



# Q2 Results of FY 2019 - 20

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## Impact of Lease Accounting on EBIDT & PBT

(c#n Crores)

	Quarter ended 30th Sep 19			Half year ended 30th Sep 19		
	Plastics	@home	Total	Plastics	@home	Total
<b>Lease Rent</b>	<b>5.85</b>	<b>4.11</b>	<b>9.96</b>	<b>11.21</b>	<b>7.71</b>	<b>18.92</b>
<b><u>Accounted As</u></b>						
<b>Interest cost</b>	<b>1.83</b>	<b>1.23</b>	<b>3.06</b>	<b>3.57</b>	<b>2.50</b>	<b>6.07</b>
<b>Depreciation</b>	<b>4.64</b>	<b>3.32</b>	<b>7.96</b>	<b>8.86</b>	<b>6.05</b>	<b>14.91</b>
<b>Total</b>	<b>6.47</b>	<b>4.55</b>	<b>11.02</b>	<b>12.43</b>	<b>8.55</b>	<b>20.98</b>
<b><u>Due to Above Accounting</u></b>						
<b>Increase in EBIDTA</b>	<b>5.85</b>	<b>4.11</b>	<b>9.96</b>	<b>11.21</b>	<b>7.71</b>	<b>18.92</b>
<b>Reported EBIDTA</b>	<b>68.95</b>	<b>5.45</b>	<b>74.40</b>	<b>137.98</b>	<b>9.21</b>	<b>147.19</b>
<b>Comparable EBIDTA</b>	<b>63.10</b>	<b>1.34</b>	<b>64.44</b>	<b>126.77</b>	<b>1.50</b>	<b>128.27</b>
<b>Impact on Profit before tax</b>	<b>(0.62)</b>	<b>(0.44)</b>	<b>(1.06)</b>	<b>(1.22)</b>	<b>(0.84)</b>	<b>(2.06)</b>
<b>Lease Assets (30-09-2019)</b>				<b>71.54</b>	<b>48.38</b>	<b>119.92</b>
<b>Lease Liability (30-09-2019)</b>				<b>81.24</b>	<b>55.91</b>	<b>137.15</b>

# Highlights

(c#n Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Sep 19	Quarter Ended Sep 18	% of Growth compare to corresponding period of P.Y.	Half Year Ended Sep 19	Half Year Ended Sep 18	F.Y. 2018-19
Turnover - Net	(11.75%)	541.55	613.67	(9.98%)	1,067.21	1,185.45	2,304.18
EBIDT	38.77%	74.43	53.63	33.38%	147.19	110.36	224.12
Interest	33.50%	6.01	4.51	53.97%	11.92	7.74	15.80
Depreciation	82.57%	22.17	12.15	76.97%	42.88	24.23	49.64
PBT	25.02%	46.24	36.98	17.88%	92.39	78.38	158.68
PAT	73.34%	43.14	24.89	31.59%	73.16	55.60	111.23

# Performance Snapshot

(c#n Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2019	Quarter Ended 30/06/2019	Quarter Ended 30/09/2018	Half Year Ended 30/09/2019	Half Year Ended 30/09/2018	Year Ended 31/03/2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Income</b>						
	(a) Revenue from Operations (Refer Note 3)	541.55	525.65	613.67	1,067.21	1,185.45	2,304.18
	(b) Other Income	2.91	1.90	4.63	4.92	6.16	17.09
	<b>Total Income</b>	<b>544.47</b>	<b>527.55</b>	<b>618.29</b>	<b>1,072.13</b>	<b>1,191.61</b>	<b>2,321.28</b>
<b>2</b>	<b>Expenses</b>						
	(a) Cost of materials consumed	181.89	177.50	251.68	359.38	498.74	874.41
	(b) Purchase of stock-in-trade	120.49	109.62	141.56	230.11	263.42	520.12
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(0.60)	9.28	(24.93)	8.68	(59.28)	(36.49)
	(d) Excise duty	-	-	-	-	-	-
	(e) Employee benefits expense	43.65	45.22	45.16	88.87	89.99	177.88
	(f) Finance Cost	6.01	5.91	4.51	11.92	7.74	15.80
	(g) Depreciation and amortisation expense	22.17	20.70	12.15	42.88	24.23	49.64
	(h) Other expenses	124.60	113.17	151.20	237.89	288.37	561.23
	<b>Total Expensees</b>	<b>498.23</b>	<b>481.39</b>	<b>581.31</b>	<b>979.73</b>	<b>1,113.23</b>	<b>2,162.59</b>
<b>3</b>	<b>Profit before exceptional items and Tax (1-2)</b>	<b>46.24</b>	<b>46.16</b>	<b>36.98</b>	<b>92.39</b>	<b>78.38</b>	<b>158.68</b>
<b>4</b>	<b>Exceptional Items</b>	-	-	-	-	-	-
<b>5</b>	<b>Profit before Tax (3-4)</b>	<b>46.24</b>	<b>46.16</b>	<b>36.98</b>	<b>92.39</b>	<b>78.38</b>	<b>158.68</b>
<b>6</b>	<b>Tax Expense</b>	<b>3.10</b>	<b>16.14</b>	<b>12.09</b>	<b>19.23</b>	<b>22.79</b>	<b>47.46</b>
<b>7</b>	<b>Net Profit after Tax (5-6)</b>	<b>43.14</b>	<b>30.02</b>	<b>24.89</b>	<b>73.16</b>	<b>55.60</b>	<b>111.23</b>

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## Performance Snapshot (Contd....)

(c#n Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2019	Quarter Ended 30/06/2019	Quarter Ended 30/09/2018	Half Year Ended 30/09/2019	Half Year Ended 30/09/2018	Year Ended 31/03/2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
8	<b>Other Comprehensive Income (net of tax)</b>						
	-Items that will not reclassified to Profit or loss (net of tax)	(0.15)	(0.15)	0.35	(0.30)	0.71	(0.58)
	-Income tax effect on above	(0.01)	0.05	(0.12)	0.04	(0.24)	0.20
	-Items that will be reclassified to Profit or loss (net of tax)	(0.28)	0.44	(0.14)	0.17	0.01	(1.41)
	-Income tax effect on above	(0.03)	(0.15)	0.05	(0.18)	(0.00)	0.56
	<b>Total Other Comprehensive Income (net of tax)</b>	<b>(0.46)</b>	<b>0.19</b>	<b>0.14</b>	<b>(0.27)</b>	<b>0.47</b>	<b>(1.23)</b>
9	<b>Total Comprehensive Income (net of tax) (7+8)</b>	<b>42.68</b>	<b>30.21</b>	<b>25.02</b>	<b>72.89</b>	<b>56.06</b>	<b>110.00</b>
10	<b>Paid-up Equity Share Capital</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>
	(Face Value of c 10/- per Share)						
11	<b>Other Equity</b>				-	-	869.46
12	<b>Earnings Per Share (EPS)</b>						
	(a) Basic and diluted EPS before exceptional Item for the period (c)	28.91	20.12	16.68	49.03	37.26	74.54
	(b) Basic and diluted EPS after exceptional Item for the period (c)	28.91	20.12	16.68	49.03	37.26	74.54

# Segment Wise Revenue, Results & Capital Employed

(c#n Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2019	Quarter Ended 30/06/2019	Quarter Ended 30/09/2018	Half Year Ended 30/09/2019	Half Year Ended 30/09/2018	Year Ended 31/03/2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Segment Revenue</b>						
	(a) Plastics	484.49	474.71	559.17	959.20	1,083.17	2,097.32
	(b) Lifestyle Furniture, Furnishings & Accessories	58.19	51.95	55.51	110.14	104.72	210.89
	<b>Total</b>	<b>542.68</b>	<b>526.66</b>	<b>614.67</b>	<b>1,069.34</b>	<b>1,187.89</b>	<b>2,308.21</b>
	Less: Inter Segment Revenue	1.13	1.01	1.01	2.14	2.43	4.03
	<b>Revenue from operations</b>	<b>541.55</b>	<b>525.65</b>	<b>613.67</b>	<b>1,067.21</b>	<b>1,185.45</b>	<b>2,304.18</b>
<b>2</b>	<b>Segment Results</b>						
	(a) Plastics	51.59	52.94	39.03	104.53	84.79	174.02
	(b) Lifestyle Furniture, Furnishings & Accessories	1.50	0.30	1.02	1.81	1.07	1.26
	<b>Total</b>	<b>53.10</b>	<b>53.24</b>	<b>40.05</b>	<b>106.34</b>	<b>85.85</b>	<b>175.28</b>
	Less:						
	Interest & Finance Charges (Net)	6.01	5.91	4.51	11.92	7.74	15.80
	Other Un-allocable expenditure net of un-allocable income	0.84	1.18	(1.44)	2.02	(0.27)	0.80
	<b>Total Profit before Tax</b>	<b>46.24</b>	<b>46.16</b>	<b>36.98</b>	<b>92.39</b>	<b>78.38</b>	<b>158.68</b>
<b>3</b>	<b>Segment Assets</b>						
	(a) Plastics	1,139.19	1,124.48	1,147.75	1,139.19	1,147.75	1,075.55
	(b) Lifestyle Furniture, Furnishings & Accessories	151.86	159.77	112.84	151.86	112.84	106.26
	(c) Unallocable	118.04	117.87	36.76	118.04	36.76	38.51
<b>4</b>	<b>Segment Liabilities</b>						
	(a) Plastics	290.28	311.36	220.55	290.28	220.55	218.56
	(b) Lifestyle Furniture, Furnishings & Accessories	97.84	99.33	45.18	97.84	45.18	36.58
	(c) Unallocable	87.25	102.21	194.38	87.25	194.38	80.78
<b>5</b>	<b>Capital Employed [Segment Assets -Segment Liabilities]</b>						
	(a) Plastics	848.90	813.13	927.19	848.90	927.19	856.98
	(b) Lifestyle Furniture, Furnishings & Accessories	54.02	60.44	67.67	54.02	67.67	69.67
	(c) Unallocable	30.79	15.66	(157.62)	30.79	(157.62)	(42.27)

# Performance Snapshot

(c#n Crores)

Sr. No	Particulars	Consolidated					
		Quarter Ended 30/09/2019	Quarter Ended 30/06/2019	Quarter Ended 30/09/2018	Half Year Ended 30/09/2019	Half Year Ended 30/09/2018	Year Ended 31/03/2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	<b>Income</b>						
	(a) Revenue from Operations (Refer Note 3)	575.96	536.48	628.35	1,112.44	1,213.48	2,362.36
	(b) Other Income	7.49	1.76	1.53	9.25	3.34	12.99
	<b>Total Income</b>	<b>583.45</b>	<b>538.24</b>	<b>629.88</b>	<b>1,121.70</b>	<b>1,216.82</b>	<b>2,375.36</b>
2	<b>Expenses</b>						
	(a) Cost of materials consumed	196.79	181.56	256.22	378.36	509.10	896.64
	(b) Purchase of stock-in-trade	140.62	113.62	146.20	254.24	271.94	534.06
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(14.03)	7.38	(25.14)	(6.65)	(62.53)	(38.67)
	(d) Employee benefits expense	46.88	47.29	47.40	94.18	94.52	186.66
	(e) Finance Cost	6.09	5.91	4.52	12.00	7.76	15.84
	(f) Depreciation and amortisation expense	22.84	21.22	12.66	44.06	25.45	51.66
	(g) Other expenses	133.95	115.78	153.55	249.73	293.42	570.28
	<b>Total Expensees</b>	<b>533.14</b>	<b>492.77</b>	<b>595.40</b>	<b>1,025.91</b>	<b>1,139.64</b>	<b>2,216.47</b>
3	<b>Profit before exceptional items and Tax (1-2)</b>	<b>50.31</b>	<b>45.47</b>	<b>34.48</b>	<b>95.78</b>	<b>77.18</b>	<b>158.89</b>
4	<b>Exceptional Items</b>	-	-	-	-	-	-
5	<b>Profit before Tax (3-4)</b>	<b>50.31</b>	<b>45.47</b>	<b>34.48</b>	<b>95.78</b>	<b>77.18</b>	<b>158.89</b>
6	<b>Share of Profit of Joint Ventures</b>	<b>2.14</b>	<b>1.80</b>	<b>1.96</b>	<b>3.94</b>	<b>3.85</b>	<b>7.06</b>
7	<b>Profit before Tax (5+6)</b>	<b>52.45</b>	<b>47.27</b>	<b>36.44</b>	<b>99.72</b>	<b>81.03</b>	<b>165.95</b>
8	<b>Tax Expense (Refer Note 3)</b>	<b>3.31</b>	<b>16.22</b>	<b>12.44</b>	<b>19.53</b>	<b>23.40</b>	<b>48.26</b>
9	<b>Net Profit after Tax (7-8)</b>	<b>49.14</b>	<b>31.05</b>	<b>24.00</b>	<b>80.19</b>	<b>57.63</b>	<b>117.69</b>

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# Performance Snapshot (Contd....)

(c#n Crores)

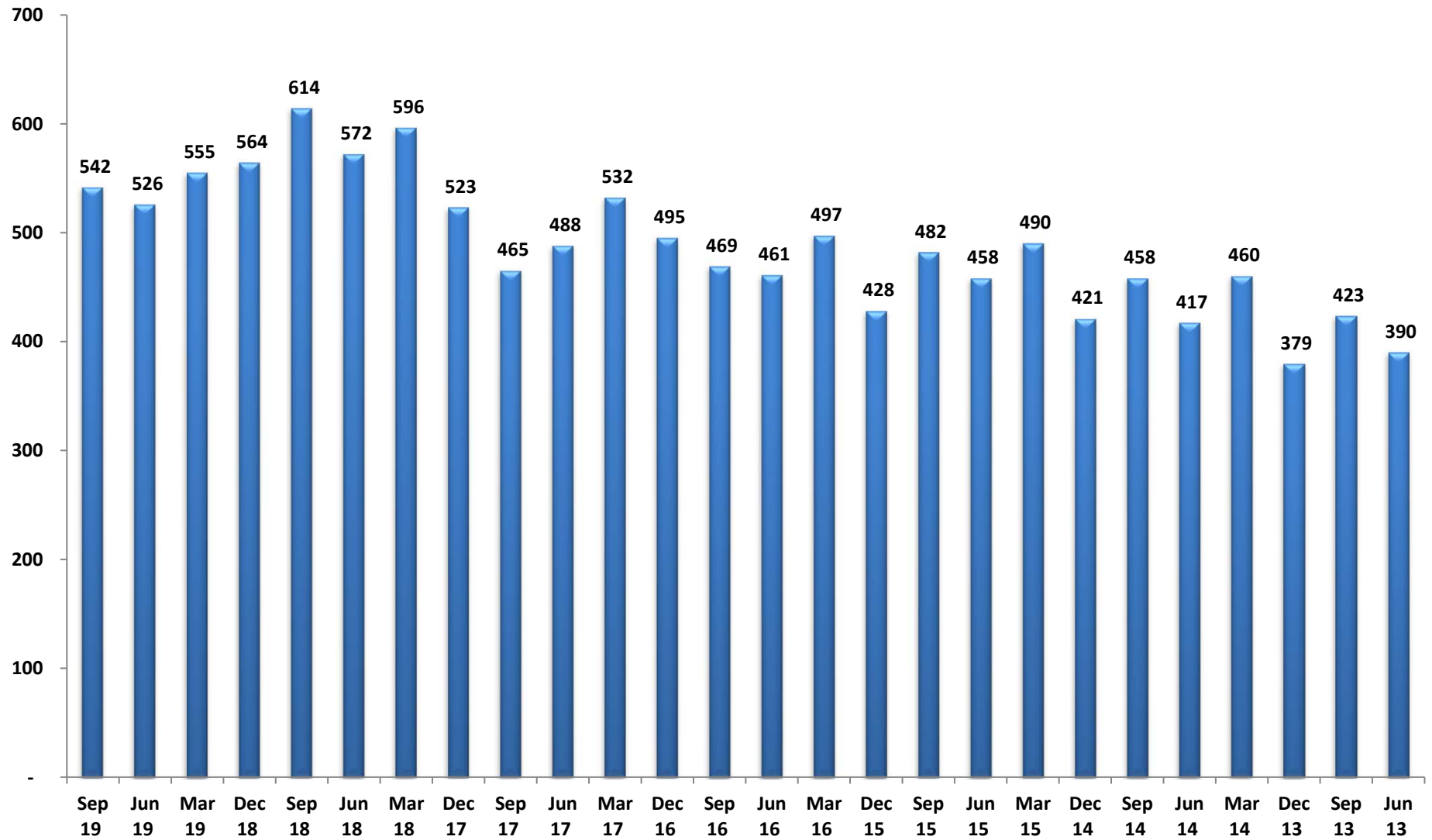
Sr. No	Particulars	Consolidated					
		Quarter Ended 30/09/2019	Quarter Ended 30/06/2019	Quarter Ended 30/09/2018	Half Year Ended 30/09/2019	Half Year Ended 30/09/2018	Year Ended 31/03/2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
10	<b>Other Comprehensive Income (net of tax)</b>						
	-Items that will not reclassified to Profit or loss (net of tax)	(0.14)	(0.15)	0.35	(0.29)	0.71	(0.58)
	-Income tax effect on above	(0.02)	0.05	(0.12)	0.04	(0.24)	0.20
	-Items that will be reclassified to Profit or loss (net of tax)	(0.28)	0.44	(0.14)	0.17	0.01	(1.41)
	-Income tax effect on above	(0.03)	(0.15)	0.05	(0.18)	(0.00)	0.56
	-Share of Other Comprehensive Income in Joint Venture	(0.01)	(0.01)	(0.01)	(0.02)	(0.03)	(0.05)
	<b>Total Other Comprehensive Income (net of tax)</b>	<b>(0.46)</b>	<b>0.18</b>	<b>0.12</b>	<b>(0.29)</b>	<b>0.44</b>	<b>(1.28)</b>
11	<b>Total Comprehensive Income (net of tax) (9+10)</b>	<b>48.68</b>	<b>31.22</b>	<b>24.13</b>	<b>79.90</b>	<b>58.07</b>	<b>116.41</b>
12	<b>Profit for the year attributable to :</b>						
	-Equity Shareholder of the Company	49.01	31.07	24.01	80.08	57.59	117.33
	-Non-Controlling Interests	0.13	(0.02)	(0.00)	0.10	0.03	0.36
	<b>Other Comprehensive income (net of tax) attributable to:</b>						
	-Equity Shareholder of the Company	(0.46)	0.18	0.12	(0.29)	0.44	(1.28)
	-Non-Controlling Interests	-	-	-	-	-	-
	<b>Total Comprehensive income attributable to:</b>						
	-Equity Shareholder of the Company	48.55	31.25	24.13	79.80	58.04	116.05
	-Non-Controlling Interests	0.13	(0.02)	(0.00)	0.10	0.03	0.36
13	<b>Paid-up Equity Share Capital</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>	<b>14.92</b>
	(Face Value of c 10/- per Share)						
14	<b>Other Equity</b>						<b>926.26</b>
15	<b>Earnings Per Share (EPS)</b>						
	(a) Basic and diluted EPS before exceptional Item for the period (c)	32.85	20.82	16.09	53.67	38.59	78.63
	(b) Basic and diluted EPS after exceptional Item for the period (c)	32.85	20.82	16.09	53.67	38.59	78.63

# Segment Wise Revenue, Results & Capital Employed

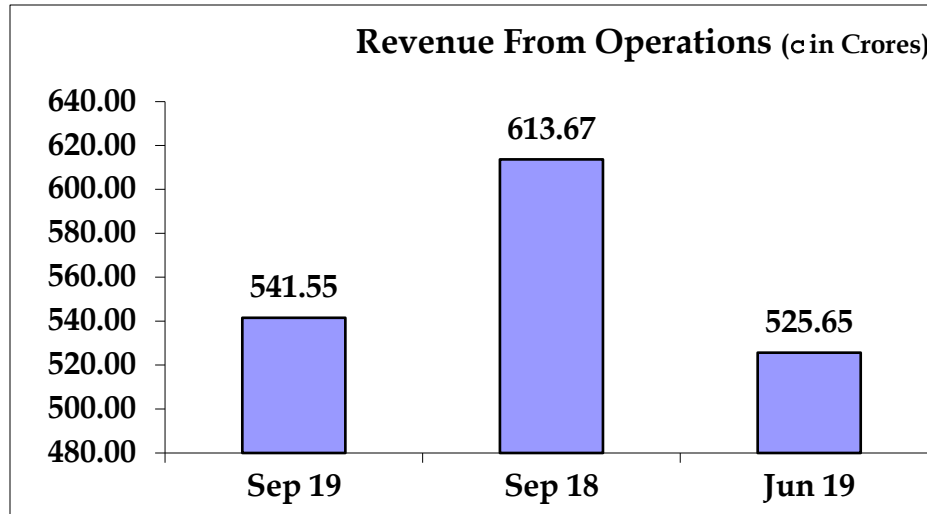
(c#n Crores)

Sr. No	Particulars	Consolidated					
		Quarter Ended 30/09/2019	Quarter Ended 30/06/2019	Quarter Ended 30/09/2018	Half Year Ended 30/09/2019	Half Year Ended 30/09/2018	Year Ended 31/03/2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Segment Revenue</b>						
	(a) Plastics	518.90	485.54	573.85	1,004.44	1,111.20	2,155.50
	(b) Lifestyle Furniture, Furnishings & Accessories	58.19	51.95	55.51	110.14	104.72	210.89
	<b>Total</b>	<b>577.09</b>	<b>537.49</b>	<b>629.35</b>	<b>1,114.58</b>	<b>1,215.91</b>	<b>2,366.39</b>
	Less: Inter Segment Revenue	1.13	1.01	1.01	2.14	2.43	4.03
	<b>Revenue from operations</b>	<b>575.96</b>	<b>536.48</b>	<b>628.35</b>	<b>1,112.44</b>	<b>1,213.48</b>	<b>2,362.36</b>
<b>2</b>	<b>Segment Results</b>						
	(a) Plastics	56.16	52.55	39.81	108.71	86.88	176.44
	(b) Lifestyle Furniture, Furnishings & Accessories	1.50	0.30	1.02	1.81	1.07	1.26
	<b>Total</b>	<b>57.66</b>	<b>52.86</b>	<b>40.83</b>	<b>110.52</b>	<b>87.94</b>	<b>177.70</b>
	Less:						
	Interest & Finance Charges (Net)	6.09	5.91	4.52	12.00	7.76	15.84
	Other Un-allocable expenditure net of un-allocable income	1.26	1.48	1.84	2.74	3.01	2.97
	<b>Total Profit before Tax</b>	<b>50.31</b>	<b>45.47</b>	<b>34.48</b>	<b>95.78</b>	<b>77.18</b>	<b>158.89</b>
<b>3</b>	<b>Segment Assets</b>						
	(a) Plastics	1,294.96	1,161.66	1,187.47	1,294.96	1,187.47	1,114.74
	(b) Lifestyle Furniture, Furnishings & Accessories	151.86	159.77	112.84	151.86	112.84	106.26
	(c) Unallocable	70.37	153.69	68.23	70.37	68.23	72.72
<b>4</b>	<b>Segment Liabilities</b>						
	(a) Plastics	328.48	323.74	234.37	328.48	234.37	232.27
	(b) Lifestyle Furniture, Furnishings & Accessories	97.84	99.33	45.18	97.84	45.18	36.58
	(c) Unallocable	93.74	105.09	197.03	93.74	197.03	83.69
<b>5</b>	<b>Capital Employed [Segment Assets -Segment Liabilities]</b>						
	(a) Plastics	966.47	837.92	953.10	966.47	953.10	882.47
	(b) Lifestyle Furniture, Furnishings & Accessories	54.02	60.44	67.67	54.02	67.67	69.67
	(c) Unallocable	(23.36)	48.60	(128.80)	(23.36)	(128.80)	(10.97)

# Quarterly Net Sales (Company)

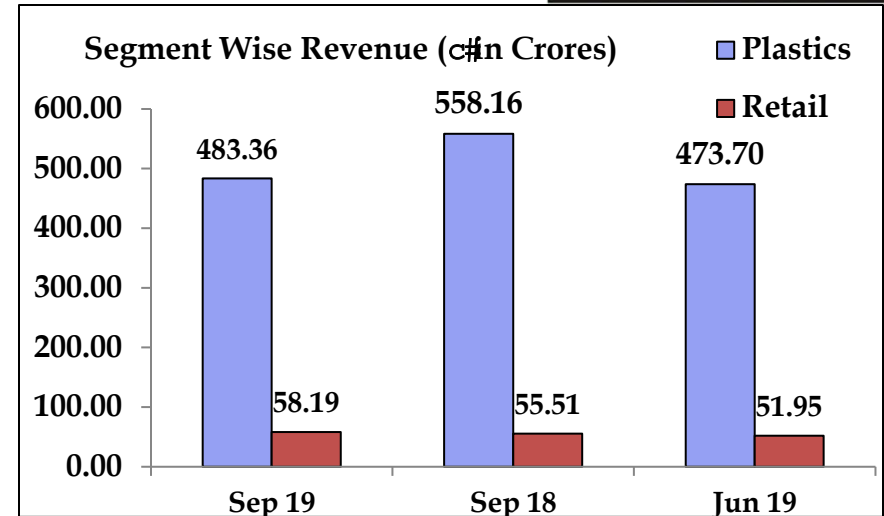


# Performance Snapshot (Quarterly)



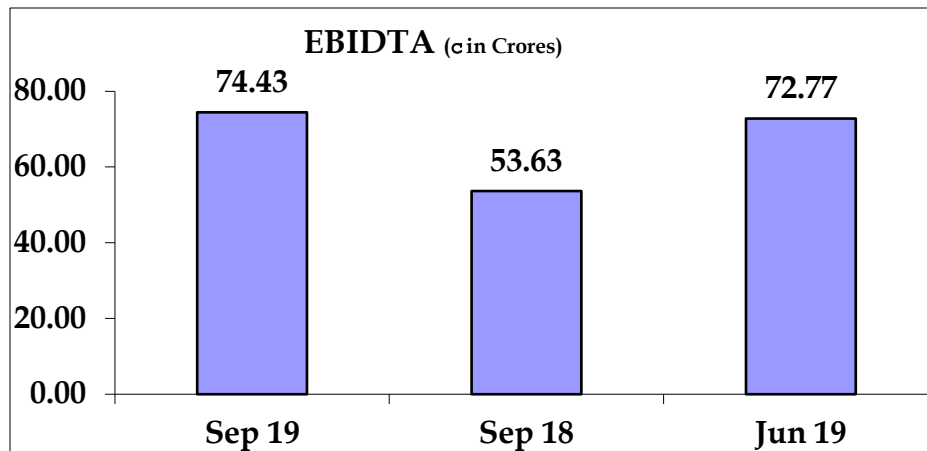
**YoY De-Growth : (12%)**

**QoQ Growth : 3%**



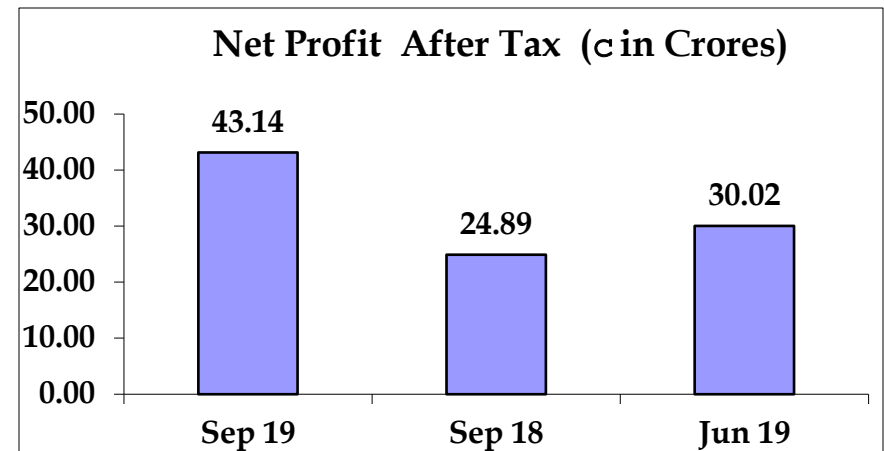
**Plastics: YoY De-Growth: (13%); QoQ Growth: 2%**

**Retail: YoY Growth : 5%; QoQ Growth: 12%**



**YoY Growth : 39%**

**QoQ Growth : 2%**



**YoY Growth : 73%**

**QoQ Growth : 44%**

# Income Statement Summary (Quarterly)

(c in Crores)

Particulars	Quarter ended Sep 19		Quarter ended Sep 18		Quarter ended Jun 19		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Sep 18	Jun 19
<b>Revenues</b>	<b>544.47</b>	<b>100%</b>	<b>618.29</b>	<b>100%</b>	<b>527.55</b>	<b>100%</b>	<b>(12%)</b>	<b>3%</b>
Material Consumed	301.78	55%	368.31	60%	296.39	56%	(18%)	2%
Employees Cost	43.65	8%	45.16	7%	45.22	9%	(3%)	(3%)
Operating expenditure	124.60	23%	151.20	24%	113.17	21%	(18%)	10%
<b>EBIDTA</b>	<b>74.43</b>	<b>14%</b>	<b>53.63</b>	<b>9%</b>	<b>72.77</b>	<b>14%</b>	<b>39%</b>	<b>2%</b>
Depreciation	22.17	4%	12.15	2%	20.70	4%	83%	7%
Interest and Finance Charges	6.01	1%	4.51	1%	5.91	1%	34%	2%
Profit before Tax	46.24	8%	36.98	6%	46.16	9%	25%	0%
Tax Expense	3.10	1%	12.09	2%	16.14	3%	(74%)	(81%)
<b>Net Profit after Tax</b>	<b>43.14</b>	<b>8%</b>	<b>24.89</b>	<b>4%</b>	<b>30.02</b>	<b>6%</b>	<b>73%</b>	<b>44%</b>

# Income Statement Summary (Half Yearly)

(c in Crores)

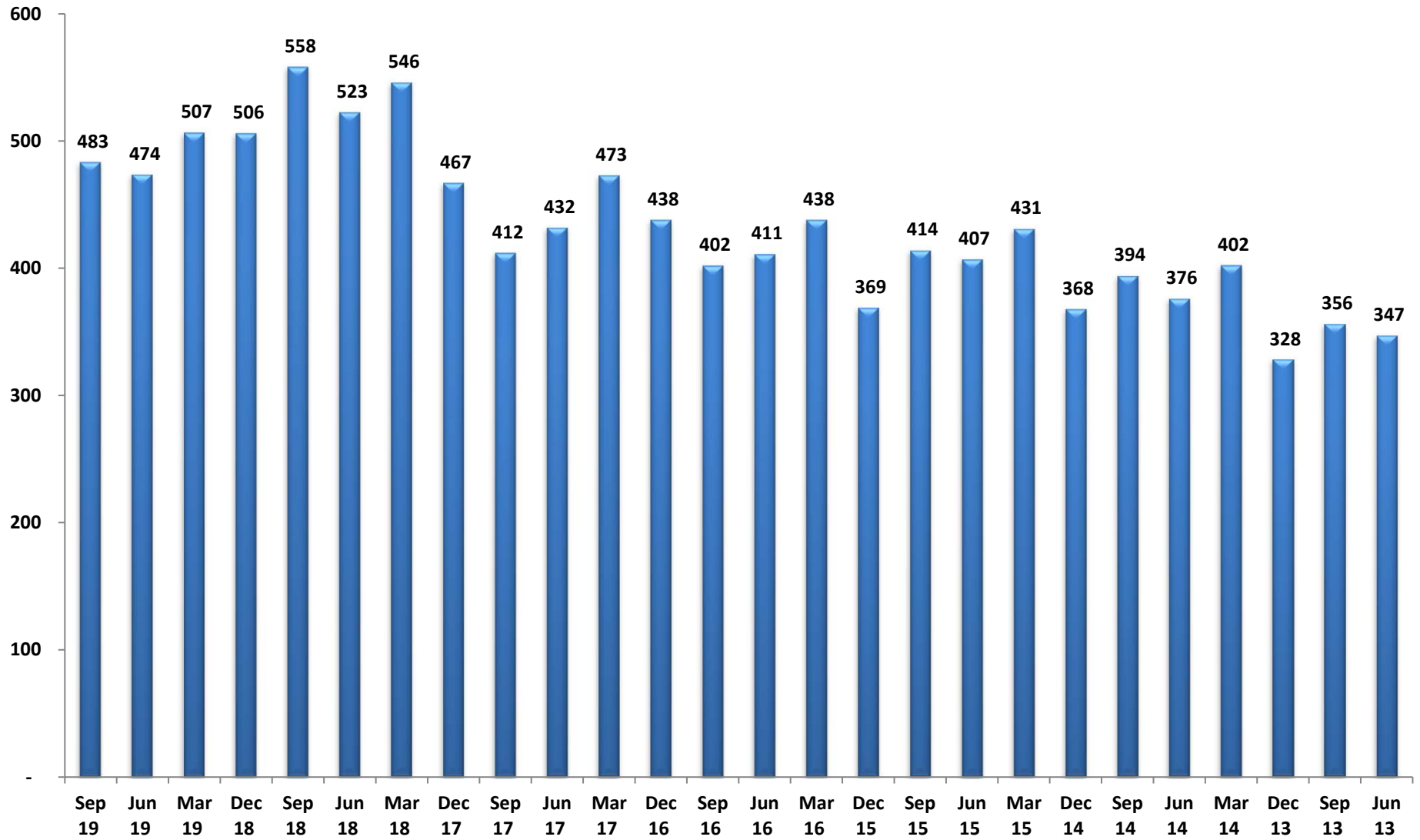
Particulars	Half Year Ended Sep 19		Half Year Ended Sep 18		Growth/ (De-Growth)
	Amt	%	Amt	%	
<b>Revenues</b>	<b>1072.13</b>	<b>100%</b>	<b>1191.61</b>	<b>100%</b>	<b>(10%)</b>
Material Consumed	598.17	56%	702.89	59%	(15%)
Employees Cost	88.87	8%	89.99	8%	(1%)
Operating expenditure	237.89	22%	288.37	24%	(18%)
<b>EBIDTA</b>	<b>147.19</b>	<b>14%</b>	<b>110.36</b>	<b>9%</b>	<b>33%</b>
Depreciation	42.88	4%	24.23	2%	77%
Interest and Finance Charges	11.92	1%	7.74	1%	54%
Profit before Tax	92.39	9%	78.38	7%	18%
Tax Expense	19.23	2%	22.79	2%	(16%)
<b>Net Profit after Tax</b>	<b>73.16</b>	<b>7%</b>	<b>55.60</b>	<b>5%</b>	<b>32%</b>



# Business Review

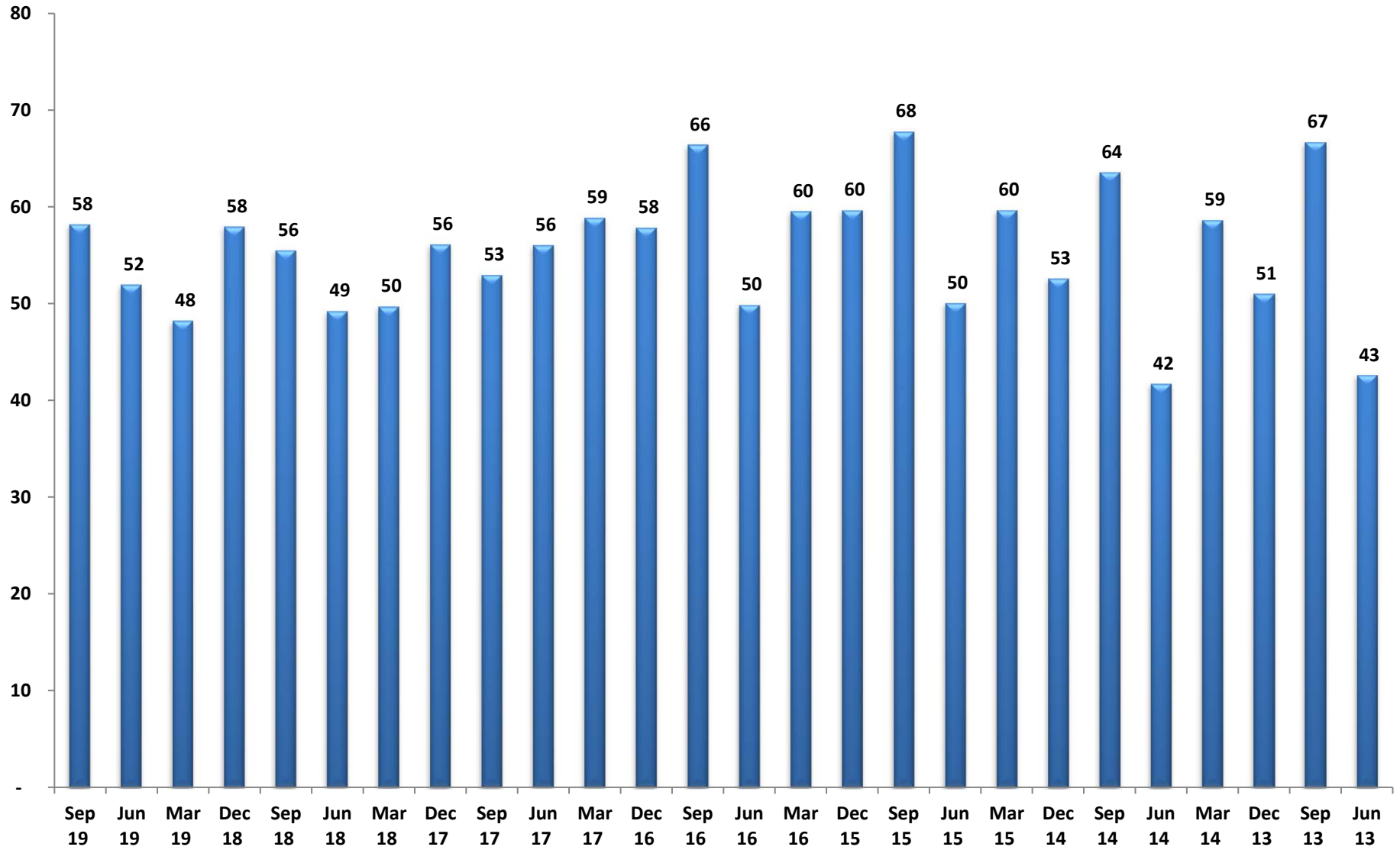
# Plastics - Quarter Wise Sales

(c in Crores)

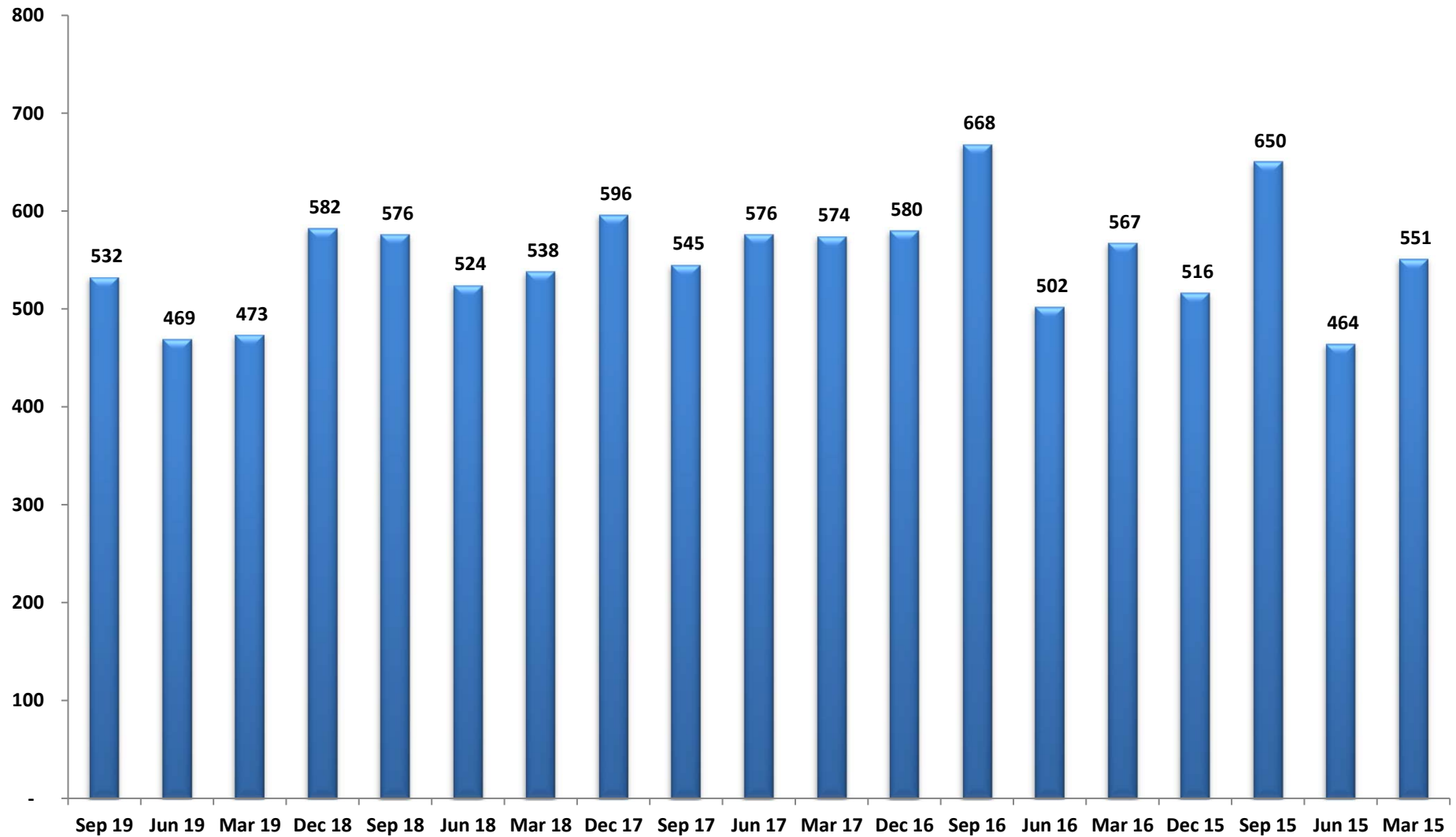




# Retail Quarter Wise Sales



# Sales Per Sq. ft. per Quarter





**Thank you**