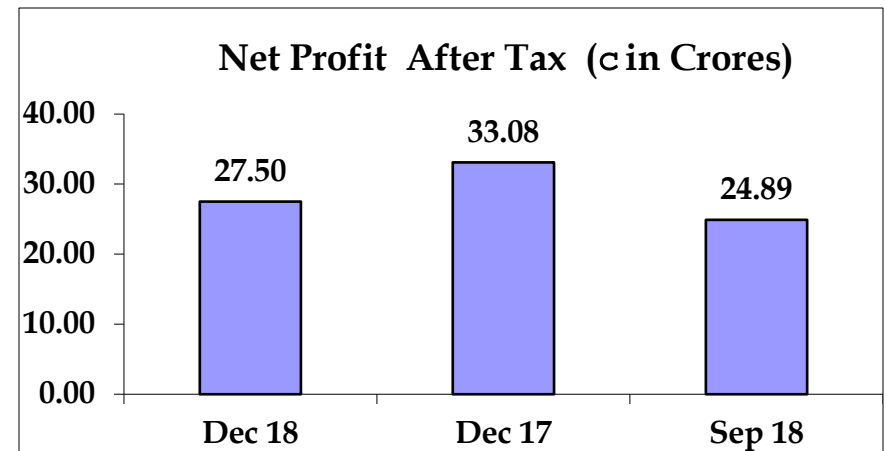
Plastics: YoY Growth: 8%; QoQ De-Growth: (9%)

Retail: YoY Growth : 3%; QoQ Growth: 4%



YoY De-Growth : (22%)

QoQ De-Growth : (3%)



YoY De-Growth : (17%)

QoQ Growth : 10%

Income Statement Summary (Quarterly)

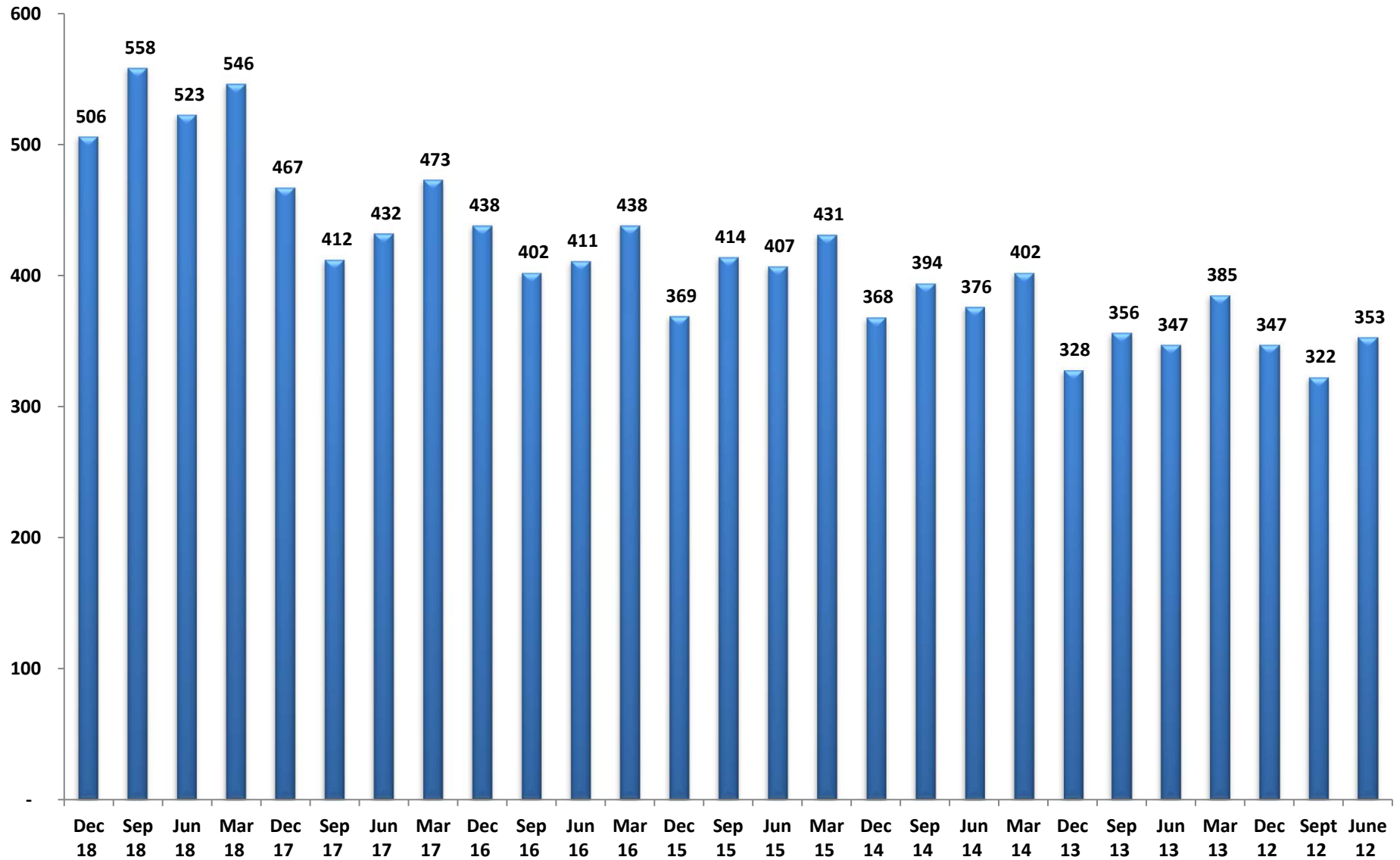
(c in Crores)

Particulars	Quarter ended Dec 18		Quarter ended Dec 17		Quarter ended Sep 18		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Dec 17	Sep 18
Revenues	565.93	100%	523.09	100%	618.29	100%	8%	(8%)
Material Consumed	331.74	59%	286.35	55%	368.25	60%	16%	(10%)
Employees Cost	43.98	8%	41.31	8%	45.09	7%	6%	(2%)
Operating expenditure	138.04	24%	128.86	25%	151.32	24%	7%	(9%)
EBIDTA	52.17	9%	66.58	13%	53.63	9%	(22%)	(3%)
Depreciation	12.42	2%	12.47	2%	12.15	2%	0%	2%
Interest and Finance Charges	4.07	1%	3.72	1%	4.51	1%	9%	(10%)
Profit before Tax	35.68	6%	50.38	10%	36.98	6%	(29%)	(4%)
Tax Expense	8.18	1%	17.30	3%	12.09	2%	(53%)	(32%)
Net Profit after Tax	27.50	5%	33.08	6%	24.89	4%	(17%)	10%

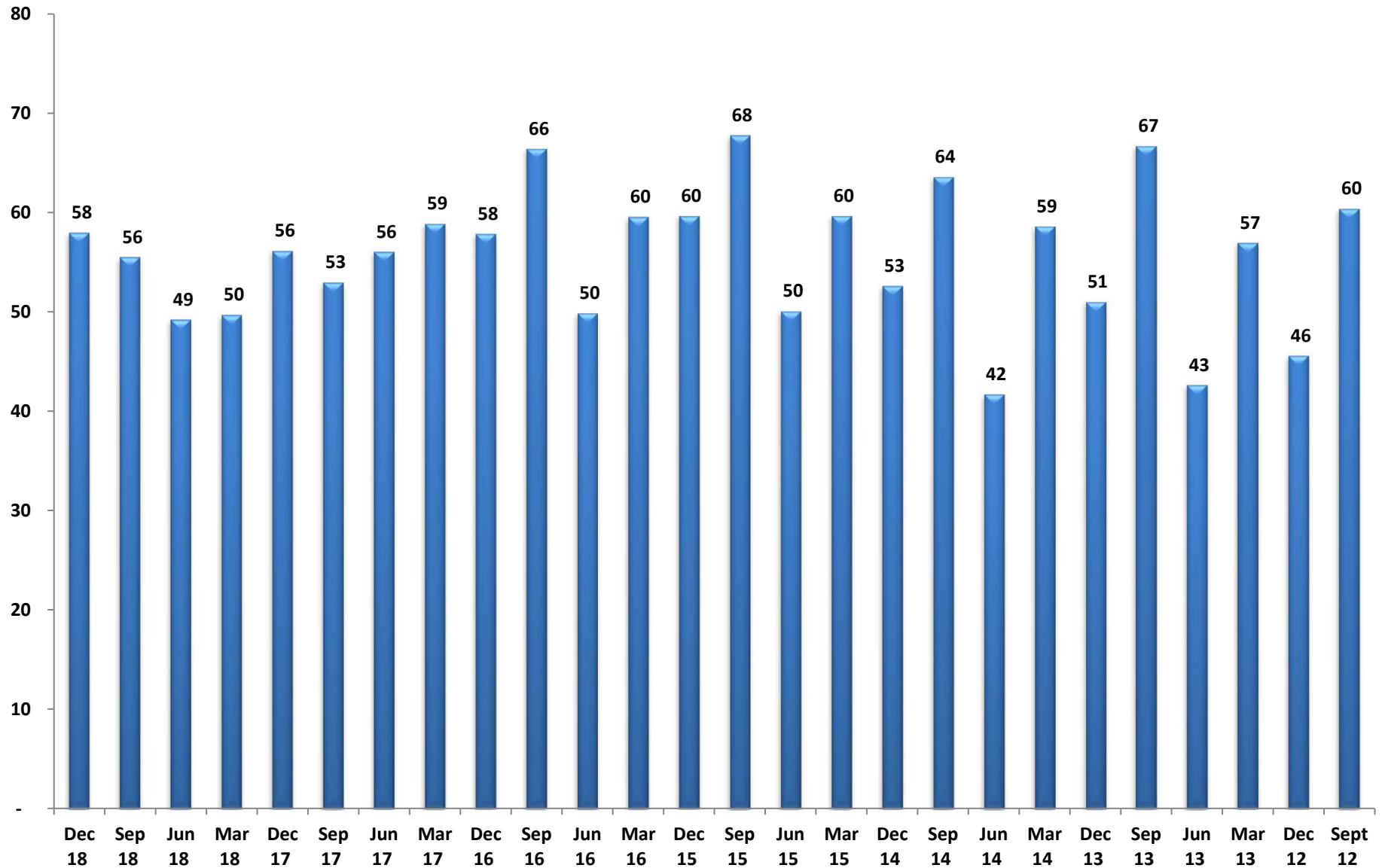


Business Review

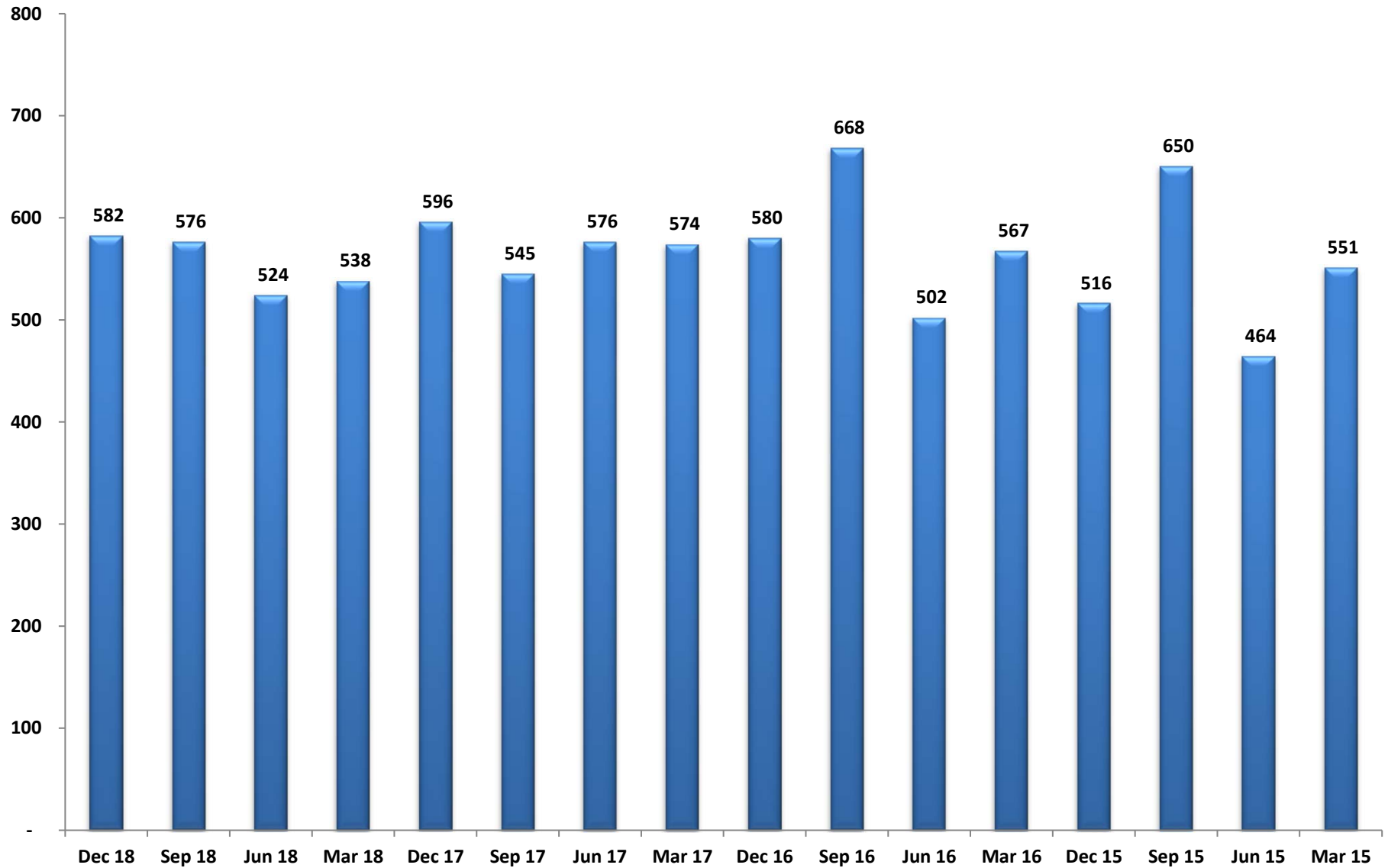
Plastics - Quarter Wise Sales



Retail Quarter Wise Sales



Sales Per Sq. ft. per Quarter





Thank you