



Q1 Results of FY 2019 - 20

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Impact of Lease Accounting on EBIDT & PBT

(c#n Crores)

	Plastics	@home	Total
Lease Rent	5.36	3.59	8.95
<u>Accounted As</u>			
Interest cost	1.75	1.28	3.03
Depreciation	4.22	2.73	6.95
Total	5.97	4.01	9.98
<u>Due to Above Accounting</u>			
Increase in EBIDTA	5.36	3.59	8.95
Reported EBIDTA	69.17	3.59	72.76
Adjusted EBIDTA	63.81	-	63.81
Impact on Profit before tax	(0.61)	(0.42)	(1.03)
Lease Assets (30-06-2019)	70.76	48.65	119.41
Lease Liability (30-06-2019)	79.78	58.61	138.39

Highlights

(c#n Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Jun 19	Quarter Ended Jun 18	F.Y. 2018-19
Turnover - Net	(8.07%)	525.65	571.79	2,304.18
EBIDT	28.29%	72.77	56.72	224.12
Interest	82.44%	5.91	3.24	15.80
Depreciation	71.34%	20.70	12.08	49.64
PBT	11.49%	46.16	41.40	158.68
PAT	(2.24%)	30.02	30.71	111.23

Performance Snapshot

(a#n Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2019	Quarter Ended 31/03/2019	Quarter Ended 30/06/2018	Year Ended 31/03/2019
		Unaudited	Audited (Refer note 5)	Unaudited	Audited
1	Income				
	(a) Revenue from Operations (Refer Note 3)	525.65	554.79	571.79	2,304.18
	(b) Other Income	1.90	9.00	1.84	17.09
	Total Income	527.55	563.78	573.63	2,321.28
2	Expenses				
	(a) Cost of materials consumed	177.50	171.29	247.06	874.41
	(b) Purchase of stock-in-trade	109.62	118.11	121.87	520.12
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	9.28	34.01	(34.34)	(36.49)
	(d) Excise duty	-	-	-	-
	(e) Employee benefits expense	45.22	43.90	44.84	177.88
	(f) Finance Cost	5.91	3.99	3.24	15.80
	(g) Depreciation and amortisation expense	20.70	12.99	12.08	49.64
	(h) Other expenses	113.17	134.88	137.48	561.23
	Total Expensees	481.39	519.16	532.23	2,162.59
3	Profit before exceptional items and Tax (1-2)	46.16	44.62	41.40	158.68
4	Exceptional Items	-	-	-	-
5	Profit before Tax (3-4)	46.16	44.62	41.40	158.68
6	Tax Expense	16.14	16.49	10.69	47.46
7	Net Profit after Tax (5-6)	30.02	28.14	30.71	111.23

Contd...

Performance Snapshot (Contd....)

(c#n Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2019	Quarter Ended 31/03/2019	Quarter Ended 30/06/2018	Year Ended 31/03/2019
		Unaudited	Audited (Refer note 5)	Unaudited	Audited
8	Other Comprehensive Income (net of tax)				
	-Items that will not reclassified to Profit or loss (net of tax)	(0.15)	(1.29)	0.35	(0.58)
	-Income tax effect on above	0.05	0.45	(0.12)	0.20
	-Items that will be reclassified to Profit or loss (net of tax)	0.44	(0.86)	0.16	(1.41)
	-Income tax effect on above	(0.15)	0.30	(0.05)	0.56
	Total Other Comprehensive Income (net of tax)	0.19	(1.40)	0.33	(1.23)
9	Total Comprehensive Income (net of tax) (7+8)	30.21	26.73	31.04	110.00
10	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92
	(Face Value of c 10/- per Share)				
11	Other Equity				869.46
12	Earnings Per Share (EPS)				
	(a) Basic and diluted EPS before exceptional Item for the period (c)	20.12	18.86	20.58	74.54
	(b) Basic and diluted EPS after exceptional Item for the period (c)	20.12	18.86	20.58	74.54

Segment Wise Revenue, Results & Capital Employed

(c#n Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2019	Quarter Ended 31/03/2019	Quarter Ended 30/06/2018	Year Ended 31/03/2019
		Unaudited	Audited (Refer note 5)	Unaudited	Audited
1	Segment Revenue				
	(a) Plastics	474.71	507.32	524.00	2,097.32
	(b) Lifestyle Furniture, Furnishings & Accessories	51.95	48.23	49.21	210.89
	Total	526.66	555.55	573.21	2,308.21
	Less: Inter Segment Revenue	1.01	0.76	1.43	4.03
	Revenue from operations	525.65	554.79	571.79	2,304.18
2	Segment Results				
	(a) Plastics	52.94	50.40	45.76	174.02
	(b) Lifestyle Furniture, Furnishings & Accessories	0.30	(1.51)	0.04	1.26
	Total	53.24	48.89	45.80	175.28
	Less:				
	Interest & Finance Charges (Net)	5.91	3.99	3.24	15.80
	Other Un-allocable expenditure net of un-allocable income	1.18	0.28	1.16	0.80
	Total Profit before Tax	46.16	44.62	41.40	158.68
3	Segment Assets				
	(a) Plastics	1,124.48	1,075.55	1,077.67	1,075.55
	(b) Lifestyle Furniture, Furnishings & Accessories	159.77	106.26	105.05	106.26
	(c) Unallocable	117.87	38.51	36.20	38.51
4	Segment Liabilities				
	(a) Plastics	311.36	218.56	217.24	218.56
	(b) Lifestyle Furniture, Furnishings & Accessories	99.33	36.58	44.05	36.58
	(c) Unallocable	102.21	80.78	145.42	80.78
5	Capital Employed [Segment Assets -Segment Liabilities]				
	(a) Plastics	813.13	856.98	860.43	856.98
	(b) Lifestyle Furniture, Furnishings & Accessories	60.44	69.67	60.99	69.67
	(c) Unallocable	15.66	(42.27)	(109.21)	(42.27)

Performance Snapshot

(a#n Crores)

Sr. No	Particulars	Consolidated			
		Quarter Ended 30/06/2019	Quarter Ended 31/03/2019	Quarter Ended 30/06/2018	Year Ended 31/03/2019
		Unaudited	Unaudited (Refer note 5 & 6)	Unaudited (Refer note 6)	Audited
1	Income				
	(a) Revenue from Operations (Refer Note 3)	536.48	569.96	585.13	2,362.36
	(b) Other Income	1.76	7.68	1.81	12.99
	Total Income	538.24	577.63	586.94	2,375.36
2	Expenses				
	(a) Cost of materials consumed	181.56	176.63	252.88	896.64
	(b) Purchase of stock-in-trade	113.62	121.77	125.74	534.06
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	7.38	33.88	(37.39)	(38.67)
	(d) Employee benefits expense	47.29	45.97	47.12	186.66
	(e) Finance Cost	5.91	3.99	3.24	15.84
	(f) Depreciation and amortisation expense	21.22	13.51	12.78	51.66
	(g) Other expenses	115.78	135.87	139.87	570.28
	Total Expensees	492.77	531.62	544.24	2,216.47
3	Profit before exceptional items and Tax (1-2)	45.47	46.01	42.70	158.89
4	Exceptional Items	-	-	-	-
5	Profit before Tax (3-4)	45.47	46.01	42.70	158.89
6	Share of Profit of Joint Ventures	1.80	0.95	1.89	7.06
7	Profit before Tax (5+6)	47.27	46.96	44.59	165.95
8	Tax Expense (Refer Note 3)	16.22	16.68	10.96	48.26
9	Net Profit after Tax (7-8)	31.05	30.28	33.62	117.69

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Performance Snapshot (Contd....)

(c#n Crores)

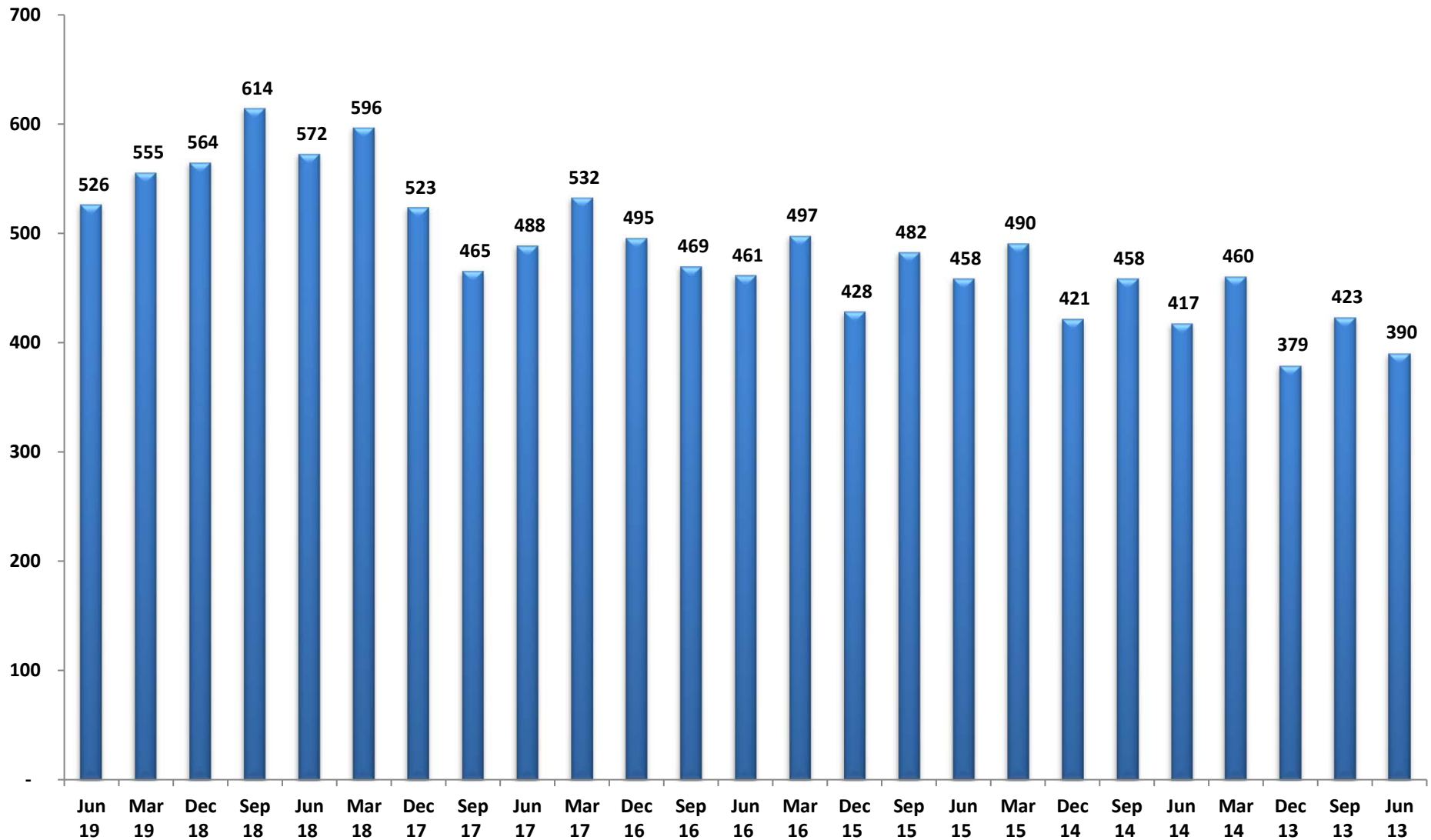
Sr. No	Particulars	Consolidated			
		Quarter Ended 30/06/2019	Quarter Ended 31/03/2019	Quarter Ended 30/06/2018	Year Ended 31/03/2019
		Unaudited	Unaudited (Refer note 5 & 6)	Unaudited (Refer note 6)	Audited
10	Other Comprehensive Income (net of tax)				
	-Items that will not reclassified to Profit or loss (net of tax)	(0.15)	(1.29)	0.35	(0.58)
	-Income tax effect on above	0.05	0.45	(0.12)	0.20
	-Items that will be reclassified to Profit or loss (net of tax)	0.44	(0.86)	0.16	(1.41)
	-Income tax effect on above	(0.15)	0.30	(0.05)	0.56
	-Share of Other Comprehensive Income in Joint Venture	(0.01)	(0.01)	(0.01)	(0.05)
	Total Other Comprehensive Income (net of tax)	0.18	(1.41)	0.32	(1.28)
11	Total Comprehensive Income (net of tax) (9+10)	31.22	28.87	33.94	116.41
12	Profit for the year attributable to :				
	-Equity Shareholder of the Company	31.07	30.05	33.59	117.33
	-Non-Controlling Interests	(0.02)	0.23	0.04	0.36
	Other Comprehensive income (net of tax) attributable to:				
	-Equity Shareholder of the Company	0.18	(1.41)	0.32	(1.28)
	-Non-Controlling Interests	-	-	-	-
	Total Comprehensive income attributable to:				
	-Equity Shareholder of the Company	31.25	28.64	33.91	116.05
	-Non-Controlling Interests	(0.02)	0.23	0.04	0.36
13	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92
	(Face Value of c 10/- per Share)				
14	Other Equity				926.26
15	Earnings Per Share (EPS)				
	(a) Basic and diluted EPS before exceptional Item for the period (c)	20.82	20.14	22.51	78.63
	(b) Basic and diluted EPS after exceptional Item for the period (c)	20.82	20.14	22.51	78.63

Segment Wise Revenue, Results & Capital Employed

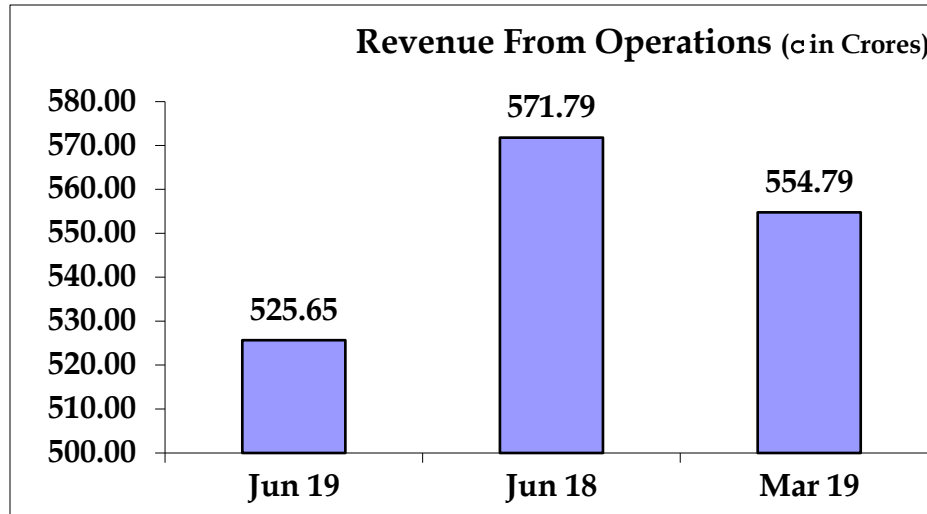
(c#n Crores)

Sr. No	Particulars	Consolidated			
		Quarter Ended 30/06/2019	Quarter Ended 31/03/2019	Quarter Ended 30/06/2018	Year Ended 31/03/2019
		Unaudited	Unaudited (Refer note 5 & 6)	Unaudited (Refer note 6)	Audited
1	Segment Revenue				
	(a) Plastics	485.54	522.49	537.35	2,155.50
	(b) Lifestyle Furniture, Furnishings & Accessories	51.95	48.23	49.21	210.89
	Total	537.49	570.72	586.56	2,366.39
	Less: Inter Segment Revenue	1.01	0.76	1.43	4.03
	Revenue from operations	536.48	569.96	585.13	2,362.36
2	Segment Results				
	(a) Plastics	52.55	53.66	47.06	176.44
	(b) Lifestyle Furniture, Furnishings & Accessories	0.30	(1.51)	0.04	1.26
	Total	52.86	52.15	47.11	177.70
	Less:				
	Interest & Finance Charges (Net)	5.91	3.99	3.24	15.84
	Other Un-allocable expenditure net of un-allocable income	1.48	2.15	1.16	2.97
	Total Profit before Tax	45.47	46.01	42.70	158.89
3	Segment Assets				
	(a) Plastics	1,161.66	1,114.74	1,115.81	1,114.74
	(b) Lifestyle Furniture, Furnishings & Accessories	159.77	106.26	105.05	106.26
	(c) Unallocable	153.69	72.72	70.09	72.72
4	Segment Liabilities				
	(a) Plastics	323.74	232.27	240.45	232.27
	(b) Lifestyle Furniture, Furnishings & Accessories	99.33	36.58	44.05	36.58
	(c) Unallocable	105.09	83.69	138.82	83.69
5	Capital Employed [Segment Assets -Segment Liabilities]				
	(a) Plastics	837.92	882.47	875.35	882.47
	(b) Lifestyle Furniture, Furnishings & Accessories	60.44	69.67	60.99	69.67
	(c) Unallocable	48.60	(10.97)	(68.73)	(10.97)

Quarterly Net Sales (Company)

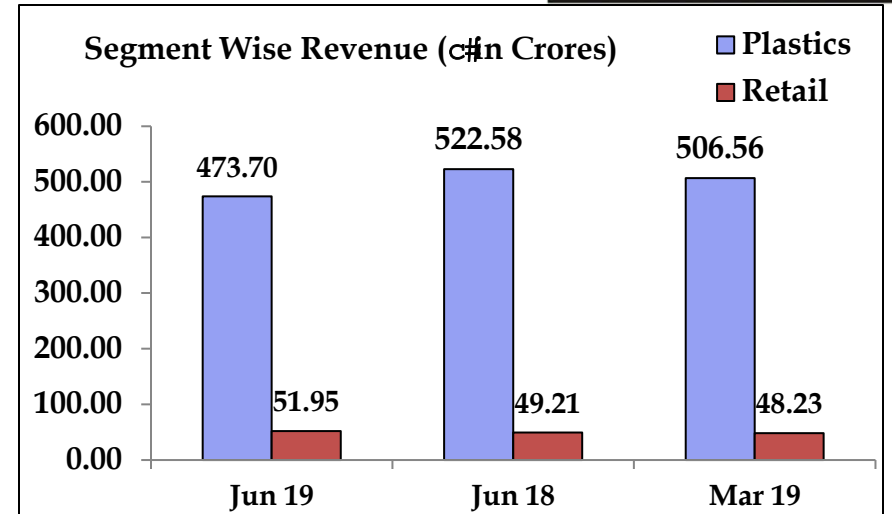


Performance Snapshot (Quarterly)



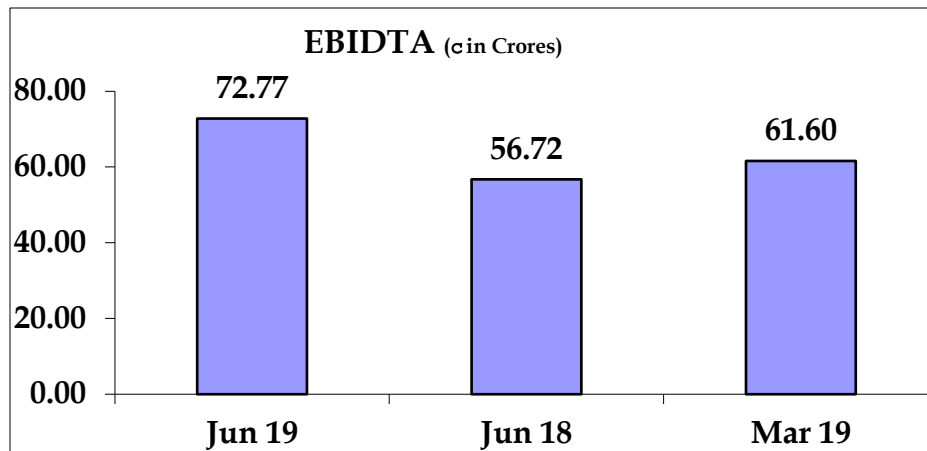
YoY De-Growth : (8%)

QoQ De-Growth : (5%)



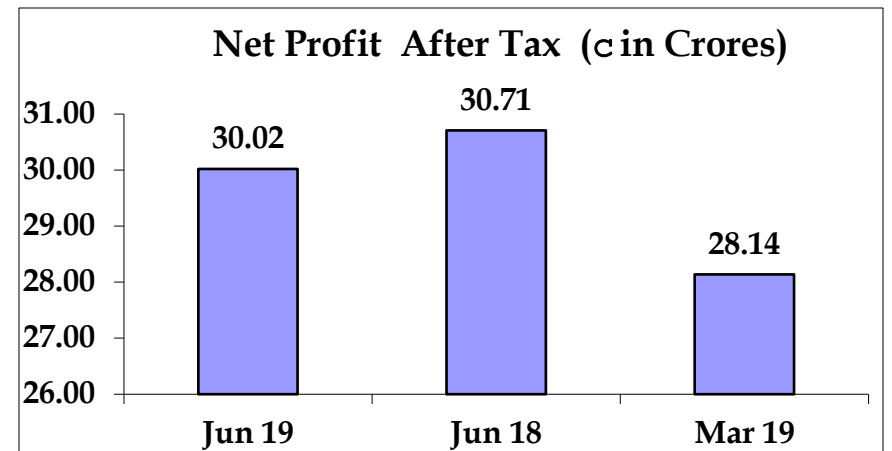
Plastics: YoY De-Growth: (9%); QoQ De-Growth: (6%)

Retail: YoY Growth : 6%; QoQ Growth: 8%



YoY Growth : 28%

QoQ Growth : 18%



YoY De-Growth : (2%)

QoQ Growth : 7%

Income Statement Summary (Quarterly)

(c in Crores)

Particulars	Quarter ended Jun 19		Quarter ended Jun 18		Quarter ended Mar 19		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Jun 18	Mar 19
Revenues	527.55	100%	573.63	100%	563.78	100%	(8%)	(6%)
Material Consumed	296.39	56%	334.58	58%	323.40	57%	(11%)	(8%)
Employees Cost	45.22	9%	44.84	8%	43.90	8%	1%	3%
Operating expenditure	113.17	21%	137.48	24%	134.88	24%	(18%)	(16%)
EBIDTA	72.77	14%	56.72	10%	61.60	11%	28%	18%
Depreciation	20.70	4%	12.08	2%	12.99	2%	71%	59%
Interest and Finance Charges	5.91	1%	3.24	1%	3.99	1%	82%	48%
Profit before Tax	46.16	9%	41.40	7%	44.62	8%	11%	3%
Tax Expense	16.14	3%	10.69	2%	16.49	3%	51%	-2%
Net Profit after Tax	30.02	6%	30.71	5%	28.14	5%	(2%)	7%

Income Statement Summary (Yearly)

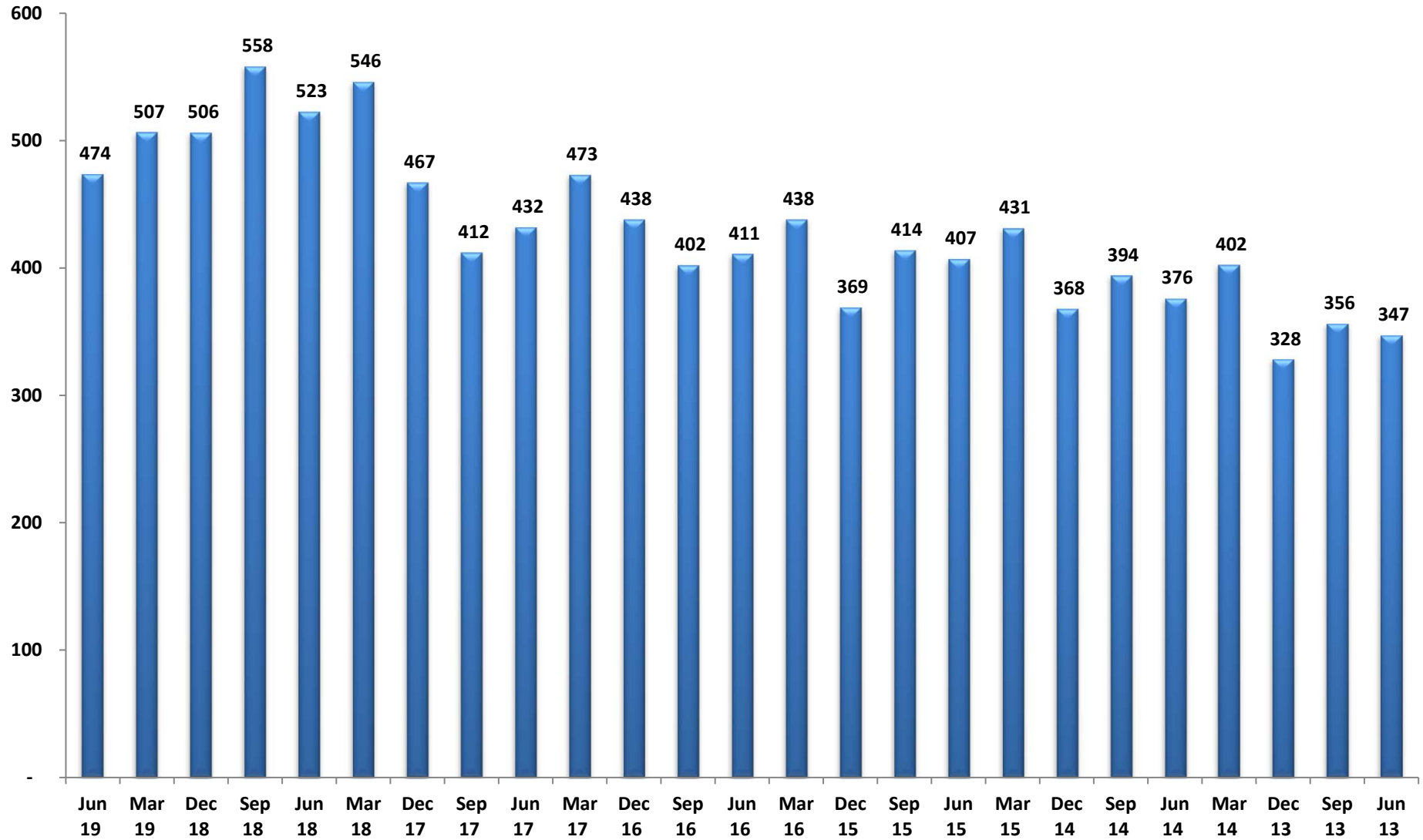
(c in Crores)

Particulars	F.Y. 2018-19		F.Y. 2017-18		Growth/ (De-Growth)
	Amt	%	Amt	%	
Revenues	2321.28	100%	2078.90	100%	12%
Material Consumed	1358.04	59%	1164.74	56%	17%
Employees Cost	177.88	8%	164.33	8%	8%
Operating expenditure	561.23	24%	510.11	25%	10%
EBIDTA	224.12	10%	239.72	12%	(7%)
Depreciation	49.64	2%	48.47	2%	2%
Interest and Finance Charges	15.80	1%	12.49	1%	26%
Profit before Tax	158.68	7%	178.76	9%	(11%)
Tax Expense	47.46	2%	61.65	3%	(23%)
Net Profit after Tax	111.23	5%	117.11	6%	(5%)

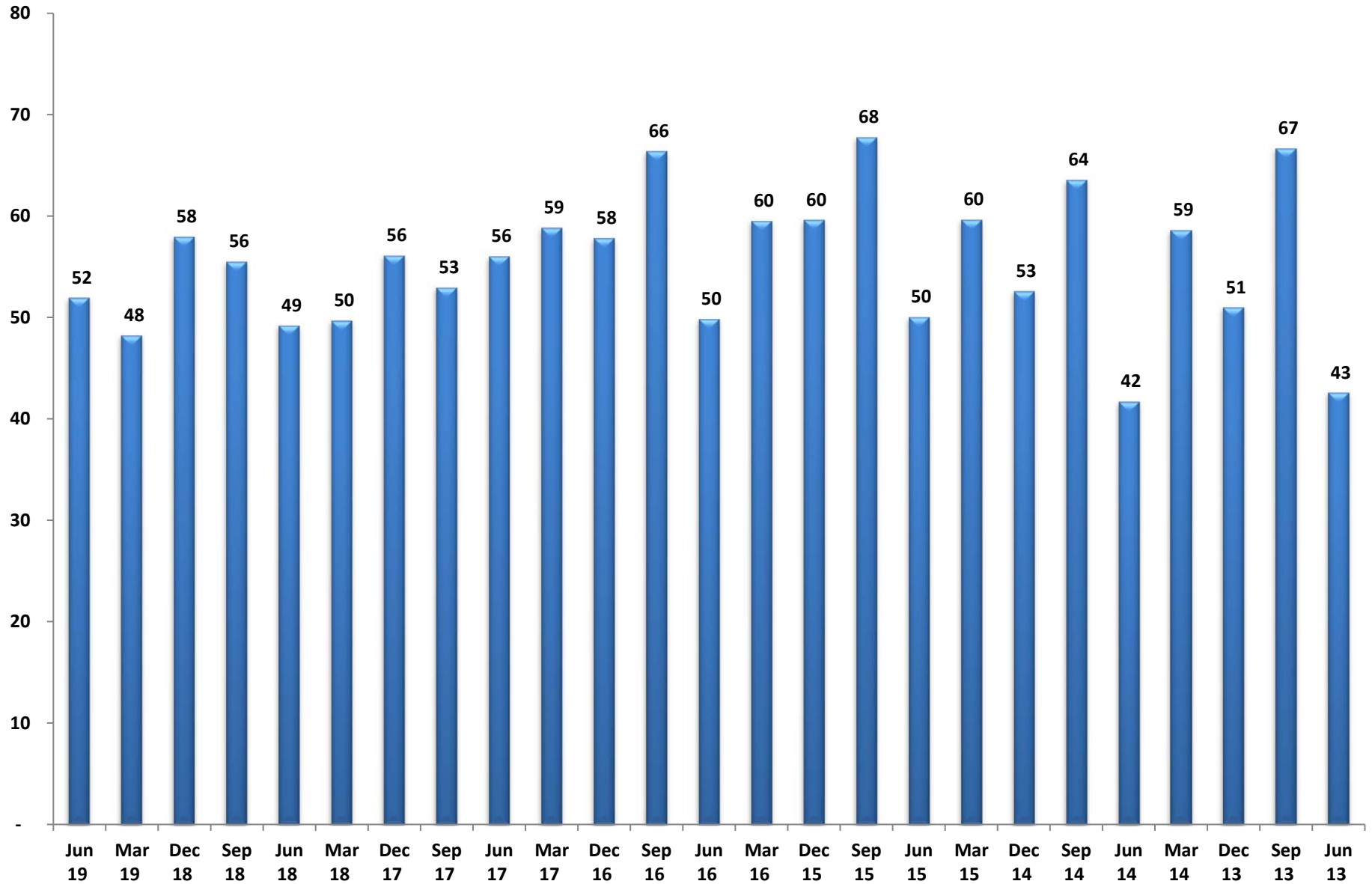


Business Review

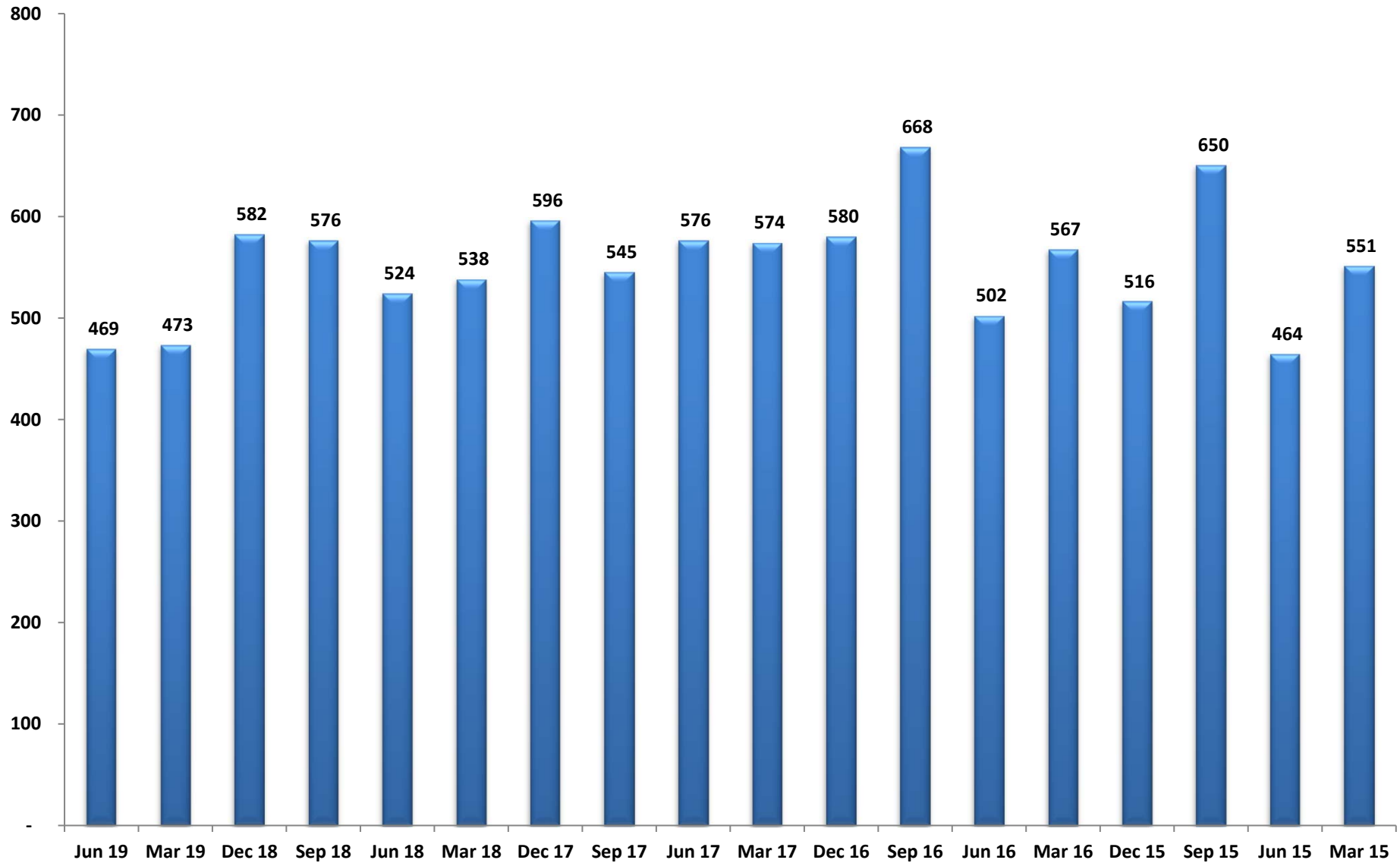
Plastics - Quarter Wise Sales



Retail Quarter Wise Sales



Sales Per Sq. ft. per Quarter





Thank you